



HF&H CONSULTANTS, LLC
Advisory Services to
Municipal Management

Northern California
Southern California

19200 Von Karman, Suite 360
Irvine, California 92612
Telephone: 949/251-8628
Fax: 949/251-9741
www.hfh-consultants.com

Robert D. Hilton, CMC
John W. Farnkopf, PE
Laith B. Ezzet, CMC
Richard J. Simonson, CMC
Marva Sheehan, CPA
Robert C. Hilton, CMC

July 15, 2014

FINAL

Mr. Julio Morales
Interim City Manager
City of Huntington Park
6550 Miles Avenue.
Huntington Park, California 90255

**CITY OF HUNTINGTON PARK
Summary of Solid Waste Services Proposals**

Dear Mr. Enriquez:

Attached please find our summary of the solid waste services proposals for the City of Huntington Park.

Please call me at (949) 251-8902 if you have any questions.

Very truly yours,

A handwritten signature in black ink that reads 'Laith Ezzet'.

Laith Ezzet, CMC
Senior Vice President

Enclosure – As stated

CITY OF HUNTINGTON PARK

REVIEW OF SOLID WASTE SERVICES PROPOSALS

This memorandum summarizes the results of the solid waste proposal review performed by HF&H Consultants, LLC (“HF&H”) for the City of Huntington Park (“City”).

BACKGROUND

The City released on March 18, 2014 a Request for Proposals for Solid Waste Handling Services (“RFP”). On May 22, 2014, the City received ten proposals. HF&H performed a preliminary review of the proposals and prepared a summary of each proposal. Written questions clarifying the proposals were sent to each proposer on June 13, 2014, and each proposer was provided an opportunity to review and comment on the accuracy of the written proposal summary HF&H prepared.

PROPOSALS REVIEWED

HF&H reviewed proposals submitted by the following companies:

- **Athens** - Arakelian Enterprises, Inc., dba Athens Services, a privately-owned business with significant operations in Los Angeles County, and in surrounding counties.
- **CR&R** - CR&R Inc., a privately-owned business with collection services throughout Southern California, and in Arizona and Colorado.
- **NASA** - NASA Services, Inc., a privately-owned company with operations in Los Angeles County.
- **Republic** - Consolidated Disposal Service, LLC dba Republic Services, a wholly-owned subsidiary of Republic Services, Inc., the second largest solid waste hauling company in North America. Republic is the current commercial hauler for the City.
- **UPW** - United Pacific Waste and Recycling Services, a privately-owned company with operations in Los Angeles County.
- **UWS** - Universal Waste Systems, Inc., a privately-owned company with customers in Los Angeles and Orange counties.
- **VVS** - Valley Vista Services, Inc., a privately-owned company with operations in Los Angeles County.
- **WRS** - Waste and Recycling Services, Inc., a privately-owned company with customers in Los Angeles County.

- **WMLA** - USA Waste of California, Inc., dba Waste Management of Los Angeles, a wholly-owned subsidiary of Waste Management, Inc., the largest solid waste hauling company in North America. WMLA is the current residential hauler for the City.
- **WRI** - Waste Resources, Inc., a privately-owned company with operations in Los Angeles County.

A summary of key evaluation points is provided in Attachment 1, page 17.

KEY TERMS OF THE RFP

The term of the agreement is seven-and-a-half years. The City has the unilateral option to extend the agreement up to three one-year periods. The exclusive scope of this agreement includes residential, commercial and roll-off collection services. A summary of the key services and contract terms requested by the City in its RFP is provided in Attachment 2, page 18.

Proposers were requested to propose recycling programs for commercial and multi-family customers. Athens submitted two proposals, the low cost proposal which includes source separated commercial/multi-family recyclables collection, and an alternative proposal that replaced the source separated program with processing of all bin waste for 15% higher bin rates. The processing services under Athens' alternative proposal are more comparable to the services proposed by the other low-cost proposers.

The City's RFP included the draft franchise agreement that the successful proposer would be expected to execute. The agreement identifies in significant detail the various solid waste collection and recycling services to be provided. The scope of services contained in the agreements is comprehensive, specific, and tailored to meet the needs of the customers within the City of Huntington Park.

Other than differences in proposed commercial/multi-family recycling programs, unless significant exceptions were proposed or significant enhancements added to the City's desired terms, all of the proposals would offer similar services.

KEY PROPOSAL EVALUATION CRITERIA

The following sections of this report focus on the key evaluation criteria, describing:

- Cost Competitiveness of Proposals;
- Proposer Experience and Capacity; and,
- Diversion Plans.

More detailed proposal information is contained in the Detailed Proposal Matrix in Attachment 3, beginning on page 20.

Current Costs and Customer Distribution

Currently, the City receives residential solid waste collection service from Waste Management and commercial service from Republic Services. Roll-off box service is a small portion of overall services and is provided primarily by Republic Services, but also by Waste Management. Under the new agreement, one hauler would be selected to provide all solid waste services. The residential agreement expires December 31, 2014. The commercial agreement expires upon 90 days' notice, no later than December 31, 2014.

Franchise fees are currently based on 5% of gross receipts, and the City received roughly \$314,000 in franchise fees in FY 2012/13. Under the new agreement, the franchise fee will be based on 15% of gross receipts. City franchise fees will increase under all proposal options, even if customer rates are reduced.

A breakdown of current annual rate revenue and the number of customer billing units is shown in the table below. Commercial services represent the largest share of current annual rate revenues, and an adjustment to commercial rates has a bigger impact on the total cost of service than an adjustment to residential rates. For example, a 5% adjustment to commercial rates would have the same overall rate revenue impact as a 17% adjustment to residential rates. Residential cart services represent 26% of current rate revenue; in contrast, such customers represent 72% of billing units. Conversely, commercial services represent 71% of rate revenue and 24% of billing units.

Table 1: Current Annual Rate Revenue and Billing Unit Count By Customer Category

	Residential Cart Service	Commercial Service	Roll-Off and Temporary Bin Service	Total
Current Annual Rate Revenue	\$1,682,000	\$4,584,000	\$179,000	\$6,445,000
% of Current Rate Revenue	26%	71%	3%	100%
Customer/Billing Unit Count	6,133 ⁽¹⁾	2,095 ⁽²⁾	348 ⁽³⁾	8,576
% of Total Billing Units	72%	24%	4%	100%

(1) Residential cart customers (6,126 standard, 7 senior).

(2) 1,605 bins and 490 commercial carts.

(3) 333 roll-off box pulls and 15 temporary bin pulls in 2013.

Proposed Customer Rates

Proposers were asked to propose monthly rates for various services to be provided under the new agreement. The draft agreement provides for rates to be adjusted annually based on changes in the Consumer Price Index, or "CPI."

Tables 2 through 4 show the impact on selected customer rates. The rates shown in these tables are at or below the current rates for the selected customer rate categories under all

proposals. However, rates for other service levels are higher than current rates under some proposals, as shown in the detailed rate charts in Attachment 4, pages 43 through 48. Total rate revenue better reflects the overall cost competitiveness of the rate proposals. The RFP reserved the right for the City to rebalance rates in a proposal provided the overall rate revenue remained similar, which would permit the City to address any rate anomalies in negotiations.

Table 2: Residential Cart Rate
(sorted low to high)

Proposers	Residential Cart Rate
1. Universal Waste Systems	\$11.98
2. Valley Vista	\$14.65
3. Waste & Recycling Services	\$15.49
4. Athens	\$15.66
5. Waste Management LA	\$15.69
6. Republic	\$16.50
7. United Pacific Waste	\$16.59
8. NASA	\$17.90
9. CR&R	\$18.47
10. Waste Resources, Inc.	\$19.00
Current Rates	\$22.69

Table 3: Most Common Bin Rate in District 1
(sorted low to high)

Proposers	Commercial District 1 – 2 yd. bin, 1x/week
1. Athens w/o bin processing ⁽¹⁾	\$87.56
2. Athens w/bin processing ⁽¹⁾	\$100.69
3. CR&R	\$108.05
4. Waste Resources, Inc.	\$119.00
5. Republic	\$132.30
6. Valley Vista	\$136.77
7. Waste Management LA	\$146.35
8. NASA	\$149.50
9. Waste & Recycling Services	\$149.88
10. United Pacific Waste	\$150.00
11. Universal Waste Systems	\$154.36
Current Rates	\$154.36

(1) Athens proposed separate bin rate schedules, depending upon which commercial recycling program the City preferred.

**Table 4: Most Common Bin Rate Outside of District 1
(sorted low to high)**

Proposers	Commercial General – 3 yd. bin, 1x/week
1. Athens w/o bin processing ⁽¹⁾	\$98.15
2. Athens w/bin processing ⁽¹⁾	\$112.87
3. CR&R	\$117.22
4. United Pacific Waste	\$135.00
5. Republic	\$148.50
6. NASA	\$150.00
7. Waste Management LA	\$152.90
8. Valley Vista	\$155.43
9. Waste & Recycling Services	\$164.96
10. Waste Resources, Inc.	\$165.00
11. Universal Waste Systems	\$169.89
<i>Current Rates</i>	<i>\$169.89</i>

(1) Athens proposed separate bin rate schedules, depending upon which commercial recycling program the City preferred.

Proposed Rate Revenue

Proposed rate revenue refers to a combination of all revenue that would be paid by residential and commercial customers in the City to the contractor based upon the proposed rates. This is the best method to compare overall cost to City ratepayers. Total proposed first-year rate revenues were calculated by multiplying the proposed rates for each type of service by the number of customers receiving that service (see Attachment 4, page 41).

Total rate revenue provides a method of capturing the overall combined rate impact on all customers, and not just those receiving services in a few select categories. Proposers tend to offer the most attractive rates in the most visible rate categories. In order for to provide lower rates in one category, a proposer may increase other rates.

Table 5 below provides the ranking for overall rate revenue over the term of the agreement. Due to the City’s ability to rebalance proposed rates during negotiations, proposals offering lower overall rate revenue provide the best opportunity to obtain the lowest overall costs for the rate payers.

Table 5: Overall Cost Competitiveness
Estimated Total Rate Revenue Over Contract Term⁽¹⁾ – (lowest to highest)

Proposers	7.5-Year Rate Revenue (millions)	Increase From Low Cost Proposal	
		Dollars (millions)	Percent
1. Athens w/o bin processing	\$37.2	-	-
2. United Pacific Waste⁽²⁾	\$40.4	\$3.2	8%
3. Athens w/bin processing ⁽³⁾	\$41.2	\$4.0	10%
4. CR&R	\$44.0	\$6.8	18%
5. Republic	\$44.4	\$7.2	19%
6. Waste Management LA	\$45.0	\$7.8	21%
7. Universal Waste Services	\$45.3	\$8.1	22%
8. NASA	\$45.4	\$8.2	22%
9. Waste & Recycling Services	\$46.5	\$9.3	25%
10. Valley Vista	\$48.0	\$10.8	29%
11. Waste Resources, Inc.	\$55.3	\$18.1	48%

(1) Estimated over 7 ½ years based on a 2.5% annual increase.

(2) UPW offered to waive the first rate adjustment, which has been reflected above.

(3) Athens proposed an alternative to process bin waste for an additional cost.

Table 6 below shows the percentage change in proposed first-year rate revenue versus current rate revenue by customer sector, with negative numbers representing decreases to customer rates. See supporting calculations in Attachment 4, page 42.

**Table 6: Proposed First-Year Rate Revenue Compared to Current Rate Revenues
(sorted lowest to highest based on total rate revenue)**

Proposers	Residential Cart Service	Commercial Service	Roll-Off and Temporary Bin Service	Total First-Year Rate Revenue
1. Athens w/o bin processing	-31%	-27%	-20%	-28%
2. Athens w/bin processing	-31%	-17%	-20%	-21%
3. United Pacific Waste	-27%	-19%	-7%	-20%
4. CR&R	-18%	-15%	21%	-15%
5. Republic	-27%	-10%	5%	-14%
6. Waste Management LA	-31%	-9%	28%	-13%
7. Universal Waste Systems	-47%	0%	-6%	-13%
8. NASA	-21%	-10%	-7%	-13%
9. Waste & Recycling Services	-32%	-3%	-6%	-10%
10. Valley Vista	-35%	2%	10%	-8%
Current Rates	-	-	-	-
11. Waste Resources, Inc.	-16%	16%	-24%	7%

Experience

All proposers have the requisite minimum experience of having provided solid waste services for at least five years, as required by the RFP. Beyond this minimum requirement, proposers have a broad spectrum of experience and may be generally categorized as follows:

Large National Firms – Republic and WMLA are local operating divisions of the two largest solid waste companies in the country, with total rate revenues in the billions of dollars.

Large Regional Firms – Athens and CR&R each have over \$200 million in annual revenue from regional operations, largely in Southern California.

Local Hauling Firms - Valley Vista, UWS, NASA, UPW, WRI and WRS (listed from largest to smallest in terms of annual company revenue) are smaller firms with local hauling operations focused primarily in the Los Angeles County region. These firms present a wide range of experience.

Proposer experience for all ten proposers is summarized starting in Attachment 3, page 21.

Company Revenues

The proposed Huntington Park annual rate revenues of each company as a percentage of total company revenues are shown in Table 7 below. This is an indicator of the degree of expansion that may be needed in order for each company to provide service to the City. The smallest company, Waste & Recycling Services, would nearly triple in size (in terms of revenues) under this contract, and such rapid growth may be challenging.

Table 7: First-Year Rate Revenue as % of Annual Company Revenue

Proposer	Huntington Park First-Year Rate Revenue as % of Annual Company Revenue
Waste Management LA ⁽¹⁾	less than 1%
Republic ⁽¹⁾	less than 1%
CR&R	2%
Athens	2%
Valley Vista	11%
Universal Waste Systems	19%
NASA	26%
United Pacific Waste	30%
Waste Resources, Inc.	41%
Waste & Recycling Services	178%

⁽¹⁾ Based on revenue for parent company that proposed performance guaranty.

State Regulations Affecting Solid Waste Services

In order to have context for the proposed recycling programs that are described later in this report, we have provided below a summary of the regulatory framework affecting City recycling programs. The following are existing and anticipated solid waste regulations that may impact the City:

1. Assembly Bill 939, or “AB 939” – This 1990 law required each jurisdiction to achieve 50% waste diversion by 2000. Based on the City’s 2012 report to the State, the current city-wide diversion rate is 65% to 72% (based on population growth and employment growth respectively). The draft agreement places the burden on the hauler to ensure that the City remains above this 50% city-wide diversion goal.
2. State 75% Diversion Goal, Assembly Bill 341 – Recent State legislation increased the State’s diversion goal to 75%. This same legislation specifically states that the AB 939 50% diversion goal applied to cities would not be increased. However, the City will still be impacted by this 75% goal to the extent the State mandates new programs in response to this legislation.

3. Mandatory Commercial and Multi-Family Recycling, AB 341 – In addition to increasing the State’s diversion goal, AB 341 included a mandatory commercial recycling requirement effective July 1, 2012. Businesses that generate more than four cubic yards of waste, and multi-family dwellings with five or more units, must arrange for recycling services. Cities must provide an outreach and monitoring program to inform multi-family and commercial customers of the requirement and how they may recycle.

Customers may meet the requirement through a number of means, including:

- A. Source Separated Collection by the City’s franchise hauler
 - B. Recovery of recyclables through the franchise hauler sorting/processing mixed waste prior to landfilling
 - C. In-house recycling programs
 - D. Recycling programs conducted through a third party
4. Green Waste Diversion Credit Through Use as Landfill Cover, Assembly Bill 1596 – A common method of obtaining diversion credit for green waste is by using it as the cover applied to the working face of a landfill at the end of each day. This is a relatively low cost diversion option. Pending legislation would eliminate the diversion credit available for green waste used as landfill cover, possibly as soon as January 1, 2020.
 5. Commercial and Multi-Family Organics (Food and Green Waste) Diversion Programs, Assembly Bill 1826 – Pending legislation would require organic material recycling programs to be phased in. As amended on June 16, 2014, the bill would require businesses and multi-family customers that generate more than eight cubic yards of food waste per week to implement an organics program. By 2019, businesses and multi-family customers that generate more than four cubic yards of solid waste would be required to participate, with possible further program expansion in 2020. Cities will be required to offer an organics recovery program. This recent legislation has a high likelihood of passing.
 6. Elimination of Transformation Credit – The State has considered the possibility of eliminating diversion credit for waste sent to the two local transformation facilities, also referred to as waste-to-energy facilities. No specific plan or termination date for this has been determined yet. However, the current energy contracts supporting the operation of these facilities expire in the next several years, and continued use of these facilities may become limited, unavailable, or more costly during the term of this agreement.

Recycling Plan Estimates

The draft agreement requires that the successful proposer ensure that the City meets the State’s required 50% diversion goal for the entire City. This diversion rate differs from the recycling rate for hauler-collected waste under the franchise agreement which is significantly lower than the State-reported diversion rate. The City’s hauler-collected diversion rate for 2013 was 20%.

Proposers were asked to provide recycling estimates for proposed recycling programs. Such plans were reviewed to help assess the reasonableness of proposal assumptions, and to better understand the proposer’s programs. The draft agreement does not require that the successful proposer reach the proposed recycling target. However, we recommend that the City negotiate with the successful proposer a firm contractual commitment for the hauler-collected recycling percentage.

Table 8: Estimated Hauler Recycling Based on Proposer Diversion Plan

Proposer	Planned Recycling Rate
Waste & Recycling Services	61%
Universal Waste Services	48%
Valley Vista	37%
NASA	35%
Waste Management LA	33%
Athens – with processing	33%
United Pacific Waste	31%
CR&R	30%
Republic	24%
<i>Existing City Recycling</i>	<i>20%</i>
Waste Resources, Inc.	20%
Athens - w/o processing	14%

If transformation credit is eliminated in the future, or the facilities otherwise become unavailable, the planned recycling rates would be as follows:

Table 9: Estimated Hauler Recycling Based on Proposer Diversion Plan Excluding Transformation Diversion Credit

Proposer	Planned Recycling Rate Excluding Transformation Diversion Credit
Waste & Recycling Services	46%
Valley Vista	37%
Athens – with processing	33%
United Pacific Waste	31%
Universal Waste Services	30%
CR&R	29%
NASA	25%
Waste Management LA	23%
Athens - w/o processing	14%
Republic	10%
Waste Resources, Inc.	8%
<i>Existing City Recycling</i>	6%

Detailed tonnage assumptions by program type are included on pages 50 and 51 in Attachment 6.

Commercial and Multi-Family Recycling Programs

Proposers were required to propose commercial and multi-family recycling programs, which may include:

- “Source-separated” collection (collection of recyclables separated into separate containers by the customer prior to collection); and/or,
- “Mixed waste processing” (mixed waste collected and sorted at a processing facility to remove recyclables prior to landfilling).

Many proposers proposed a combination of the approaches. See page 32 in Attachment 3 for additional details on each proposer’s proposed recycling program.

Per the RFP, the customer rate for source separated recyclables collection can be no more than 50% of comparable refuse collection rates as an incentive for customers to participate. Whether reduced rates for source separated recycling will result in an overall rate reduction for the customer depends on service levels and quantity recycled. Currently, less than 1% of bin waste collected is recovered as recyclables.

In response to the State’s proposed food waste regulations, several proposers included food waste recycling plans in their proposals. Proposers were not asked to propose a food waste recycling program, and additional proposers may offer such a program if requested.

Table 10: Commercial and Multi-Family Recycling Plan Summary

Proposer	Source Separated Recyclables Collection	Processing of Mixed Waste to Recover Recyclables	Optional Food Waste Program⁽¹⁾
Athens w/o bin processing	X		
Athens w/bin processing		X	
CR&R	X	X	X
NASA	X	X	
Republic	X		X pilot
United Pacific Waste	X	X	X
Universal Waste Systems	X	X	
Valley Vista	X	X	
Waste & Recycling Services	X	X	X
Waste Management LA	X		
Waste Resources, Inc.	X		

(1) Food waste programs were not required and additional proposers may offer a program if requested.

Proposed Facilities

Haulers proposed which transfer, processing and landfill facilities they would use under the agreement.

Disposal demand in the region peaked in 2005 and 2006 and subsequently declined due to the economic downturn and implementation of various diversion programs. Despite the closure of the Puente Hills Landfill last year, the local disposal market is competitive, with excess capacity currently available. A transfer station is required to transport waste cost-effectively to distant landfills.

Proposers that do not own their own transfer stations propose to use the Puente Hills MRF and Transfer Station, a public facility located near the closed Puente Hills Landfill and operated by the Los Angeles County Sanitary Districts, or “LACSD.” The LACSD holds disposal contracts with multiple landfills and has been offering local haulers disposal contracts.

Some companies proposed to use alternative daily landfill cover as an outlet for green waste. Other proposers propose other methods to divert green waste, such as composting, biofuel and land application (see page 27 in Attachment 3 for proposer plans). If the landfill cover diversion credit is eliminated, costs for proposers using green waste as landfill cover are expected to

increase. However, Section 8.6.1 of the draft agreement states that the hauler will not be entitled to a rate increase for this possible change in law.

There are two “transformation” (waste-to-energy) facilities in the area, Southeast Resource Recovery Facility, or “SERRF,” in the City of Long Beach and Commerce Waste-to-Energy in the City of Commerce. These facilities currently offer a convenient and economical way to obtain diversion credit for waste otherwise destined for landfilling. The City’s commercial hauler reported sending 6,250 tons to these facilities in 2013. Athens, UPW and Valley Vista did not propose to send any tonnage to these facilities. CR&R proposed to send 570 tons per year (1.2% of total tonnage). The other six proposers proposed to send between 4,547 and 8,000 tons per year to transformation facilities. There is a possibility of this diversion credit ending, or of one or more of these facilities ceasing to operate due to economic concerns, during the upcoming term. This would impact diversion rates if another recycling program is not implemented in its place. Approval of extraordinary rate increases are at the discretion of the City Council under Section 24.5 of the draft agreement. However, to eliminate the uncertainty and any associated controversy that might occur in such an event, we suggest negotiating a provision that addresses what would happen to customer services and rates under such circumstances.

Table 11: Proposed Use of Solid Waste Facilities

Proposer	Owns Proposed MRF/Transfer Station	Proposes Use of Puente Hills MRF	Owns a Green Waste Composting Facility	Owns Proposed Landfill	Proposes to Use Transformation Facilities
Athens	X		X ⁽¹⁾		
CR&R	X		X		X
NASA		X			X
Republic	X		X	X	X
UPW		X			
UWS		X	X		X
Valley Vista	X ⁽²⁾				
WRS		X			X
WMLA	X		X	X	X
WRI	X				X

(1) Existing lease at Athens’ American Organics facility to expire August 2020. This facility is not initially proposed to serve Huntington Park.

(2)Valley Vista and Grand Central MRF share common owners.

OTHER PROPOSAL INFORMATION

Exceptions to the Franchise Agreement

The RFP included a copy of the draft agreement substantially in the form the successor proposer would be expected to execute. To enable a better comparison of proposals, and to

streamline the final negotiation process, proposers were instructed to note all terms which the proposer may request to negotiate a change.

Five companies (Athens, NASA, Republic, UPW and Valley Vista) took no exceptions. UWS would like to discuss residential billing options. WRS and WRI are requesting additional fees. CR&R would like to replace the in-City office with an in-City payment center and a City-dedicated full-time recycling/public relations staff member. WMLA requested changes to five contract terms. See page 35 in Attachment 3 for details.

Legal Disclosures

The RFP required the proposers to describe certain legal actions meeting the disclosure requirements that occurred in the past five years where the entity submitting the proposal, or its parent or affiliates, were named parties. The number of legal disclosures by proposer is listed in Table 12. See page 36 in Attachment 3 for details.

Table 12: Legal and Regulatory Actions Disclosed

Proposer	# of Legal Disclosures
Athens	12
CR&R	0
NASA	0
Republic	7
United Pacific Waste	0
Universal Waste Systems	1
Valley Vista	0
Waste & Recycling Services	0
Waste Management LA	3
Waste Resources, Inc.	0

Additional Requirements

Proposers were required to provide additional information, such as evidence of insurability, ability to provide performance surety, and a signed copy of the addendum to the RFP. All proposers met these additional requirements.

Unique Proposal Features

Proposers were permitted to include contract enhancements over and above RFP and contract requirements. These are summarized beginning on page 38 in Attachment 3. Significant

proposed financial enhancements included Athens' offer of a \$500,000 one-time "Beautification Grant" and UPW's offer to waive the first rate adjustment.

SUMMARY OF OBSERVATIONS FROM EVALUATION

1. The City's RFP process has been highly successful and the City has received several excellent proposals from qualified solid waste service providers.
2. Nine of the ten proposals received will reduce the overall cost of service to the City's ratepayers as a group. Only the proposal from Waste Resources would increase overall costs.
3. As stated on page 12 of the RFP in Addendum #1, the City reserved the right in negotiations to refine the rate proposals, so long as the total rate revenue proposed remains similar.
4. The highest recycling plans were proposed by Waste & Recycling (61%) and Universal Waste Services (48%). Achieving these recycling rates will be highly challenging and is based on very high recycling participation assumptions that may be difficult to achieve.
5. If the transformation diversion credit is eliminated, the highest proposed recycling rates are from Waste and Recycling (48%) and Valley Vista Services (37%).
6. Waste Management and Republic are the incumbent service providers; unlike the other proposers, Republic and Waste Management both own their proposed landfills. These are also the two largest companies in terms of total company revenue and they have the largest financial resources.
7. Three proposers, Athens, UPW, and CR&R proposed overall costs to the City's ratepayers that are lower than the costs proposed by Republic and Waste Management. If the City is highly satisfied with the existing services received by Republic and Waste Management, then the City might focus its evaluation on the proposals from these five companies.
8. Based on the proposals from the five lowest-cost proposers (Athens, CR&R, Republic, UPW, and Waste Management) overall costs to residential ratepayers would decrease from 18% to 31%. Costs to commercial ratepayers would decrease from 9% to 27%. Roll-off and temporary container rates would decrease under the Athens and UPW proposals, but would increase under the CR&R, Republic and Waste Management proposals.
9. Of the five lowest-cost proposers, Athens, CR&R, Republic and Waste Management have significant experience serving dozens of franchise customers in the Southern California region, and the Huntington Park contract would represent no more than 2% of annual company revenue for any of these four companies. UPW has experience providing the requested services to a smaller number of agencies and the Huntington Park contract would increase UPW's company revenue by approximately 30%.

10. The five lowest-cost proposers proposed waste recycling rates of 14% to 33% with the transformation credit, and 10% to 33% without transformation.
11. The proposals with higher recycling help mitigate risk of future customer rate increases to comply with future regulatory mandates to increase recycling.
12. The overall lowest cost proposal is from Athens, which includes waste diversion of 14%, less than the 20% currently achieved in the City. This proposal would be a step backwards for the City in achieving its recycling goals, and would reduce the City’s existing diversion rate. Athens’ alternative proposal at a higher cost proposes 33% waste diversion and would better position the City toward future diversion compliance than Athens’ lower-cost proposal.
13. We recommend that a firm contractual commitment be negotiated in the final agreement that includes a waste diversion guarantee.

**Table 13: Summary of Five Lowest Cost Proposers with Recycling Above Current Levels
(sorted lowest to highest based on 7.5-year rate revenue)**

Proposer	7.5-Year Rate Revenue (millions)	First-Year Rate Revenue % Decrease from Current Rates	Hauler Recycling Rate		Huntington Park Contract as % of Company Revenue
			With Transformation	W/O Transformation	
UPW	\$40.4	(20%)	31%	31%	30%
Athens w/processing ⁽¹⁾	\$41.2	(21%)	33%	33%	2%
CR&R	\$44.0	(15%)	30%	29%	2%
Republic	\$44.4	(14%)	24%	10%	Less than 1%
WMLA	\$45.0	(13%)	33%	23%	Less than 1%
<i>Current</i>	<i>n/a</i>	<i>n/a</i>	<i>20%</i>	<i>6%</i>	<i>n/a</i>

(1) Athens’ proposal without processing was excluded from this chart as it would reduce recycling below current levels.

Attachments

1. Summary of Proposals
2. Summary of Key Services and Contract Terms Requested in the RFP
3. Detailed Proposal Matrix
4. Proposed Rate Revenue
5. Projected 7.5-Year Rate Revenue
6. Diversion Plan Comparison

Summary of Proposals (in alphabetical order)

PROPOSER	PROPOSING ENTITY	REGIONAL HEADQUARTERS	HUNTINGTON PARK CONTRACT RATE REVENUE AS A % OF COMPANY REVENUE
Athens	Arakelian Enterprises, Inc. dba Athens Services	City of Industry	2%
CR&R	CR&R Incorporated	Stanton	2%
NASA	NASA Services, Inc.	Montebello	26%
Republic	Consolidated Disposal Service, LLC dba Republic Services	Santa Fe Springs	Less than 1% ¹⁾
UPW	United Pacific Waste & Recycling Services	Pico Rivera	30%
UWS	Universal Waste Systems, Inc.	Santa Fe Springs	19%
VVS	Valley Vista Services, Inc.	Industry	11%
WRS	Waste & Recycling Services, Inc.	La Puente	178%
WMLA	USA Waste of California, Inc., dba Waste Management of Los Angeles	Long Beach	Less than 1%
WRI	Waste Resources, Inc.	Los Angeles	41%

PROPOSER	PROPOSED 7.5-YEAR RATE REVENUE	
	RATE REVENUE (MILLIONS)	% ABOVE LOW BID
1. Athens w/o processing	\$37.3	-
2. UPW	\$40.4	8%
3. Athens w/processing	\$41.2	10%
4. CR&R	\$44.0	18%
5. Republic	\$44.4	19%
6. WMLA	\$45.0	21%
7. UWS	\$45.3	22%
8. NASA	\$45.4	22%
9. WRS	\$46.5	25%
10. VVS	\$48.0	29%
11. WRI	\$55.3	48%

PROPOSER	PROPOSED FIRST-YEAR RATE REVENUE	
	RATE REVENUE	% ABOVE (BELOW) CURRENT
1. Athens w/o processing	\$4,633,000	(28%)
2. Athens w/processing	\$5,117,000	(21%)
3. UPW	\$5,125,000	(20%)
4. CR&R	\$5,469,000	(15%)
5. Republic	\$5,522,000	(14%)
6. WMLA	\$5,587,000	(13%)
7. UWS	\$5,633,000	(13%)
8. NASA	\$5,639,000	(13%)
9. WRS	\$5,778,000	(10%)
10. VVS	\$5,959,000	(8%)
11. WRI	\$6,870,000	7%
Current	\$6,445,000	

PROPOSER	COMMERCIAL/MULTI-FAMILY DIVERSION PLAN SUMMARY			HAULER RECYCLING RATE		CONTRACT EXCEPTIONS	OWNS LANDFILL
	SOURCE SEPARATED RECYCLABLES COLLECTION	PROCESSING OF MIXED WASTE TO RECOVER RECYCLABLES	OPTIONAL FOOD WASTE PROGRAM ⁽¹⁾	WITH TRANSFORMATION	W/O TRANSFORMATION		
Athens w/o bin processing	X			14%	14%	0	
Athens w/bin processing		X		33%	33%	-	-
CR&R	X	X	X	30%	29%	1	
NASA	X	X		35%	25%	0	
Republic	X		X pilot	24%	10%	0	X
UPW	X	X	X	31%	31%	0	
UWS	X	X		48%	30%	1	
VVS	X	X		37%	37%	0	
WMLA	X	X	X	33%	23%	5	X
WRS	X			61%	46%	0	
WRI	X			20%	8%	0	

(1) Food waste program not requested in RFP and additional proposers may offer a program if requested.

CITY OF HUNTINGTON PARK
SUMMARY OF KEY SERVICES AND CONTRACT TERMS
REQUESTED IN RFP

I. SERVICES

A. Residential Cart Services

- One time per week, automated collection.
- One automated 96, 64 or 35-gallon refuse cart. Additional carts may be requested for a monthly fee.
- One automated 96, 64 or 35-gallon recycling cart. Additional carts may be requested at no charge.
- One automated 96, 64 or 35-gallon green waste cart. Additional carts may be requested at no charge.
- Backyard service for disabled residents at no additional charge. Other customers may request service for a monthly fee.
- Senior rate reduction of 10% to customers at least 62 years of age and receiving supplemental social security benefits.
- Bulky item collection within three days of request, unlimited pickups, up to four items per pickup at no additional charge.

B. Bin and Commercial Cart Collection Services

- Bin refuse collection for commercial customers, and residential customers not receiving cart service.
- 96-gallon commercial cart service available to businesses that cannot accommodate a bin.
- Contractor responsible for cleanup for five feet around District 1 containers.
- Commercial and multi-family recycling program – Proposers to propose program options.
- Temporary bin services.
- Permanent and temporary roll-off box service.
- Scout vehicle service to position hard-to-access bins for collection and bin push-out service to move bins into position for collection at no additional charge.
- Locking lid service for a fee.
- Bulky item pickup for a fee for commercial and multi-family customers.

C. City Services – provided at no additional charge

- Refuse, recyclables and green waste collection from City facilities.
- Refuse and recyclables collection from City-sponsored events.
- Illegal dumping remediation assistance.
- Quarterly paper shredding for City facilities.

D. Special Services – provided at no additional charge

- Sharps collection for single and multi-family customers.
- Two City-wide bulky item and solid waste drop-off events.
- Holiday tree collection for two weeks after December 25th.

II. CONTRACT TERMS

A. Term of Contract

Seven-and-a-half-year term, with an option to extend at City's sole discretion for up to three one-year extensions.

B. In-City Office

- Successful proposer shall open an in-City office.

C. Fees

- Reimbursement of RFP and negotiation costs.
- Franchise Fee – 15% of total gross receipts.
- Administrative Fee - \$50,000 per year.
- Bulky Item Cost Reimbursement - \$25,000 per year.

D. Audits

Audit required after first year and every other year thereafter.

E. Faithful Performance Bond/ Letter of Credit

Franchisee will provide a \$500,000 surety in the form of a performance bond or letter of credit.

F. Vehicles

All route collection vehicles will use natural gas.

G. Rate Adjustment

Annual rate adjustments each July 1 (beginning July 1, 2016) based upon the change in CPI.

H. Billing

Hauler will perform all billing. (City currently bills residents directly.)

I. Routes

Residential route days are not to change.

Attachment 3

City of Huntington Park

Detailed Proposal Matrix

July 15, 2014

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Proposer Overview

PROPOSER	CORPORATE HEADQUARTERS	GUARANTOR (PARENT COMPANY)	HUNTINGTON PARK CONTRACT RATE REVENUE AS A % OF COMPANY REVENUE
Athens	City of Industry, CA	N/A	2%
CR&R	Stanton, CA	N/A	2%
NASA	Montebello, CA	N/A	26%
Republic	Phoenix, AZ	Republic Services, Inc.	Less than 1% ⁽¹⁾
UPW	Pico Rivera, CA	N/A	30%
UWS	Santa Fe Springs, CA	N/A	19%
VVS	Industry, CA	N/A	11%
WRS	La Puente, CA	N/A	178%
WMLA	Houston, TX	Waste Management, Inc.	Less than 1% ⁽¹⁾
WRI	Los Angeles, CA	N/A	41%

(1) The annual revenue used in calculation represents the operating results of the parent company providing guaranty.

Experience

PROPOSER	OVERALL EXPERIENCE
Athens	Arakelian Enterprises, Inc., dba Athens Services (“Athens”), a privately-owned business established in 1958. Athens cites 21 exclusive service agreements in Los Angeles County and indicates experience in 40 other cities in Los Angeles and surrounding counties. Athens also owns the Athens Material Recovery Facility in City of Industry, American Waste Industries in Sun Valley, and American Organics in Victorville. Athens is the current disposal system operator for the County of San Bernardino.
CR&R	CR&R Incorporated (“CR&R”) is a privately-owned company, established in 1963. CR&R provides collection services throughout Southern California, and in Arizona and Colorado. CR&R cites collection experience in six Los Angeles County jurisdictions, 20 agreements in Orange County jurisdictions, and 25 additional service contracts in Southern California. CR&R owns and operates two transfer/processing facilities in Stanton, a material recovery facility and anaerobic digester near Perris in Riverside County, and a landfill in Arizona.
NASA	NASA Services, Inc. (“NASA”) is a privately-owned corporation in operation since 1955, providing solid waste collection services in 15 cities in Los Angeles and Orange counties.
Republic	Consolidated Disposal Service, LLC dba Republic Services (“Republic”) is a wholly owned subsidiary of Republic Services, Inc., the second largest solid waste service provider in the USA. As a legal entity, Republic was organized in 1998; the operating companies that comprise Republic have Southern California service history of over 50 years. Republic cited over 100 California cities with which it indicates its parent company, or its divisions, holds exclusive franchise agreements. The hauler also owns and/or operates eight transfer stations/material recovery facilities in the Los Angeles and Ventura County areas, and owns Sunshine Canyon Landfill.
UPW	United Pacific Waste and Recycling Services (“UPW”) is a privately-owned corporation, providing solid waste collection services primarily in Los Angeles County since 2001.
UWS	Universal Waste Systems, Inc. (“UWS”) is a privately-owned company, formed in 1986. UWS provides solid waste collection services in Los Angeles and Orange counties. UWS owns a composting facility in the City of South Gate.
VVS	Valley Vista Services, Inc. (“VVS”) is a privately-owned business, established in 1957, and providing solid waste services primarily in the County of Los Angeles. VVS and a related company, Grand Central Recycling and Transfer Station in the City of Industry, have common owners.
WRS	Waste and Recycling Services, Inc. (“WRS”) is a privately held company established in 1997 and providing collection services in Los Angeles County. The sole owner was previously a partner with the collection company Solid Waste, another hauling company.
WMLA	USA Waste of California, Inc. dba Waste Management of Los Angeles (“WMLA”), formed in 1993. WMLA is wholly owned by Waste Management, Inc., the largest solid waste service provider in North America. WMLA cites current experience in 28 Los Angeles County jurisdictions and three additional surrounding cities. Waste Management owns and operates transfer stations/material recovery, green waste and C&D facilities and landfills throughout the region.
WRI	Waste Resources, Inc. (“WRI”) is a privately-owned company, operating in Los Angeles County since incorporation in 2003. WRI operates a material recovery facility in unincorporated Los Angeles County, near the City of Gardena.

Experience (continued)

PROPOSER	RESIDENTIAL CART COLLECTION EXPERIENCE IDENTIFIED IN PROPOSAL
Athens	Athens cites exclusive residential collection experience in the cities of Azusa, Bell Gardens, Covina, Glendora, Hermosa Beach, Irwindale, Monrovia, Montebello, Monterey Park, Palos Verdes Estates, Redondo Beach, San Gabriel, San Marino, Sierra Madre, South El Monte, South Pasadena, Temple City, West Covina and West Hollywood, and the unincorporated areas of the County of Los Angeles of Altadena and South San Gabriel. Also cites semi-exclusive residential experience in the City of La Canada Flintridge.
CR&R	CR&R cites exclusive residential collection experience in: the cities of Avalon and Bellflower in Los Angeles County; the Orange County cities of Aliso Viejo, Costa Mesa, Dana Point, Irvine, Laguna Hills, Laguna Niguel, Lake Forest, Orange, Rancho Santa Margarita, San Clemente, San Juan Capistrano, Stanton, and Tustin; and 12 additional cities and 11 county areas/districts in Imperial, Los Angeles, Orange, Riverside, and San Bernardino counties.
NASA	NASA provides exclusive collection services to the City of Pico Rivera, semi-exclusive service in the City of La Canada Flintridge, and multi-family cart recyclables collection in a portion of City of Los Angeles.
Republic	Los Angeles County cities for which Republic provides residential collection service include Alhambra, Artesia, Bell, Compton, Cudahy, Cypress, El Segundo, Hawaiian Gardens, Hawthorne, Lawndale, Maywood, Norwalk, Rolling Hills, Rosemead, San Fernando, Santa Fe Springs, and Whittier. Republic indicates servicing a total of 25 Los Angeles and eight Orange County jurisdictions and unincorporated districts.
UPW	UPW has experience providing three-cart services in the Los Angeles County districts of Athens-Woodcrest-Olivita and Rowland Heights, and the City of Gardena. Affiliate Phoenix Waste & Recycling Services ("PWRS") provided three-cart services in a portion of the City of El Monte from 2008 to 2010. UPW services street litter cans in East Los Angeles.
UWS	UWS provides residential collection services in six unincorporated Los Angeles County areas, and to a portion of the City of Rancho Palos Verdes. UWS provides exclusive cart recycling service to multi-family customers in the San Fernando Valley area of the City of Los Angeles.
VVS	Valley Vista provides exclusive residential service in the cities of El Monte, Industry, La Puente and Walnut and in two unincorporated Los Angeles County areas.
WRS	WRS services 40 multi-family buildings in the City of Pasadena. WRS' owner was part of Solid Waste's executive team when the company provided non-exclusive residential collection in the City of La Canada Flintridge from 1994 to 1997.
WMLA	WMLA cites exclusive residential collection experience in the cities of Agoura Hills, Arcadia, Baldwin Park, Calabasas, Carson, Diamond Bar, Hidden Hills, Huntington Park, La Verne, Lancaster, Malibu, Manhattan Beach, Moorpark, Palmdale, Ridgecrest, Rolling Hills Estates, San Dimas, Santa Clarita, South Gate, Thousand Oaks, and Westlake Village, and in areas of Los Angeles County, and semi-exclusive experience in the City of Whittier.
WRI	WRI provides exclusive residential services in the cities of Lynwood and Gardena.

Experience (continued)

PROPOSER	BIN COLLECTION EXPERIENCE IDENTIFIED IN PROPOSAL	
	EXCLUSIVE	SEMI- AND NON-EXCLUSIVE
Athens	Cities of Azusa, Bell Gardens, Covina, Glendora, Hermosa Beach, Irwindale, Monterey Park, Palos Verdes Estates, Redondo Beach, San Gabriel, San Marino, Sierra Madre, South El Monte, South Pasadena, Temple City, West Covina, and West Hollywood.	Cities of La Canada Flintridge, Monrovia and Riverside.
CR&R	Cities of Avalon, Bellflower, Santa Fe Springs, Aliso Viejo, Dana Point, Laguna Hills, Laguna Niguel, Lake Forest, Orange, Rancho Santa Margarita, San Clemente, San Juan Capistrano, Stanton, Tustin, Calimesa, Canyon Lake, Lake Elsinore, Hemet, Perris, San Jacinto, Temecula, Calipatria, El Centro, Holtville, and Westmorland, and ten unincorporated areas or districts in Imperial, Los Angeles, Orange, Riverside, and San Bernardino counties.	Cities of Norwalk, Riverside, and Santa Fe Springs.
NASA	The City of Pico Rivera.	Cities of La Canada Flintridge, Montebello, Pasadena, Torrance, Vernon, Burbank, Commerce, Costa Mesa, El Segundo, Glendale and Irvine and in unincorporated Los Angeles County.
Republic	Cities of Alhambra, Artesia, Bell, Cudahy, Cypress, Hawaiian Gardens, Hawthorne, Huntington Park, Inglewood, Los Alamitos, Maywood, and Rosemead. Indicates 27 total jurisdictions serviced in Los Angeles and Orange counties.	Cities of Los Angeles and Whittier, among other jurisdictions.
UPW	The City of El Monte (service provided by affiliate PWRs). Cites additional cities where company founders gained additional commercial experience.	Multiple cities in the region.
UWS		Cities of Rancho Palos Verdes, Agoura Hills, Bell Gardens, Burbank, Commerce, Glendale, Long Beach, Los Angeles, Montebello, Pasadena, Torrance, Malibu, Costa Mesa, Irvine and Newport Beach, and in unincorporated areas of Los Angeles County.
VVS	Cities of Diamond Bar, Industry, La Puente and Walnut.	The City of El Monte.
WRS		Cities of Pasadena, Vernon, Los Angeles, Burbank and Glendale, and in unincorporated areas of Los Angeles County.
WMLA	Cities of Baldwin Park, Calabasas, Lancaster, La Verne, Manhattan Beach, Moorpark, Palmdale, Ridgecrest, Rolling Hills Estates, San Dimas, and South Gate.	Cities of Bell Gardens, Carson, El Monte, Long Beach and Thousand Oaks.
WRI	Cities of Lynwood and Gardena.	Cities of Los Angeles, Torrance, El Segundo, Burbank, and Glendale, and in unincorporated areas of Los Angeles County.

Experience (continued)

PROPOSER	SERVICE TRANSITION EXPERIENCE
Athens	Athens transitioned the following Southern California jurisdictions from other haulers: the cities of Redondo Beach (2009), Irwindale (2011), Hermosa Beach (2013) and Monrovia (residential, 2003), and the community of South San Gabriel (residential 2007) and Altadena (residential 2011).
CR&R	CR&R transitioned the following Southern California jurisdictions from other haulers: the cities of Avalon (2013), Bellflower (2003), Calipatria (2007), El Centro (2007), Holtville (2010), Lake Forest (2014), Newport Beach (2014), Orange (2010), Rancho Santa Margarita (2004), and Tustin (2007), and the community of Newport Coast (2007).
NASA	NASA transitioned the City of Pico Rivera from another hauler (2012). Implemented multi-family cart recycling program in a portion of the City of Los Angeles (2007).
Republic	Republic cites hauler transitions including the cities of Inglewood (2012), Hawthorne (2007), Lawndale (commercial became exclusive 2011), and San Fernando (2014), and the Firestone district in County of Los Angeles (2005).
UPW	UPW implemented bin and residential three-cart collection in the Los Angeles unincorporated areas of Athens-Woodcrest-Olivita (2006) and Rowland Heights (2007). UPW transitioned residential collection in Gardena from manual to automated cart collection in 2005. Affiliate Phoenix Waste (common ownership and management team operating out of same facility) implemented bin (2008) and residential three-cart (2005) collection in a portion of the City of El Monte.
UWS	UWS implemented a multi-family recycling program in the San Fernando Valley region of the City of Los Angeles (2007), transitioned residential service in a portion of Rancho Palos Verdes from another hauler (2004), assumed non-exclusive service responsibilities in the City of Malibu (2008), and transitioned five unincorporated communities in Los Angeles County to a new service provider (2007 - 2013).
VVS	VVS transitioned haulers in El Monte (2006, residential), Walnut (2006), and unincorporated Hacienda Heights (2010, residential, from permit system in which VVS was the largest permitted hauler).
WRS	WRS implemented services as a non-exclusive residential hauler in the City of Pasadena (1997). WRS' owner has transition experience assisting other companies with transitions in the cities of La Canada Flintridge and South Gate.
WMLA	WMLA cites the City of Ridgecrest (2012) as its most recent local transition experience from another hauler, as well as the City of Rolling Hills Estates (2005).
WRI	WRI transitioned the City of Lynwood (2013) from a prior hauler. WRI transitioned residential services from a prior hauler in the City of Gardena in 2008 and for commercial services from multiple haulers in 2006. Proposal cites several other transitions conducted by the management team when working at other companies.

Facilities

PROPOSER	OPERATING FACILITY	ADMINISTRATIVE OFFICES (1)
Athens	15045 Salt Lake Ave., Industry	5353 Vincent Avenue, Irwindale
CR&R	12739 Lakeland Road, Santa Fe Springs 11232 Knott Ave., Stanton	11292 Western Avenue, Stanton
NASA	1100 S. Maple Ave., Montebello	1100 S. Maple Ave., Montebello
Republic	2531 E. 67 th St., Long Beach	12949 Telegraph Road, Santa Fe Springs
UPW	4320 San Gabriel River Parkway, Pico Rivera	4320 San Gabriel River Parkway, Pico Rivera
UWS	2460 E. 24 th St., Los Angeles	9016 Norwalk Blvd., Santa Fe Springs
VVS	17445 East Railroad St., City of Industry	17445 East Railroad St., City of Industry
WRS	638 Giano Avenue, La Puente	638 Giano Avenue, La Puente
WMLA	407 East El Segundo Blvd., Compton	5701 S. Eastern Ave. #300, Commerce
WRI	850 E. 111 th Place, Los Angeles	850 E. 111 th Place, Los Angeles

(1) Successful proposer is required to open an in-City office, which is required in addition to the administrative office listed above.

PROPOSER	MIXED WASTE PROCESSING FACILITIES – REQUIRED FOR PROPOSERS PROPOSING TO PROCESS COMMERCIAL MIXED WASTE
Athens	Not applicable under base proposal. If alternative proposal were accepted: <u>Athens Services MRF and Transfer Station</u> , 14048 East Valley Boulevard, City of Industry (owned and operated by Athens)
CR&R	<u>CRT Transfer</u> , 11232 Knott Ave., Stanton (owned and operated by CR&R) <u>Puente Hills Transfer Station</u> , 2608 S. Workman Mill Road, Whittier <u>Downey Area Recycling and Transfer (DART)</u> , 9770 Washburn Road, Downey
NASA	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
Republic	<u>CVT Regional MRF</u> , 2740 Coronado Street, Anaheim (if required) (owned and operated by Republic)
UPW	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
UWS	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
VVS	<u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry (common owners with VVS)
WRS	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier (most refuse) <u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry (high recyclables commercial loads)
WMLA	Not applicable.
WRI	Not applicable.

Facilities (continued)

PROPOSER	COMMINGLED RECYCLABLES PROCESSING FACILITIES
Athens	<u>Athens Services MRF and Transfer Station</u> , 14048 East Valley Boulevard, City of Industry (owned and operated by Athens)
CR&R	<u>CRT Transfer</u> , 11232 Knott Ave., Stanton (owned and operated by CR&R) <u>Stanton Materials Recovery Facility</u> , 11292 Western Avenue, Stanton (owned and operated by CR&R) <u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
NASA	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
Republic	<u>CVT Regional MRF</u> , 2740 Coronado Street, Anaheim (owned and operated by Republic)
UPW	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
UWS	<u>City Fibers</u> , 2500 S. Santa Fe Ave., Los Angeles <u>Downey Area Recycling and Transfer (DART)</u> , 9770 Washburn Road, Downey
VVS	<u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry (common owners with VVS)
WRS	Primary Facility - <u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry <u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier <u>City Fibers</u> , 2500 S. Santa Fe Ave., Los Angeles
WMLA	<u>Azusa Material Recovery Facility and Waste Transfer Station</u> , 1501 W. Gladstone, Azusa <u>Sun Valley Recycling Park (SVRP)</u> , 9227 Tujunga Ave., Sun Valley (both facilities owned and operated by Waste Management)
WRI	<u>Potential Recycling</u> , 922 East E St. Wilmington <u>Rock Tenn Recycling</u> , 1025 W 190th St # 450, Gardena Transferred through <u>Waste Resources Recovery (MRF and TS)</u> , 357 W. Compton Blvd, Gardena (owned and operated by WRI)

Facilities (continued)

PROPOSER	GREEN WASTE FACILITIES/USES
Athens	<p><u>San Bernardino County Landfill System</u> – @ \$28.86/ton, used as landfill cover.</p> <p>Proposed to use its American Organics composting facility if diversion credit for landfill cover is eliminated; the current American Organics land lease expires August 2020.</p>
CR&R	<p><u>Lakeview Compost Facility</u>, Southerly of Bridge St., Lakeview transferred through CRT Transfer in Stanton at \$27/ton</p> <p>Backup Facility: <u>CR&R South County MRF</u>, 31641 Ortega Highway @ \$27/ton</p> <p>(owned and operated by CR&R) Majority to be composted, with goal of less than 10% of green waste to be used as landfill cover.</p>
NASA	<p><u>Puente Hills Materials Recovery Facility (MRF)</u>, 2608 S. Workman Mill Road, Whittier at \$29.51/ton (1)</p> <p>Back-up facility – <u>Whittier Fertilizer</u>, 9441 Kruse Rd., Pico Rivera, compost/mulch/soil amendments</p>
Republic	<p>Pre-processed at Republic’s <u>Falcon Refuse Center</u> - 3031 East I Street, Wilmington by a third party, Ecology, which distributes green waste as land application, biofuel, or landfill cover. @ \$66.88/ton</p>
UPW	<p><u>Puente Hills Materials Recovery Facility (MRF)</u>, 2608 S. Workman Mill Road, Whittier @ \$29.51/ton (1)</p>
UWS	<p><u>Green Wise Soil Technology</u>, 10120 Miller Way, South Gate (owned and operated by UWS) @ \$38.50/ton. To be composted.</p> <p><u>Downey Area Recycling and Transfer (DART)</u>, 9770 Washburn Road, Downey @ \$38.50/ton</p>
VVS	<p>Sent to <u>Colmac Energy</u>, 62300 Gene Welmas Dr., Mecca as fuel at a waste-to-energy facility and to nurseries as soil enhancement after processing at:</p> <p><u>Grand Central Recycling and Transfer Facility</u>, 999 Hatcher Avenue, City of Industry @\$20/ton Grand Central internal processing costs, and \$10/ton nursery credit or \$25/ton cost at Colmac (Grand Central has common owners with VVS)</p>
WRS	<p><u>Puente Hills Materials Recovery Facility (MRF)</u>, 2608 S. Workman Mill Road, Whittier at \$32.78 (1)</p> <p>Alternative - <u>Downey Area Recycling and Transfer (DART)</u>, 9770 Washburn Road, Downey at \$36.11</p>
WMLA	<p><u>Azusa Material Recovery Facility and Waste Transfer Station</u>, 1501 W. Gladstone, Azusa @ \$51.00</p> <p><u>Sun Valley Recycling Park (SVRP)</u>, 9227 Tujunga Ave., Sun Valley @ \$78.00/ton</p> <p>To be used as compost, soil amendment or erosion control. (both facilities owned and operated by Waste Management)</p>
WRI	<p><u>Green Wise Soil Technologies</u>, 10120 Miller Way, South Gate, at \$37.50/ton to be composted</p> <p><u>Waste Resources Recovery (MRF and TS)</u>, 357 W. Compton Blvd, Gardena (owned and operated by WRI)</p>

(1) Green waste received at the Puente Hills MRF is diverted through composting and land application.

Facilities (continued)

PROPOSER	TRANSFER FACILITIES
Athens	<u>Athens Services MRF and Transfer Station</u> , 14048 East Valley Boulevard, City of Industry (owned and operated by Athens)
CR&R	<u>CRT Transfer</u> , 11232 Knott Ave., Stanton (owned and operated by CR&R)
NASA	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
Republic	<u>Bel Art Transfer Station</u> , 2495 East 68th Street, Long Beach <u>Innovative Waste Control Transfer Station</u> , 4133 Bandini Boulevard, Vernon <u>Falcon Refuse Center</u> , 3031 East I Street, Wilmington (all owned and operated by Republic)
UPW	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier
UWS	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier <u>Downey Area Recycling and Transfer (DART)</u> , 9770 Washburn Road, Downey <u>24th St. Transfer Station</u> – 2460 E. 24 th St., Los Angeles (owned and operated by UWS)
VVS	<u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry (common owners with VVS)
WRS	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier <u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry <u>Downey Area Recycling and Transfer (DART)</u> , 9770 Washburn Road, Downey
WMLA	<u>South Gate Transfer Station</u> , 9530 Garfield Ave., South Gate <u>WM Carson Transfer Station (CTS)</u> , 321 West Francisco Street, Carson (both facilities owned and operated by Waste Management)
WRI	<u>Waste Resources Recovery (MRF and TS)</u> , 357 W. Compton Blvd, Gardena (owned and operated by WRI)

Facilities (continued)

PROPOSER	CONSTRUCTION AND DEMOLITION DEBRIS FACILITIES
Athens	<u>Downtown Diversion</u> , 2424 E. Olympic Blvd., Los Angeles
CR&R	<u>CRT Transfer</u> , 11232 Knott Ave., Stanton at \$53.43/ton <u>South Orange County Transfer and MRF</u> , 31641 Ortega Highway, San Juan Capistrano at \$53.43/ton (both owned and operated by CR&R)
NASA	<u>Direct Disposal</u> , 3720 Noakes St, Los Angeles Back-up facility - <u>American Reclamation</u> - 4560 Doran St, Los Angeles
Republic	<u>Falcon Refuse Center</u> , 3031 East I Street, Wilmington, (owned and operated by Republic)
UPW	<u>Downtown Diversion</u> , 2424 E. Olympic Blvd., Los Angeles
UWS	<u>Direct Disposal</u> , 3720 Noakes Street, Los Angeles
VVS	<u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry (common owners with VVS)
WRS	<u>Downtown Diversion, Inc.</u> , 2424 East Olympic Blvd, Los Angeles
WMLA	<u>Downtown Diversion, Inc.</u> , 2424 East Olympic Blvd, Los Angeles (owned and operated by hauler)
WRI	<u>California Waste Services</u> , 621 W. 152 St., Gardena

Facilities (continued)

PROPOSER	DISPOSAL SITE
Athens	<u>Mid Valley Landfill</u> , 2390 N. Alder Ave., Rialto - @ \$28.86/ton, also San Timoteo and Victorville landfills (all landfills belong to San Bernardino County Landfill System. Athens has an agreement with this County to import waste through June 30, 2023. Contract has rate reset provisions every three years.)
CR&R	<u>Savage Canyon Landfill</u> , 13919 East Penn Street, Whittier @ \$38.41/ton <u>Olinda Alpha Landfill</u> , 1942 N. Valencia Ave., Brea @ \$27.72/ton
NASA	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier @ \$37.82/ton
Republic	<u>Sunshine Canyon Landfill</u> , 14747 San Fernando Road, Sylmar (owned and operated by Republic) @ \$59.88/ton
UPW	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier @ \$45.75/ton
UWS	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier @ \$45.75/ton
VVS	<u>El Sobrante Landfill</u> , 10910 Dawson Canyon, Corona Did not disclose cost. VVS indicated its agreement with El Sobrante's owner Waste Management prohibited disclosure of this information without permission.
WRS	<u>Grand Central Recycling and Transfer Facility</u> , 999 Hatcher Avenue, City of Industry @ \$58.00/ton <u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier @ \$41.29/ ton <u>Downey Area Recycling and Transfer (DART)</u> , 9770 Washburn Road, Downey @ \$45.58/ton (Notes that the proposed processing facilities may send residue to the Olinda Alpha, El Sobrante, Mid-Valley and San Timoteo landfills.)
WMLA	<u>El Sobrante Landfill</u> , 10910 Dawson Canyon, Corona @ \$37.00/ton (owned and operated by hauler)
WRI	<u>Puente Hills Materials Recovery Facility (MRF)</u> , 2608 S. Workman Mill Road, Whittier @ \$45.75/ton <u>Chiquita Canyon Landfill</u> , 29201 Henry Mayo Drive, Castaic @ \$59.00/ton

PROPOSER	TRANSFORMATION (WASTE-TO-ENERGY) FACILITY
Athens	Not proposed.
CR&R	<u>Southeast Resource Recovery Facility (SERRF)</u> , 120 Pier S. Avenue, Long Beach
NASA	<u>Commerce Refuse-to-Energy Facility</u> , 5926 Sheila Street, Commerce
Republic	Transformation proposed. Specific facilities not identified.
UPW	Not proposed. (However, UPW indicated it might utilize transformation in some instances.)
UWS	<u>Southeast Resource Recovery Facility (SERRF)</u> , 120 Pier S. Avenue, Long Beach <u>Commerce Refuse-to-Energy Facility</u> , 5926 Sheila Street, Commerce
VVS	Not proposed.
WRS	<u>Commerce Refuse-to-Energy Facility</u> , 5926 Sheila Street, Commerce Alternative - <u>Southeast Resource Recovery Facility (SERRF)</u> , 120 Pier S. Avenue, Long Beach
WMLA	<u>Southeast Resource Recovery Facility (SERRF)</u> , 120 Pier S. Avenue, Long Beach
WRI	Transformation proposed. Specific facilities not identified.

Equipment

PROPOSER	COLLECTION VEHICLES (1)	CART MANUFACTURER AND COLORS
Athens	Four 2014 Peterbilt CNG front loaders (for bins) Three 2014 Volvo CNG side loaders (for carts) One Volvo CNG 2014 frontend loader equipped with a Curotto Can One 2013 Volvo Autocar Roll-off vehicle	Manufacturer: Rehrig Pacific Refuse: black Recyclables: blue Green Waste: green
CR&R	Equivalent of 3.5 side loaders (for carts) Four front loaders (for bins) One roll-off collection vehicle Bin and cart vehicles will use CNG. Chassis will be Peterbilt or AutoCar, and either new or within five years old. Bodies will be AMREP.	Manufacturer: Toter – Suggests emerald green granite-finish cart bodies, with different colored lids only to differential waste streams. Lids will be imprinted in color with color graphics (vs. a label). Refuse: black lid Recyclables: blue lid Green Waste: green lid
NASA	Four 2014 CNG Peterbilt side loaders (for carts) Five 2014 CNG Peterbilt front loaders (for bins) One 2014 Peterbilt roll-off collection truck	Manufacturer: Schaffer, 20% recycled content Refuse: brown Recyclables: blue Green Waste: green
Republic	Three 2014 CNG Autocar cart collection vehicles Four 2014 CNG Autocar bin collection vehicles One 2014 CNG Autocar roll-off collection truck	Manufacturer: Otto Refuse: black Recyclables: blue Green Waste: green
UPW	Three 2015 CNG Peterbilt side loaders (for carts) One 2010 CNG Peterbilt side loader (for carts) Four 2015 CNG Peterbilt front loaders (for bins) One 2015 Peterbilt roll-off collection vehicle	Manufacturer: Rehrig Pacific Refuse: black Recyclables: blue Green Waste: green Food Waste: grey
UWS	Four 2012/13 CNG Mack side loaders (for carts) Five 2012/23 CNG Mack front loaders (for bins) Two 2012/13 CNG Mack roll-off collection vehicles	Proposes Schaefer or Rehrig Pacific, but will provide alternatives at City request Colors – To be determined by City
VVS	Four 2015 CNG Crane Carrier side loaders (for carts) Four 2015 CNG Crane Carrier front loaders (for bins) One 2015 CNG Peterbilt roll-off collection vehicle	Manufacturer: Rehrig Pacific, 20% recycled content. Refuse: black Recyclables: blue Green Waste: green
WRS	Four 2014 CNG Mack, Peterbilt, or Freightliner side loaders (for carts) Five 2014 CNG Mack front loaders (for bins) One 2013 CNG Mack front loader (for bins) One 2014 CNG Mack roll-off collection truck, and another smaller roll-off truck for smaller areas	Manufacturer: Rehrig Pacific Refuse: black Recyclables: blue Green Waste: green
WMLA	Three, plus one as need, 2008 LNG Autocar side loaders (for carts) Six 2014 CNG Peterbilt front loaders (For bins) One 2014 CNG Autocar roll-off collection vehicle	Manufacturer: Rehrig Pacific Refuse: black Recyclables: blue Green Waste: green
WRI	Four 2014 CNG Amrep side loaders (for carts) Three 2014 CNG Amrep front loaders (for bins) One roll-off collection truck	Manufacturer: Rehrig Pacific Refuse: grey Recyclables: blue Green Waste: green

(1) CNG = compressed natural gas.

Diversion Programs

PROPOSER	COMMERCIAL AND MULTI-FAMILY RECYCLING PROGRAM	OVERALL DIVERSION GOAL
Athens	Source separated recyclables program proposed. Alternative proposal includes processing of all bin waste for an additional charge of 15% added to all bin rates.	w/o processing: 14% w/processing: 33%
CR&R	Multi-Family Customers – Each customer to be provided an option of: <ul style="list-style-type: none"> • Source separated recycling available for all (option of 96-gallon carts, or three yard or four yard bins); or, • Mixed waste processing provided for customers that do not participate in a source separated recycling program. Commercial – CR&R shall collect and process the following waste streams: <ul style="list-style-type: none"> • Source separated recycling; • Wet recycling of food scraps; and, Mixed waste loads with high levels of recoverable material to be processed.	30%
NASA	Multi-Family Customers: Source separated recycling carts at no charge. Estimates one cart per six to ten units. All refuse will be processed to recover recyclables. Businesses: Source separated program provided at contractually required 50% rate reduction, and all refuse will be processed to recover recyclables.	35%
Republic	Multi-family customers will receive two 96-gallon recycling carts for each multi-family dwelling unit at no charge. Multi-family residents may request recycling totes imprinted with recycling instructions at no additional charge. Will provide split bins. Will provide source separated commercial recycling, with mixed waste processing as “a last resort, and only if needed” to meet City-wide diversion goals.	24%
UPW	Source separated recycling available for all. Food waste recycling program to be phased in, beginning in District 1 due to the prevalence of food waste generators in the area. Once per week collection of 64-gallon cart will be \$28.00/month. Mixed waste processing provided for customers that do not participate in a source separated recycling program.	31%
UWS	Proposes source separated program. A portion of the commercial refuse waste stream to be sent for processing to recover recyclables or to a transformation facility. Quantity sent will depend on amount necessary to meet UWS’ over-all hauler-collected recycling goal. One free 96-gallon recycling cart will be provided for every eight residential units. UWS proposes to identify third party diversion and provide it in place of current recyclers.	48%
VVS	VVS will process all bin refuse to recover recyclables and provide recycling carts if requested at contract rates. Source separated recyclables and mixed refuse bins to be collected on the same routes and processed together to reach the 35% recovery rate.	37%
WRS	WRS plans to process most multi-family waste, and to send residue to a waste-to-energy facility. Source separated recycling bins provided. Commercial collection includes: processing all commercial bin loads, with customers with higher levels of recyclables collected on a separate route; collection of food waste from select customers; and source separated recycling.	61%
WMLA	Source separated recyclables program proposed.	33%
WRI	Source separated recyclables program proposed.	20%

Diversion Programs (continued)

PROPOSER	FOOD WASTE DIVERSION PROGRAMS IF PROPOSED (NOT REQUIRED)
Athens	Athens noted it operates a facility that processes food waste. No program proposed.
CR&R	Included a commercial food waste diversion program in its proposed commercial recycling program. Suggests a portion of additional cost impacts be spread across all customers to provide this program at a reduced rate to encourage participation. Cost would be dependent on whether City directed selected composting or anaerobic digestion for this material.
NASA	N/A
Republic	Proposes a food waste pilot program for half of large food waste generators to begin at the end of contract year one for an unspecified period to be discussed with City. Proposes a food waste diversion program for City events with food vendors.
UPW	Included a commercial food waste diversion program in its proposed commercial recycling program and estimated 500 tons/year to be recovered. Cost will be \$28.00/month for once per week collection of a 64-gallon cart.
UWS	N/A
VVS	N/A
WRS	Included a commercial food waste diversion program for select customers in its proposed commercial recycling program and estimated 845 tons/year to be recovered. Customer rate impact to be determined.
WMLA	N/A
WRI	Indicates WRI is in the process of permitting a facility to recover recyclables, with the organic portion of residual waste being sent to an anaerobic digester WRI is in the process of developing.

Additional Information Requested in RFP

PROPOSER	EMR (1)	CURRENT ASSETS TO CURRENT LIABILITIES	TOTAL LIABILITIES TO TOTAL ASSETS	FINANCIAL STATEMENT PERIOD
Athens	2014: .72, 2013: .86, 2012: .89	1.18	74%	CY 2013
CR&R	2013: .70, 2012: .77, 2011: .85	0.51	51%	Year ended Sept. 2013
NASA	2013: .67, 2012: .82, 2013: .82	0.72	87%	CY 2013
Republic	2013: .76, 2012: .75, 2011: .79	0.83	60%	CY 2013
UPW	2013: .88, 2012: .78, 2011: .88	0.98	78%	April 2014
UWS	2014: 1.39, 2013: 1.24, 2012: 1.02	0.70	60%	Year ended Sept. 2013
VVS	2013: .94, 2012: .66, 2011: .89	4.92	65%	CY 2013
WRS	2014: 1.0, 2013: 1.0, 2012: 1.0	6.24	21%	CY 2013
WMLA	2014: .69, 2013: .71, 2012: .74	0.83	73%	CY 2013
WRI	2013: 1.58, 2012: 1.22, 2011: 1.69	0.92	111%	CY 2013

(1) EMR = Experience Modification Rate, determined by the National Council on Compensation Insurance. Helps measure the efficacy of a company's safety program. 1.0 is average, with lower numbers preferable.

PROPOSER	SHARPS CALL-IN/MAIL BACK CONTAINER PROGRAM		PROPOSED COMMERCIAL SERVICE START DATE (2)
	NUMBER OF SHARPS CONTAINERS	SUBCONTRACTOR (IF SUBCONTRACTOR PROPOSED)	
Athens	Up to four containers per year per customer.		1/1/15
CR&R	No limit.		1/1/15
NASA	No limit.	Sharps Compliance, Inc.	Not addressed
Republic	No limit.	Stericycle	Not addressed – current commercial hauler
UPW	No limit.	Stericycle	1/1/15
UWS	Up to four containers per year per customer.	Stericycle	1/1/15
VVS	Up to four containers per year per customer.		1/1/15
WRS	No limit.	Sharps Compliance, Inc.	12/1/14
WMLA	No limit.		Not addressed
WRI	Up to four containers per year per customer, additional containers \$10 each.	Stericycle	11/1/14

(2) Commercial service is to start within 90 days of contract award, if requested by City, but no later than January 1, 2015. Proposed commercial start dates were included in proposers' implementation schedules. Residential service begins January 1, 2015. If start date was not addressed, a January 1, 2015 start date is assumed.

Proposed Exceptions to Franchise Agreement

PROPOSER	NUMBER OF EXCEPTIONS	DESCRIPTION OF EXCEPTIONS TAKEN
Athens	0	
CR&R	1	CR&R would prefer to provide a full-time City-dedicated representative and an in-City payment center for in-person payment in lieu of a physical in-City office. CR&R's existing office is 16 miles from the City.
NASA	0	
Republic	0	
UPW	0	
UWS	1	UWS would like to discuss residential billing options.
VVS	0	
WRS	2	<ol style="list-style-type: none"> 1. WRS requests on its proposal Attachment 4-C that it be permitted to charge a refundable deposit to residents for additional recycling and green waste carts (per RFP, additional recycling and green waste carts are to be provided at no additional cost). 2. WRS indicates it would charge a fee to replace more than two lost or stolen carts per customer (page 30 of proposal).
WMLA	5	<p>WM Requests language changes related to:</p> <ul style="list-style-type: none"> • Extraordinary rate adjustments • Lid closure • Graffiti removal timing • Force Majeure period to cure • Suspension of rate increases for contract non-compliance
WRI	1	WRI requested a "scouting" fee for certain bin services on pages 15 and 17 of WRI's proposal.

Legal Disclosures

PROPOSER	# OF LEGAL DISCLOSURES	SUMMARY OF LEGAL DISCLOSURES																		
Athens	12	<ol style="list-style-type: none"> 1. <u>Riad Abboud v. Consolidated Disposal Services, LLC, et. al, 2011</u> – Class action against multiple haulers. Allegations of, among other things, fraud, negligent misrepresentation and violations of unfair business practices in connection with charges to businesses in unincorporated Los Angeles, County. Athens was dismissed as a party. 2. <u>Mike Torres v. City of Montebello, currently under appeal</u> – City was found to have improperly awarded a waste hauling contract to Athens. The ruling in the case to invalidate the agreement is on appeal. Athens is not a defendant, but a Real Party in interest. 3. <u>City of Montebello v. Rosemarie Vasquez et al, Case No. BC488767</u> – Athens is a Real Party in Interest. Three former City Councilmembers are alleged to have received improper payments and/or favors in exchange for awarding Athens a solid waste collection agreement. In process. <p><u>California/Occupational Safety and Health Administration (Cal/OSHA)</u> – Athens cites the following accidents resulting in OSHA penalties:</p> <table border="1" data-bbox="391 636 914 892"> <thead> <tr> <th>#</th> <th>Case Closure Date</th> <th>Settlement</th> </tr> </thead> <tbody> <tr> <td>4. 316210103</td> <td>4/30/13</td> <td>\$18,357</td> </tr> <tr> <td>5. 314862848</td> <td>1/29/2013</td> <td>\$32,250</td> </tr> <tr> <td>6. 314858267</td> <td>5/7/2011</td> <td>\$400</td> </tr> <tr> <td>7. 31338-719</td> <td>12/15/2010</td> <td>\$1,125</td> </tr> <tr> <td>8. 312310824</td> <td>2/4/2009</td> <td>\$7,175</td> </tr> </tbody> </table> <ol style="list-style-type: none"> 9. <u>California Air Resource Board (CARB), 2007</u> – CARB conducted a compliance review/field audit of Athens compliance with CARB requirements, including that Athens failed to properly inspect diesel vehicles and to install emission-reduction devices. Athens indicated it reached a settlement and completed requested repairs. 10. <u>South Coast Air Quality Management District</u> – Reached settlement 1/2009 for facility improvements, costs and fines regarding ongoing odor issues at its City of Industry facility (Athens MRF). 11. <u>California Integrated Waste Management Board</u> – The CIWMB alleged Athens had not renewed its waste hauler registration and manifest program in 2005. Settled. 12. <u>California Integrated Waste Management Board</u> – In 2008, Athens was fined for a waste tire hauling incident in the City of Glendora in which tires were inadvertently collected with refuse. Settled. 	#	Case Closure Date	Settlement	4. 316210103	4/30/13	\$18,357	5. 314862848	1/29/2013	\$32,250	6. 314858267	5/7/2011	\$400	7. 31338-719	12/15/2010	\$1,125	8. 312310824	2/4/2009	\$7,175
#	Case Closure Date	Settlement																		
4. 316210103	4/30/13	\$18,357																		
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7. 31338-719	12/15/2010	\$1,125																		
8. 312310824	2/4/2009	\$7,175																		
CR&R	0																			
NASA	0																			
Republic	7	<ol style="list-style-type: none"> 1. <u>Casmalia Disposal Site/BFI, et al, 1998</u> – EPA seeking settlements from multiple parent company divisions related to a hazardous waste facility operated in Santa Barbara County from 1973 to 1989. Matter pending. 2. <u>Operating Industries Superfund Site, Los Angeles, California, Laidlaw Waste Systems, Inc., Allied Waste Systems, Inc.</u> – Settled 2010 for \$33,132 for Allied Waste and \$145,071 for Consolidated (divisions of proposer’s parent company). 3. <u>BMAKK Apex Waste v. Board of Education of the City of Los Angeles</u> – Petition for writ of mandate to rescind an award of a contract to Consolidated Disposal Service. Settled 2012. 4. <u>Citizens for a Fair Trash Contract</u> – The citizens of Los Alamitos allege that the City of Los Alamitos did not properly follow the competitive bidding procedures for an RFP in awarding the new collection contract. Settled 2012. 5. <u>Consolidated Disposal Service, LLC v. Key Disposal, Inc., and cross-complaint (6/3/2013)</u> – Cross complaint for breach of written agreement, interference with contract. Pending. 6. <u>Riad Abboud v. Consolidated Disposal Services, LLC, et. al., 2011</u> – A Class action against multiple haulers. Allegations of, among other things, fraud, negligent misrepresentation and violations of unfair business practices in connection with charges to businesses in unincorporated Los Angeles, County. Pending. 7. <u>OSHA Violation</u> – Gardena Hauling/Consolidated Disposal Service, LLC – Alleged failure to effectively implement an injury and illness prevention program, and an employee sustained a serious injury. Settled 2012. 																		

Legal Disclosures (continued)

PROPOSER	# OF LEGAL DISCLOSURES	SUMMARY OF LEGAL DISCLOSURES
UPW	0	
UWS	1	Parties have mediated a dispute regarding waste and hour practices, and are awaiting court approval.
VVS	0	Valley Vista disclosed five personnel issues that did not require disclosure per the RFP criteria.
WRS	0	
WMLA	3	<ol style="list-style-type: none"> <li data-bbox="414 491 1515 575">1. <u>California EPA, DTSC, and California Regional Water Quality Control Board v. Azusa Land Reclamation, Inc.</u> – Enforcement action related to unlawful disposal of unpermitted wastes. Azusa (part of WM) settled with payment of civil penalties and employees attending training classes. Filed 2005. Settled. <li data-bbox="414 583 1515 667">2. <u>West Coast Recycling Services, Inc. dba Mission Recycling v. Recycle America Alliance LLC (WMRA), et al.</u> – Breach of contract and fraud that WMRA intentionally ceased delivery of recyclable materials. WMRA claimed contract was at will. Filed 2008. Settled. <li data-bbox="414 676 1515 739">3. <u>Aces Waste Services, Inc. v. WM of California, Inc., et al.</u> – Alleges WM is infringing on exclusive franchise. WM claims collection falls under exemption to franchise for a State Park. In process.
WRI	0	

Unique Proposal Features**Athens**

1. Upfront \$500,000 "City Stewardship Grant" Payment – Offers \$500,000 payment to the City upon award of the agreement to Athens.
2. Annual Compost/Mulch Giveaway – Offers to provide at least one ton of mulch and one ton of compost per year at an annual give-a-way event.
3. Mighty Mike – Provides mini truck mascot for recycling promotions.

Alternative Proposal

Bin Waste Processing – Proposes to process bin waste to recover recyclables for a 15% rate increase for commercial and multi-family bin customers.

CR&R

1. Free Steel Storage Vans – Offers three 21' x 8' x 8' steel storage vans for the City's storage needs.
2. Free Annual Mulch Give-A-Way – CR&R will provide mulch for annual give-a-way events for residents.
3. Refuse Cart Educational Tagging – CR&R will audit and place educational tags on residential refuse carts that include recyclables suitable for placement in the recycling cart to help improve recycling.
4. Free In-House Recycling Containers at City Administrative Offices – CR&R will provide in-house recycling containers at City offices.
5. Collection for Recycling Cart Overages – In addition to material in the recycling cart, CR&R will collect recyclables placed for collection in clear bags.
6. Plastic Bins – Will provide plastic bins for sound-sensitive areas, such as behind shopping centers located by homes. For 3 & 4 yards.
7. Existing Drivers – Will interview all drivers of current haulers seeking employment.
8. SMART Vehicles – Collection vehicles are equipped with GPS, video with time stamping, and communication devices.
9. Roll-off and Storage Van Service to Non-Profits – Non-profit organizations are offered roll-off services at 50% of the pull charge (plus standard per ton disposal cost), storage vans at \$1.00 per day rental.
10. Full-Time Recycling and Public Relations Staff – CR&R will provide a full-time employee dedicated exclusively to the City for speaking at community events, recycling promotion, coordinating recycling at community events and other activities. This person will be responsible for reporting, tracking and monitoring programs under this agreement.

Alternative Proposals

1. Street Sweeping – Proposes to provide the City's street sweeping services for \$17,500 per month upon expiration of the City's current sweeping contract.
2. Business and Multi-Family In-Unit Recycling Containers – In-unit containers offered at CR&R's actual cost.
3. Universal Waste & HHW Programs – Offers HHW or Universal Waste programs, as either "door-to-door" collection or drop-off events, for a range of \$0.12 to \$0.31 per home per month, depending on program specifics selected by City.

NASA

1. Free Battery Collection – Bulky Item and at community events. Collection boxes placed at City facilities and parks.
2. Free Annual Mulch Give-A-Way – Will work with City to hold give-a-way in conjunction with Earth Day or California Recycles Day.

Unique Proposal Features (continued)**Republic**

1. Composting Classes – Republic offers to conduct two composting classes per year.
2. Semi-Annual Compost Give-A-Way – Republic will provide compost to residents at a convenient pickup location to be approved by City on an annual basis at no additional cost.
3. Semi-Annual Shred Day – Republic will conduct an annual shred day for residents at no additional cost.
4. My Republic Rewards – Reward program for single family homes that sign up on-line and recycle. Recycling incentives provided quarterly through gift cards. Five homes will be selected annually for a free year of service. The recycling zone in the City that recycles the most each year will receive \$1,000. (Republic estimated rewards to reach \$3,500/year.)

UPW

1. 20% Senior Discount – 20%, instead of 10%, senior discount offered.
2. Second Year Rate Freeze – Proposes first rate increase July 1, 2017 instead of July 1, 2016.
3. Portable Toilets – Portable toilets and wash stations to be provided at City sponsored events at no additional cost.
4. Unlimited E-Waste Pickup – Five-time-per-week scheduled pickup from single and multi-family customers. Single-family residents are entitled to e-waste collection as part of the unlimited bulky item program. Multi-family customers would otherwise be charged.
5. Public Works Yard Storage Containers – Proposes to offer as many storage containers as needed at City's Public Works yard free of charge.

Alternative Proposal

1. Rate Reduction for Refurbished Carts – UPW will reduce the residential rate by \$1.25/home/month if permitted to use refurbished Otto carts with 10 year warranty (cart maintenance and replacement is the hauler's responsibility under the agreement). This would result in a savings of approximately \$92,000 per year.
2. City Hall Space Rental - Proposes to rent space at City Hall and employ a customer service representative to assist with calls through transition.

UWS

1. Compost Free to City – Donate enough compost and mulch for City's lawns and fields and for grounds of the six public school campuses in the City.
2. Compost Give-A-Ways – Unlimited mulch and compost to be provided at pickup event for residents.

VVS

1. Sales Tax from Truck Purchases – VVS estimates a \$20,000 to \$33,000 one-time benefit from the purchase of vehicles from Boerner trucking in Huntington Park using the required in-City office as a point of sale.

Alternative proposal:

Lease Portion of City Yard – Proposes to lease a portion of the City Yard to develop an operations facility. May include e-waste, bulky item, used motor oil and antifreeze drop-off.

Unique Proposal Features (continued)**WRS**

1. City Hiring Preference – Will give preference to Huntington Park residents.
2. E-waste, U-Waste, Sharps drop off at WRS' Maywood yard – WRS will permit residents to drop off these materials at its site in Maywood.
3. Limited Battery and Bulb Drop-Off – Residents may drop off a limited quantity of household batteries and compact fluorescent bulbs at the in-City office or WRS' Maywood office at no additional cost.
4. Motor Oil Collection – WRS will provide on-call curbside used oil collection and provide free used oil collection containers.
5. Free Mulch or Compost – WRS offers to provide free mulch or compost to City and residents.
6. Special Bulky Item Move-Out – WRS will assist seniors who are moving out of a location by helping move bulky items from the backyard to the curb for collection. Under the agreement, bulky items should be placed at the curb for collection, and backyard service for the disabled typically only covers carts.
7. Plastic Bins – Multi-family customers may select plastic bins.
8. Multi-Family Recycling Bin Locking Lids – WRS offers locking lid service for recycling bins at multi-family customers that request them at no additional cost.
9. Multi-Family Bulky Item Collection – WRS offers multi-family customers the same bulky item program as single family customers at no additional cost. (RFP permits a charge for multi-family bulky item collection.)

WMLA

1. Develop and Distribute Outreach Notices – Will develop and send notice for two annual City-wide cleanup events and other events upon City Manager request at no cost to the City.
2. Annual School Contact – Will inform schools of new services in the City and try to work with staff on recycling.
3. Twice Yearly E-Waste and Clothing Drop-Off Events – Two annual drop-off events for e-waste and clothing.
4. Grant Writing – Will provide solid waste related grant writing expertise.
5. Waste Watch Neighborhood Watch Program – Will train drivers to recognize and report unusual or suspicious activities.

WRI

1. Multi-Family Bin Clean-Up Service – WRI will provide each multi-family complex with a three-cubic-yard bin on request up to four times per year per complex, as a form of bulky item collection. (Multi-family complexes are required to pay for bulky item collection under the RFP.)
2. Universal Waste Drop-Off – Huntington Park residents may drop off batteries, compact fluorescent bulbs and e-waste at WRI's Gardena location at no additional cost.
3. Free Automated City Litter Carts - WRI offers to provide automated carts for use as public litter containers at bus stops and City designated areas.

Alternative Proposals:

1. In-City HHW and Universal Waste Drop-Off – WRI is interested in developing a bulky item, universal waste and e-waste drop-off site in the City.
2. HHW Drop-Off – Household hazardous waste may be dropped off at WRI's Gardena location for a charge.

**City of Huntington Park
Standardized Rate Revenue Comparison**

First Year Rate Revenue By Line of Service

Line	Service Category	Annual Rate Revenue											
		Current Rates	Athens w/o processing	Athens w/procesing	CR&R	NASA	Republic	UPW (1)	UWS	VVS	WMLA	WRS	WRI
1	Residential Cart Service Revenue	\$ 1,682,000	\$ 1,161,000	\$ 1,161,000	\$ 1,372,000	\$ 1,330,000	\$ 1,227,000	\$ 1,229,000	\$ 890,000	\$ 1,087,000	\$ 1,167,000	\$ 1,152,000	\$ 1,415,000
2	Bin and Commercial Cart Revenue												
3	<i>Commercial Refuse - District 1</i>	\$ 360,000	\$ 293,000	\$ 327,000	\$ 319,000	\$ 391,000	\$ 351,000	\$ 353,000	\$ 360,000	\$ 429,000	\$ 382,000	\$ 350,000	\$ 480,000
4	<i>Commercial Refuse - Outside District 1</i>	\$ 4,224,000	\$ 3,053,000	\$ 3,486,000	\$ 3,568,000	\$ 3,775,000	\$ 3,762,000	\$ 3,445,000	\$ 4,227,000	\$ 4,246,000	\$ 3,809,000	\$ 4,119,000	\$ 4,862,000
5	Roll-off Box & Temporary Bin Rate Revenue	\$ 179,000	\$ 143,000	\$ 143,000	\$ 216,000	\$ 167,000	\$ 188,000	\$ 166,000	\$ 168,000	\$ 197,000	\$ 229,000	\$ 169,000	\$ 136,000
6	Rate Revenue Before Recycling Adjustment	\$ 6,445,000	\$ 4,650,000	\$ 5,117,000	\$ 5,475,000	\$ 5,663,000	\$ 5,528,000	\$ 5,193,000	\$ 5,645,000	\$ 5,959,000	\$ 5,587,000	\$ 5,790,000	\$ 6,893,000
7	Estimated Adjustment for Increased Source Separated Commercial Recycling (2)	n/a	\$ (17,000)	\$ -	\$ (6,000)	\$ (24,000)	\$ (6,000)	\$ (68,000)	\$ (12,000)	\$ -	\$ -	\$ (12,000)	\$ (23,000)
8	Annual Estimated First-Year Rate Revenue	\$ 6,445,000	\$ 4,633,000	\$ 5,117,000	\$ 5,469,000	\$ 5,639,000	\$ 5,522,000	\$ 5,125,000	\$ 5,633,000	\$ 5,959,000	\$ 5,587,000	\$ 5,778,000	\$ 6,870,000
9	Percent above (below) Current Rates	-	-28%	-21%	-15%	-13%	-14%	-20%	-13%	-8%	-13%	-10%	7%
10	Percent above (below) Lowest Cost Proposal	39%	-	10%	18%	22%	19%	11%	22%	29%	21%	25%	48%

(1) UPW proposed to waive the first rate increase.

(2) As rate revenue was projected using current service levels, proposers were asked to provide estimated rate revenue impacts projected from anticipated increases in source separated commercial recycling, if such a program were proposed.

**City of Huntington Park
Standardized Rate Revenue Comparison**

First-Year Rate Revenue Impacts By Customer Category
(sorted lowest to highest on total projected first-year rate revenue)

Proposer	Residential	% Above (Below) Current Rate Revenue	Commercial (net recycling adjustment)	% Above (Below) Current Rate Revenue	Roll-Off and Temporary Bin	% Above (Below) Current Rate Revenue	Total	% Above (Below) Current Rate Revenue
Athens w/o processing⁽¹⁾	\$ 1,161,000	-31%	\$ 3,329,000	-27%	\$ 143,000	-20%	\$4,633,000	-28%
Athens w/processing⁽¹⁾	\$ 1,161,000	-31%	\$ 3,813,000	-17%	\$ 143,000	-20%	\$5,117,000	-21%
UPW⁽¹⁾	\$ 1,229,000	-27%	\$ 3,730,000	-19%	\$ 166,000	-7%	\$5,125,000	-20%
CR&R	\$ 1,372,000	-18%	\$ 3,881,000	-15%	\$ 216,000	21%	\$5,469,000	-15%
Republic	\$ 1,227,000	-27%	\$ 4,107,000	-10%	\$ 188,000	5%	\$5,522,000	-14%
WMLA	\$ 1,167,000	-31%	\$ 4,191,000	-9%	\$ 229,000	28%	\$5,587,000	-13%
UWS	\$ 890,000	-47%	\$ 4,575,000	0%	\$ 168,000	-6%	\$5,633,000	-13%
NASA	\$ 1,330,000	-21%	\$ 4,142,000	-10%	\$ 167,000	-7%	\$5,639,000	-13%
WRS	\$ 1,152,000	-32%	\$ 4,457,000	-3%	\$ 169,000	-6%	\$5,778,000	-10%
VVS	\$ 1,087,000	-35%	\$ 4,675,000	2%	\$ 197,000	10%	\$5,959,000	-8%
Current Rate Revenue	\$ 1,682,000	-	\$ 4,584,000	-	\$ 179,000	-	\$6,445,000	-
WRI	\$ 1,415,000	-16%	\$ 5,319,000	16%	\$ 136,000	-24%	\$6,870,000	7%

(1) First-year customer rate revenue is shown above. Athens' up-front "City Stewardship Grant" of \$500,000 and UPW's waiver of the first rate adjustment are not reflected in this chart.

**City of Huntington Park
Standardized Rate Revenue Comparison**

Residential Cart Service Rates

Line	Service Category	Customer Monthly Rates										
		Current Rates	Athens	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
1	Proposed System											
2	Standard Rate Per Dwelling Unit		\$ 15.66	\$ 18.47	\$ 17.90	\$ 16.50	\$ 16.59	\$ 11.98	\$ 14.65	\$ 15.69	\$ 15.49	\$ 19.00
3	Senior Rate (1)		\$ 14.09	\$ 16.62	\$ 16.11	\$ 14.85	\$ 13.27	\$ 10.78	\$ 13.19	\$ 14.12	\$ 13.94	\$ 16.00
4	Additional Refuse Carts		\$ 7.06	\$ 9.74	\$ 10.00	\$ 9.74	\$ 6.50	\$ 6.75	\$ 7.32	\$ 9.74	\$ 9.74	\$ 13.00
5	Additional Recycling Cart		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Additional Green Waste Cart		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Walkout Service - Disabled		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Walkout Service - Other/Paid		\$ 30.00	\$ 40.00	\$ 20.00	\$ 18.98	\$ 30.00	\$ 10.00	\$ 9.25	\$ 15.00	\$ 12.18	\$ 35.00
9	Current System											
10	Standard Rate											
11	Single-Family Rate	\$ 22.69										
12	Duplex Rate	\$ 45.38										
13	Tri-plex Rate	\$ 68.07										
14	Senior Rate	\$ 20.42										
15	Additional Refuse Carts	\$ 9.74										
16	Additional Recycling Cart	\$ 5.91										
17	Additional Green Waste Cart	\$ 7.09										
18	Walkout Service - Disabled	\$ -										
19	Walkout Service - Other/Paid	n/a										

(1) Senior rate is 90% of proposed standard rate, unless otherwise proposed. WRI proposed an alternative lower rates, and UPW proposed a 20% discount.

Line	Service Category	Billing Units	Monthly Rate Revenue										
			Current Rates	Athens	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
20	Proposed System												
21	Standard Rate Per Dwelling Unit	6,126	\$ 95,933	\$ 113,147	\$ 109,655	\$ 101,079	\$ 101,630	\$ 73,389	\$ 89,746	\$ 96,117	\$ 94,892	\$ 116,394	
22	Senior Rate (1)	7	\$ 99	\$ 116	\$ 113	\$ 104	\$ 93	\$ 75	\$ 92	\$ 99	\$ 98	\$ 112	
23	Additional Refuse Carts	107	\$ 755	\$ 1,042	\$ 1,070	\$ 1,042	\$ 696	\$ 722	\$ 783	\$ 1,042	\$ 1,042	\$ 1,391	
24	Additional Recycling Cart		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
25	Additional Green Waste Cart		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
26	Walkout Service - Disabled		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
27	Walkout Service - Other/Paid		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
28	Current System												
29	Standard Rate												
30	Single-Family Rate	3,096	\$ 70,248										
31	Duplex Rate	918	\$ 41,659										
32	Tri-plex Rate	398	\$ 27,092										
33	Senior Rate	7	\$ 143										
34	Additional Refuse Carts	107	\$ 1,042										
35	Additional Recycling Cart	-	\$ -										
36	Additional Green Waste Cart	1	\$ 7										
37	Walkout Service - Disabled		\$ -										
38	Gross Monthly Residential Cart Revenue		\$ 140,191	\$ 96,787	\$ 114,305	\$ 110,838	\$ 102,225	\$ 102,419	\$ 74,186	\$ 90,621	\$ 97,258	\$ 96,032	\$ 117,897
39	Months per year		12	12	12	12	12	12	12	12	12	12	12
40	Gross Annual Residential Cart Revenue		\$1,682,292	\$1,161,444	\$1,371,660	\$1,330,056	\$1,226,700	\$1,229,028	\$ 890,232	\$1,087,452	\$1,167,096	\$1,152,384	\$1,414,764
43	Gross Annual Residential Cart Revenue*		\$1,682,000	\$1,161,000	\$1,372,000	\$1,330,000	\$1,227,000	\$1,229,000	\$ 890,000	\$1,087,000	\$1,167,000	\$1,152,000	\$1,415,000

*Rounded to the nearest thousand.

**City of Huntington Park
Standardized Rate Revenue Comparison**

Commercial Bin and Cart Service Rates - District 1 - Proposed Customer Rates

Line	Service Category	Customer Monthly Rates											
		Current Rates	Athens w/o processing	Athens w/ processing	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
1	96-Gal. Cart 1x wk	\$ 56.79	\$ 39.33	\$ 39.33	\$ 48.27	\$ 50.00	\$ 51.11	\$ 56.00	\$ 56.79	\$ 53.89	\$ 51.11	\$ 55.14	\$ 55.00
2	96-Gal. Cart 2x wk		\$ 74.62	\$ 74.62	\$ 96.52	\$ 97.75	\$ 71.55	\$ 76.00	\$ 66.79	\$ 107.79	\$ 82.00	\$ 66.47	\$ 110.00
3	96-Gal. Cart 3x wk		\$ 99.33	\$ 99.33	\$ 142.72	\$ 120.75	\$ 100.18	\$ 99.00	\$ 77.79	\$ 161.68	\$ 100.23	\$ 80.12	\$ 165.00
4	96-Gal. Cart 4x wk		\$ 121.68	\$ 121.68	\$ 227.13	\$ 143.75	\$ 140.25	\$ 123.00	\$ 87.79	\$ 215.57	\$ 125.28	\$ 96.58	\$ 220.00
5	96-Gal. Cart 5x wk		\$ 145.21	\$ 145.21	\$ 283.92	\$ 166.75	\$ 196.34	\$ 146.00	\$ 97.79	\$ 269.47	\$ 154.89	\$ 116.42	\$ 275.00
6	96-Gal. Cart 6x wk		\$ 168.74	\$ 168.74	\$ 340.10	\$ 207.00	\$ 274.88	\$ 188.00	\$ 137.79	\$ 323.36	\$ 187.37	\$ 140.33	\$ 330.00
7	96-Gal. Cart 7x wk		\$ 180.51	\$ 180.51	\$ 397.50	\$ 212.75	\$ 384.83	\$ 295.00	\$ 167.79	\$ 377.25	\$ 219.26	\$ 169.15	\$ 385.00
8	1 Cu. Yd. 1x wk	\$ 128.57	\$ 72.27	\$ 83.11	\$ 90.10	\$ 126.50	\$ 112.63	\$ 108.00	\$ 128.57	\$ 118.67	\$ 123.89	\$ 124.84	\$ 97.00
9	1 Cu. Yd. 2x wk		\$ 114.62	\$ 131.81	\$ 130.00	\$ 212.75	\$ 186.22	\$ 118.00	\$ 200.14	\$ 196.72	\$ 227.60	\$ 150.48	\$ 180.00
10	1 Cu. Yd. 3x wk		\$ 171.09	\$ 196.75	\$ 255.00	\$ 270.25	\$ 232.23	\$ 132.00	\$ 260.14	\$ 315.39	\$ 283.83	\$ 181.39	\$ 282.00
11	1 Cu. Yd. 4x wk		\$ 248.74	\$ 286.05	\$ 250.00	\$ 350.75	\$ 291.21	\$ 146.00	\$ 320.14	\$ 434.06	\$ 355.92	\$ 218.65	\$ 375.00
12	1 Cu. Yd. 5x wk		\$ 311.09	\$ 357.75	\$ 450.00	\$ 414.00	\$ 343.07	\$ 174.00	\$ 380.14	\$ 552.73	\$ 419.30	\$ 263.56	\$ 468.00
13	1 Cu. Yd. 6x wk		\$ 382.86	\$ 440.29	\$ 555.00	\$ 483.00	\$ 422.59	\$ 268.00	\$ 440.14	\$ 671.39	\$ 516.49	\$ 317.70	\$ 496.00
14	1 Cu. Yd. 7x wk		\$ 427.56	\$ 491.69	\$ 675.00	\$ 563.50	\$ 502.65	\$ 468.00	\$ 605.14	\$ 790.06	\$ 614.34	\$ 382.96	\$ 653.00
15	1.5 Cu. Yd. 1x wk	\$ 127.57	\$ 80.51	\$ 92.59	\$ 97.61	\$ 138.00	\$ 112.63	\$ 115.00	\$ 127.57	\$ 118.67	\$ 123.89	\$ 127.57	\$ 119.00
16	1.5 Cu. Yd. 2x wk		\$ 133.45	\$ 153.47	\$ 185.00	\$ 230.00	\$ 206.91	\$ 195.00	\$ 229.90	\$ 196.72	\$ 227.60	\$ 153.77	\$ 220.00
17	1.5 Cu. Yd. 3x wk		\$ 192.27	\$ 221.11	\$ 280.00	\$ 287.50	\$ 258.03	\$ 244.00	\$ 286.70	\$ 315.39	\$ 283.83	\$ 185.35	\$ 349.00
18	1.5 Cu. Yd. 4x wk		\$ 266.39	\$ 306.35	\$ 350.00	\$ 368.00	\$ 323.57	\$ 298.00	\$ 359.52	\$ 434.06	\$ 355.92	\$ 223.42	\$ 466.00
19	1.5 Cu. Yd. 5x wk		\$ 347.56	\$ 399.69	\$ 410.00	\$ 437.00	\$ 381.19	\$ 350.00	\$ 423.54	\$ 552.73	\$ 419.30	\$ 269.31	\$ 582.00
20	1.5 Cu. Yd. 6x wk		\$ 413.45	\$ 475.47	\$ 515.00	\$ 506.00	\$ 469.54	\$ 435.00	\$ 521.71	\$ 671.39	\$ 516.49	\$ 324.63	\$ 699.00
21	1.5 Cu. Yd. 7x wk		\$ 456.98	\$ 525.53	\$ 615.00	\$ 592.25	\$ 558.50	\$ 550.00	\$ 620.55	\$ 790.06	\$ 614.34	\$ 391.31	\$ 899.00
22	2 Cu. Yd. 1x wk	\$ 154.36	\$ 87.56	\$ 100.69	\$ 108.05	\$ 149.50	\$ 132.30	\$ 150.00	\$ 154.36	\$ 136.77	\$ 146.35	\$ 149.88	\$ 119.00
23	2 Cu. Yd. 2x wk	\$ 234.87	\$ 147.56	\$ 169.69	\$ 234.87	\$ 247.25	\$ 225.00	\$ 210.00	\$ 234.87	\$ 238.87	\$ 247.73	\$ 228.06	\$ 233.00
24	2 Cu. Yd. 3x wk	\$ 307.88	\$ 220.51	\$ 253.59	\$ 307.88	\$ 304.75	\$ 276.30	\$ 262.00	\$ 307.88	\$ 328.08	\$ 304.78	\$ 298.95	\$ 363.00
25	2 Cu. Yd. 4x wk		\$ 299.33	\$ 344.23	\$ 390.00	\$ 379.50	\$ 344.70	\$ 325.00	\$ 383.51	\$ 425.21	\$ 379.67	\$ 365.59	\$ 483.00
26	2 Cu. Yd. 5x wk		\$ 379.33	\$ 436.23	\$ 480.00	\$ 454.25	\$ 430.20	\$ 395.00	\$ 478.84	\$ 527.33	\$ 474.05	\$ 447.08	\$ 601.00
27	2 Cu. Yd. 6x wk		\$ 458.15	\$ 526.87	\$ 280.00	\$ 529.00	\$ 515.70	\$ 475.00	\$ 573.93	\$ 616.53	\$ 568.19	\$ 545.44	\$ 715.00
28	2 Cu. Yd. 7x wk		\$ 527.56	\$ 606.69	\$ 680.00	\$ 626.75	\$ 607.56	\$ 590.00	\$ 675.07	\$ 753.30	\$ 668.32	\$ 667.02	\$ 930.00
29	3 Cu. Yd. 1x wk	\$ 192.08	\$ 98.15	\$ 112.87	\$ 134.46	\$ 172.50	\$ 148.50	\$ 155.00	\$ 192.08	\$ 170.97	\$ 168.19	\$ 186.51	\$ 165.00
30	3 Cu. Yd. 2x wk	\$ 247.77	\$ 182.86	\$ 210.29	\$ 247.77	\$ 281.75	\$ 241.20	\$ 230.00	\$ 247.77	\$ 286.49	\$ 269.84	\$ 240.58	\$ 325.00
31	3 Cu. Yd. 3x wk	\$ 271.99	\$ 275.80	\$ 317.17	\$ 271.99	\$ 345.00	\$ 297.00	\$ 284.00	\$ 271.99	\$ 403.99	\$ 329.83	\$ 264.10	\$ 488.00
32	3 Cu. Yd. 4x wk	\$ 324.93	\$ 369.92	\$ 425.41	\$ 324.93	\$ 431.25	\$ 372.60	\$ 350.00	\$ 324.93	\$ 525.43	\$ 412.28	\$ 315.51	\$ 651.00
33	3 Cu. Yd. 5x wk	\$ 385.30	\$ 464.04	\$ 533.65	\$ 385.30	\$ 517.50	\$ 460.80	\$ 427.00	\$ 385.30	\$ 644.92	\$ 509.68	\$ 372.18	\$ 814.00
34	3 Cu. Yd. 6x wk	\$ 472.25	\$ 559.33	\$ 643.23	\$ 472.25	\$ 603.75	\$ 556.20	\$ 520.00	\$ 472.25	\$ 786.18	\$ 615.58	\$ 458.55	\$ 976.00
35	3 Cu. Yd. 7x wk	\$ 559.23	\$ 633.45	\$ 728.47	\$ 559.23	\$ 718.75	\$ 652.50	\$ 690.00	\$ 559.23	\$ 957.15	\$ 721.52	\$ 560.76	\$ 1,149.00
36	3 Cu. Yd. Comp. 1x wk	\$ 517.93	\$ 134.96	\$ 155.20	\$ 517.93	\$ 517.50	\$ 365.30	\$ 350.00	\$ 517.93	\$ 621.70	\$ 253.47	\$ 507.57	\$ 429.00
37	3 Cu. Yd. Comp. 2x wk	\$ 958.80	\$ 251.43	\$ 289.14	\$ 958.80	\$ 862.50	\$ 662.92	\$ 500.00	\$ 958.80	\$ 1,041.78	\$ 377.78	\$ 939.63	\$ 715.00
38	3 Cu. Yd. Comp. 3x wk	\$ 1,399.67	\$ 379.23	\$ 436.11	\$ 1,399.67	\$ 1,150.00	\$ 919.70	\$ 650.00	\$ 1,399.67	\$ 1,469.07	\$ 461.76	\$ 1,371.69	\$ 1,073.00
39	3 Cu. Yd. Comp. 4x wk	\$ 1,840.51	\$ 508.64	\$ 584.94	\$ 1,840.51	\$ 1,437.50	\$ 1,156.46	\$ 800.00	\$ 1,840.51	\$ 1,910.66	\$ 577.19	\$ 1,803.71	\$ 1,432.00
40	3 Cu. Yd. Comp. 5x wk	\$ 2,281.39	\$ 638.05	\$ 733.76	\$ 2,281.38	\$ 1,725.00	\$ 1,353.24	\$ 950.00	\$ 2,281.38	\$ 2,345.16	\$ 713.55	\$ 2,235.76	\$ 1,790.00
41	3 Cu. Yd. Comp. 6x wk	\$ 2,722.28	\$ 769.08	\$ 884.44	\$ 2,722.28	\$ 2,127.50	\$ 1,750.06	\$ 1,100.00	\$ 2,722.28	\$ 2,858.84	\$ 861.81	\$ 2,667.84	\$ 2,147.00
42	3 Cu. Yd. Comp. 7x wk	\$ 3,163.26	\$ 870.99	\$ 1,001.64	\$ 3,163.26	\$ 1,437.50	\$ 1,946.94	\$ 1,350.00	\$ 3,163.26	\$ 3,480.54	\$ 1,010.13	\$ 3,099.99	\$ 2,527.00
43	4 Cu. Yd. Comp. 1x wk	\$ 566.74	\$ 157.61	\$ 181.25	\$ 566.74	\$ 575.00	\$ 173.48	\$ 450.00	\$ 566.74	\$ 789.48	\$ 252.29	\$ 555.41	\$ 478.00
44	4 Cu. Yd. Comp. 2x wk	\$ 1,033.70	\$ 330.70	\$ 380.31	\$ 1,033.70	\$ 977.50	\$ 263.49	\$ 600.00	\$ 1,033.70	\$ 1,287.03	\$ 404.77	\$ 1,013.03	\$ 798.00
45	4 Cu. Yd. Comp. 3x wk	\$ 1,474.54	\$ 492.46	\$ 566.33	\$ 1,474.54	\$ 1,207.50	\$ 324.24	\$ 800.00	\$ 1,474.54	\$ 1,795.54	\$ 494.74	\$ 1,445.05	\$ 1,194.00
46	4 Cu. Yd. Comp. 4x wk	\$ 1,915.41	\$ 657.46	\$ 756.08	\$ 1,915.41	\$ 1,552.50	\$ 404.70	\$ 950.00	\$ 1,915.41	\$ 2,545.06	\$ 618.41	\$ 1,877.11	\$ 1,595.00
47	4 Cu. Yd. Comp. 5x wk	\$ 2,356.27	\$ 830.55	\$ 955.13	\$ 2,356.27	\$ 1,897.50	\$ 498.66	\$ 1,100.00	\$ 2,356.27	\$ 3,053.62	\$ 764.52	\$ 2,309.15	\$ 1,993.00
48	4 Cu. Yd. Comp. 6x wk	\$ 2,797.12	\$ 995.55	\$ 1,144.88	\$ 2,797.12	\$ 2,357.50	\$ 600.07	\$ 1,200.00	\$ 2,797.12	\$ 3,706.15	\$ 923.37	\$ 2,741.18	\$ 2,393.00
49	4 Cu. Yd. Comp. 7x wk	\$ 3,238.13	\$ 1,147.61	\$ 1,319.75	\$ 3,238.13	\$ 2,817.50	\$ 701.51	\$ 1,295.00	\$ 3,238.13	\$ 4,495.63	\$ 1,082.28	\$ 3,173.37	\$ 2,800.00
50	Locking Lid Svc. 1x wk	\$ 4.56	\$ 9.41	\$ 9.41	\$ 4.56	\$ 5.00	\$ 4.00	\$ 5.50	\$ 4.56	\$ 10.01	\$ 4.10	\$ 8.57	\$ 30.00
51	Locking Lid Svc. 2x wk	\$ 4.56	\$ 14.12	\$ 14.12	\$ 4.56	\$ 10.00	\$ 4.00	\$ 6.50	\$ 4.56	\$ 15.01	\$ 8.20	\$ 8.57	\$ 30.00
52	Locking Lid Svc. 3x wk	\$ 4.56	\$ 18.82	\$ 18.82	\$ 13.68	\$ 15.00	\$ 4.00	\$ 7.50	\$ 4.56	\$ 20.01	\$ 12.30	\$ 8.57	\$ 30.00
53	Locking Lid Svc. 4x wk	\$ 4.56	\$ 23.53	\$ 23.53	\$ 18.24	\$ 20.00	\$ 4.00	\$ 8.50	\$ 4.56	\$ 25.01	\$ 16.40	\$ 8.57	\$ 30.00
54	Locking Lid Svc. 5x wk	\$ 4.56	\$ 28.24	\$ 28.24	\$ 22.80	\$ 25.00	\$ 4.00	\$ 9.50	\$ 4.56	\$ 30.01	\$ 20.50	\$ 8.57	\$ 30.00
55	Locking Lid Svc. 6x wk	\$ 4.56	\$ 32.94	\$ 32.94	\$ 27.36	\$ 30.00	\$ 4.00	\$ 10.50	\$ 4.56	\$ 35.01	\$ 24.60	\$ 8.57	\$ 30.00
56	Locking Lid Svc. 7x wk	\$ 4.56	\$ 37.65	\$ 37.65	\$ 31.92	\$ 35.00	\$ 4.00	\$ 11.50	\$ 4.56	\$ 40.01	\$ 28.70	\$ 8.57	\$ 30.00

**City of Huntington Park
Standardized Rate Revenue Comparison**

Commercial Bin and Cart Service Rates - District 1 - Rate Revenue Calculations

Line	Service Category	Billing Units	Monthly Rate Revenue											
			Current Rates	Athens w/o processing	Athens w/ processing	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
1	96-Gal. Cart 1x wk	130	\$ 7,383	\$ 5,113	\$ 5,113	\$ 6,275	\$ 6,500	\$ 6,644	\$ 7,280	\$ 7,383	\$ 7,006	\$ 6,644	\$ 7,168	\$ 7,150
2	96-Gal. Cart 2x wk	-												
3	96-Gal. Cart 3x wk	-												
4	96-Gal. Cart 4x wk	-												
5	96-Gal. Cart 5x wk	-												
6	96-Gal. Cart 6x wk	-												
7	96-Gal. Cart 7x wk	-												
8	1 Cu. Yd. 1x wk	14	\$ 1,800	\$ 1,012	\$ 1,164	\$ 1,261	\$ 1,771	\$ 1,577	\$ 1,512	\$ 1,800	\$ 1,661	\$ 1,734	\$ 1,748	\$ 1,358
9	1 Cu. Yd. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	1 Cu. Yd. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	1 Cu. Yd. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12	1 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13	1 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
14	1 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	1.5 Cu. Yd. 1x wk	3	\$ 383	\$ 242	\$ 278	\$ 293	\$ 414	\$ 338	\$ 345	\$ 383	\$ 356	\$ 372	\$ 383	\$ 357
16	1.5 Cu. Yd. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17	1.5 Cu. Yd. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18	1.5 Cu. Yd. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19	1.5 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20	1.5 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21	1.5 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	2 Cu. Yd. 1x wk	18	\$ 2,778	\$ 1,576	\$ 1,812	\$ 1,945	\$ 2,691	\$ 2,381	\$ 2,700	\$ 2,778	\$ 2,462	\$ 2,634	\$ 2,698	\$ 2,142
23	2 Cu. Yd. 2x wk	1	\$ 235	\$ 148	\$ 170	\$ 235	\$ 247	\$ 225	\$ 210	\$ 235	\$ 239	\$ 248	\$ 228	\$ 233
24	2 Cu. Yd. 3x wk	1	\$ 308	\$ 221	\$ 254	\$ 308	\$ 305	\$ 276	\$ 262	\$ 308	\$ 328	\$ 305	\$ 299	\$ 363
25	2 Cu. Yd. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
26	2 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
27	2 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
28	2 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
29	3 Cu. Yd. 1x wk	15	\$ 2,881	\$ 1,472	\$ 1,693	\$ 2,017	\$ 2,588	\$ 2,228	\$ 2,325	\$ 2,881	\$ 2,565	\$ 2,523	\$ 2,798	\$ 2,475
30	3 Cu. Yd. 2x wk	13	\$ 3,221	\$ 2,377	\$ 2,734	\$ 3,221	\$ 3,663	\$ 3,136	\$ 2,990	\$ 3,221	\$ 3,724	\$ 3,508	\$ 3,128	\$ 4,225
31	3 Cu. Yd. 3x wk	18	\$ 4,896	\$ 4,964	\$ 5,709	\$ 4,896	\$ 6,210	\$ 5,346	\$ 5,112	\$ 4,896	\$ 7,272	\$ 5,937	\$ 4,754	\$ 8,784
32	3 Cu. Yd. 4x wk	10	\$ 3,249	\$ 3,699	\$ 4,254	\$ 3,249	\$ 4,313	\$ 3,726	\$ 3,500	\$ 3,249	\$ 5,254	\$ 4,123	\$ 3,155	\$ 6,510
33	3 Cu. Yd. 5x wk	6	\$ 2,312	\$ 2,784	\$ 3,202	\$ 2,312	\$ 3,105	\$ 2,765	\$ 2,562	\$ 2,312	\$ 3,870	\$ 3,058	\$ 2,233	\$ 4,884
34	3 Cu. Yd. 6x wk	1	\$ 472	\$ 559	\$ 643	\$ 472	\$ 604	\$ 556	\$ 520	\$ 472	\$ 786	\$ 616	\$ 459	\$ 976
35	3 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
36	3 Cu. Yd. Comp. 1x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
37	3 Cu. Yd. Comp. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
38	3 Cu. Yd. Comp. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
39	3 Cu. Yd. Comp. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
40	3 Cu. Yd. Comp. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
41	3 Cu. Yd. Comp. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
42	3 Cu. Yd. Comp. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
43	4 Cu. Yd. Comp. 1x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
44	4 Cu. Yd. Comp. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
45	4 Cu. Yd. Comp. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
46	4 Cu. Yd. Comp. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
47	4 Cu. Yd. Comp. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
48	4 Cu. Yd. Comp. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
49	4 Cu. Yd. Comp. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
50	Locking Lid Svc. 1x wk	9	\$ 41	\$ 85	\$ 85	\$ 41	\$ 45	\$ 36	\$ 50	\$ 41	\$ 90	\$ 37	\$ 77	\$ 270
51	Locking Lid Svc. 2x wk	4	\$ 18	\$ 56	\$ 56	\$ 36	\$ 40	\$ 16	\$ 26	\$ 26	\$ 60	\$ 33	\$ 34	\$ 120
52	Locking Lid Svc. 3x wk	3	\$ 14	\$ 56	\$ 56	\$ 41	\$ 45	\$ 12	\$ 23	\$ 26	\$ 60	\$ 37	\$ 26	\$ 90
53	Locking Lid Svc. 4x wk	1	\$ 5	\$ 24	\$ 24	\$ 18	\$ 20	\$ 4	\$ 9	\$ 11	\$ 25	\$ 16	\$ 9	\$ 30
54	Locking Lid Svc. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
55	Locking Lid Svc. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
56	Locking Lid Svc. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
57	Total Bins	100												
58	Gross Monthly Revenue		\$ 29,996	\$ 24,388	\$ 27,247	\$ 26,620	\$ 32,561	\$ 29,266	\$ 29,426	\$ 30,022	\$ 35,758	\$ 31,825	\$ 29,197	\$ 39,967
59	Months per year		12	12	12	12	12	12	12	12	12	12	12	12
60	Gross Annual Revenue		\$ 359,952	\$ 292,656	\$ 326,964	\$ 319,440	\$ 390,732	\$ 351,192	\$ 353,112	\$ 360,264	\$ 429,096	\$ 381,900	\$ 350,364	\$ 479,604
61	Gross Annual Revenue*		\$ 360,000	\$ 293,000	\$ 327,000	\$ 319,000	\$ 391,000	\$ 351,000	\$ 353,000	\$ 360,000	\$ 429,000	\$ 382,000	\$ 350,000	\$ 480,000

*Rounded to the nearest thousand.

**City of Huntington Park
Standardized Rate Revenue Comparison**

Commercial Bin and Cart Service Rates - Outside District 1 - Proposed Customer Rates

Line	Svc. Category	Customer Monthly Rates											
		Current Rates	Athens w/o processing	Athens w/ processing	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
1	96-Gal. Cart 1x wk	\$ 56.79	\$ 39.33	\$ 39.33	\$ 48.27	\$ 50.00	\$ 51.11	\$ 55.00	\$ 56.79	\$ 53.89	\$ 51.11	\$ 55.14	\$ 56.79
2	96-Gal. Cart 2x wk		\$ 74.62	\$ 74.62	\$ 96.79	\$ 85.00	\$ 71.55	\$ 70.00	\$ 66.79	\$ 107.79	\$ 82.00	\$ 66.47	
3	96-Gal. Cart 3x wk		\$ 99.33	\$ 99.33	\$ 136.79	\$ 105.00	\$ 100.18	\$ 94.00	\$ 77.79	\$ 161.68	\$ 100.23	\$ 80.12	rates
4	96-Gal. Cart 4x wk		\$ 121.68	\$ 121.68	\$ 176.79	\$ 125.00	\$ 140.25	\$ 118.00	\$ 87.79	\$ 215.57	\$ 125.28	\$ 96.58	not
5	96-Gal. Cart 5x wk		\$ 145.21	\$ 145.21	\$ 256.79	\$ 145.00	\$ 196.34	\$ 141.00	\$ 97.79	\$ 269.47	\$ 154.89	\$ 116.42	provided
6	96-Gal. Cart 6x wk		\$ 168.74	\$ 168.74	\$ 336.79	\$ 180.00	\$ 274.88	\$ 183.00	\$ 137.79	\$ 323.36	\$ 187.07	\$ 140.33	
7	96-Gal. Cart 7x wk		\$ 180.51	\$ 180.51	\$ 376.79	\$ 185.00	\$ 384.83	\$ 275.00	\$ 167.79	\$ 377.25	\$ 219.26	\$ 169.15	
8	1 Cu. Yd. 1x wk	\$ 125.14	\$ 72.27	\$ 83.11	\$ 90.10	\$ 110.00	\$ 112.63	\$ 104.00	\$ 125.14	\$ 107.88	\$ 112.63	\$ 121.51	\$ 97.00
9	1 Cu. Yd. 2x wk	\$ 118.06	\$ 114.62	\$ 131.81	\$ 118.06	\$ 118.06	\$ 185.00	\$ 186.22	\$ 108.00	\$ 200.14	\$ 178.84	\$ 206.91	\$ 223.33
10	1 Cu. Yd. 3x wk		\$ 171.09	\$ 196.75	\$ 249.00	\$ 235.00	\$ 232.23	\$ 122.00	\$ 260.14	\$ 286.72	\$ 258.03	\$ 273.11	\$ 282.00
11	1 Cu. Yd. 4x wk	\$ 345.75	\$ 248.74	\$ 286.05	\$ 345.75	\$ 305.00	\$ 291.21	\$ 136.00	\$ 320.14	\$ 394.60	\$ 323.57	\$ 335.73	\$ 375.00
12	1 Cu. Yd. 5x wk		\$ 311.09	\$ 357.75	\$ 445.00	\$ 360.00	\$ 343.07	\$ 160.00	\$ 380.14	\$ 502.48	\$ 381.19	\$ 410.57	\$ 468.00
13	1 Cu. Yd. 6x wk		\$ 382.86	\$ 440.29	\$ 545.00	\$ 420.00	\$ 422.59	\$ 254.00	\$ 440.14	\$ 610.36	\$ 469.54	\$ 502.21	\$ 496.00
14	1 Cu. Yd. 7x wk		\$ 427.56	\$ 491.69	\$ 645.00	\$ 490.00	\$ 502.65	\$ 454.00	\$ 605.14	\$ 718.24	\$ 558.50	\$ 614.15	\$ 653.00
15	1.5 Cu. Yd. 1x wk	\$ 125.14	\$ 80.51	\$ 92.59	\$ 97.61	\$ 120.00	\$ 112.63	\$ 105.00	\$ 125.14	\$ 107.88	\$ 112.63	\$ 125.14	\$ 97.00
16	1.5 Cu. Yd. 2x wk	\$ 229.90	\$ 133.45	\$ 153.47	\$ 195.22	\$ 200.00	\$ 206.91	\$ 180.00	\$ 229.90	\$ 178.84	\$ 206.91	\$ 229.90	\$ 180.00
17	1.5 Cu. Yd. 3x wk	\$ 286.70	\$ 192.27	\$ 221.11	\$ 286.70	\$ 250.00	\$ 258.03	\$ 229.00	\$ 286.70	\$ 286.72	\$ 258.03	\$ 286.70	\$ 282.00
18	1.5 Cu. Yd. 4x wk	\$ 359.52	\$ 266.39	\$ 306.35	\$ 359.52	\$ 320.00	\$ 323.57	\$ 288.00	\$ 359.52	\$ 394.60	\$ 323.57	\$ 350.60	\$ 375.00
19	1.5 Cu. Yd. 5x wk	\$ 423.54	\$ 347.56	\$ 399.69	\$ 423.54	\$ 380.00	\$ 381.19	\$ 335.00	\$ 423.54	\$ 502.48	\$ 381.19	\$ 428.75	\$ 468.00
20	1.5 Cu. Yd. 6x wk	\$ 521.71	\$ 413.45	\$ 475.47	\$ 521.71	\$ 440.00	\$ 469.54	\$ 417.00	\$ 521.71	\$ 610.36	\$ 469.54	\$ 524.32	\$ 496.00
21	1.5 Cu. Yd. 7x wk	\$ 620.55	\$ 456.98	\$ 525.53	\$ 620.55	\$ 515.00	\$ 558.50	\$ 535.00	\$ 620.55	\$ 718.24	\$ 558.50	\$ 641.19	\$ 653.00
22	2 Cu. Yd. 1x wk	\$ 147.83	\$ 87.56	\$ 100.69	\$ 107.92	\$ 130.00	\$ 132.30	\$ 120.00	\$ 147.83	\$ 124.33	\$ 133.05	\$ 143.54	\$ 119.00
23	2 Cu. Yd. 2x wk	\$ 250.23	\$ 147.56	\$ 169.69	\$ 215.83	\$ 215.00	\$ 225.00	\$ 195.00	\$ 250.23	\$ 217.16	\$ 225.21	\$ 242.97	\$ 220.00
24	2 Cu. Yd. 3x wk	\$ 307.86	\$ 220.51	\$ 253.59	\$ 307.86	\$ 265.00	\$ 276.30	\$ 247.00	\$ 307.86	\$ 298.25	\$ 277.07	\$ 298.93	\$ 349.00
25	2 Cu. Yd. 4x wk	\$ 383.51	\$ 299.33	\$ 344.23	\$ 383.51	\$ 330.00	\$ 344.70	\$ 308.00	\$ 383.51	\$ 386.55	\$ 345.16	\$ 372.39	\$ 466.00
26	2 Cu. Yd. 5x wk	\$ 478.84	\$ 379.33	\$ 436.23	\$ 478.84	\$ 395.00	\$ 430.20	\$ 383.00	\$ 478.84	\$ 479.39	\$ 430.96	\$ 464.95	\$ 582.00
27	2 Cu. Yd. 6x wk	\$ 573.93	\$ 458.15	\$ 526.87	\$ 573.93	\$ 460.00	\$ 515.70	\$ 460.00	\$ 573.93	\$ 560.48	\$ 516.54	\$ 557.29	\$ 699.00
28	2 Cu. Yd. 7x wk	\$ 675.07	\$ 527.56	\$ 606.69	\$ 675.07	\$ 545.00	\$ 515.70	\$ 574.00	\$ 675.07	\$ 684.82	\$ 607.56	\$ 681.50	\$ 899.00
29	3 Cu. Yd. 1x wk	\$ 169.89	\$ 98.15	\$ 112.87	\$ 117.22	\$ 150.00	\$ 148.50	\$ 135.00	\$ 169.89	\$ 155.43	\$ 152.90	\$ 164.96	\$ 165.00
30	3 Cu. Yd. 2x wk	\$ 272.57	\$ 182.86	\$ 210.29	\$ 234.45	\$ 245.00	\$ 241.20	\$ 215.00	\$ 272.57	\$ 260.45	\$ 245.31	\$ 264.67	\$ 310.00
31	3 Cu. Yd. 3x wk	\$ 333.16	\$ 275.80	\$ 317.17	\$ 333.16	\$ 300.00	\$ 297.00	\$ 267.00	\$ 333.16	\$ 367.27	\$ 299.84	\$ 323.50	\$ 488.00
32	3 Cu. Yd. 4x wk	\$ 416.44	\$ 369.92	\$ 425.41	\$ 416.44	\$ 375.00	\$ 372.60	\$ 335.00	\$ 416.44	\$ 477.67	\$ 374.80	\$ 404.36	\$ 651.00
33	3 Cu. Yd. 5x wk	\$ 514.83	\$ 464.04	\$ 533.65	\$ 514.83	\$ 450.00	\$ 460.80	\$ 412.00	\$ 514.83	\$ 586.29	\$ 463.35	\$ 499.90	\$ 814.00
34	3 Cu. Yd. 6x wk	\$ 621.80	\$ 559.33	\$ 643.23	\$ 621.80	\$ 525.00	\$ 556.20	\$ 505.00	\$ 621.80	\$ 714.71	\$ 559.62	\$ 603.77	\$ 976.00
35	3 Cu. Yd. 7x wk	\$ 728.81	\$ 633.45	\$ 728.47	\$ 728.81	\$ 625.00	\$ 652.50	\$ 675.00	\$ 728.81	\$ 870.14	\$ 655.93	\$ 738.35	\$ 1,251.00
36	3 Cu. Yd. Comp. 1x wk		\$ 134.96	\$ 155.20	\$ 517.93	\$ 450.00	\$ 328.77	\$ 300.00	\$ 517.93	\$ 621.70	\$ 214.06	\$ 507.57	\$ 129.00
37	3 Cu. Yd. Comp. 2x wk		\$ 251.43	\$ 289.14	\$ 958.80	\$ 750.00	\$ 596.63	\$ 450.00	\$ 958.80	\$ 1,041.78	\$ 343.44	\$ 939.63	\$ 700.00
38	3 Cu. Yd. Comp. 3x wk		\$ 379.23	\$ 436.11	\$ 1,399.67	\$ 1,000.00	\$ 827.73	\$ 600.00	\$ 1,399.67	\$ 1,469.07	\$ 419.78	\$ 1,371.69	\$ 1,073.00
39	3 Cu. Yd. Comp. 4x wk		\$ 508.64	\$ 584.94	\$ 1,840.51	\$ 1,250.00	\$ 1,040.81	\$ 750.00	\$ 1,840.51	\$ 1,910.66	\$ 524.71	\$ 1,803.71	\$ 1,432.00
40	3 Cu. Yd. Comp. 5x wk		\$ 638.05	\$ 733.76	\$ 2,281.38	\$ 1,500.00	\$ 1,217.92	\$ 900.00	\$ 2,281.38	\$ 2,345.16	\$ 648.69	\$ 2,235.76	\$ 1,790.00
41	3 Cu. Yd. Comp. 6x wk		\$ 769.08	\$ 884.44	\$ 2,722.28	\$ 1,850.00	\$ 1,575.05	\$ 1,050.00	\$ 2,722.28	\$ 2,858.84	\$ 783.47	\$ 2,667.84	\$ 2,147.00
42	3 Cu. Yd. Comp. 7x wk		\$ 870.99	\$ 1,001.64	\$ 3,163.26	\$ 1,250.00	\$ 1,752.25	\$ 1,250.00	\$ 3,163.26	\$ 3,480.54	\$ 918.30	\$ 3,099.99	\$ 2,527.00
43	4 Cu. Yd. 1x wk	\$ 192.75	\$ 114.62	\$ 131.81	\$ 136.85	\$ 170.00	\$ 173.48	\$ 165.00	\$ 192.75	\$ 197.37	\$ 173.48	\$ 187.16	\$ 184.00
44	4 Cu. Yd. 2x wk	\$ 292.77	\$ 240.51	\$ 276.59	\$ 292.77	\$ 275.00	\$ 263.49	\$ 235.00	\$ 292.77	\$ 321.76	\$ 263.49	\$ 284.28	\$ 350.00
45	4 Cu. Yd. 3x wk	\$ 360.27	\$ 358.15	\$ 411.87	\$ 360.27	\$ 335.00	\$ 324.24	\$ 290.00	\$ 360.27	\$ 448.88	\$ 324.24	\$ 349.82	\$ 543.00
46	4 Cu. Yd. 4x wk	\$ 449.67	\$ 478.15	\$ 549.87	\$ 449.67	\$ 420.00	\$ 404.70	\$ 360.00	\$ 449.67	\$ 636.27	\$ 404.70	\$ 436.63	\$ 725.00
47	4 Cu. Yd. 5x wk	\$ 554.07	\$ 604.04	\$ 694.65	\$ 554.07	\$ 505.00	\$ 498.66	\$ 445.00	\$ 554.07	\$ 763.41	\$ 498.66	\$ 538.00	\$ 906.00
48	4 Cu. Yd. 6x wk	\$ 666.74	\$ 724.04	\$ 832.65	\$ 666.74	\$ 590.00	\$ 600.07	\$ 535.00	\$ 666.74	\$ 926.54	\$ 600.07	\$ 647.40	\$ 1,088.00
49	4 Cu. Yd. 7x wk	\$ 779.47	\$ 834.62	\$ 959.81	\$ 779.47	\$ 700.00	\$ 701.52	\$ 690.00	\$ 779.47	\$ 1,123.91	\$ 701.52	\$ 756.87	\$ 1,280.00
50	4 Cu. Yd. Comp. 1x wk		\$ 157.61	\$ 181.25	\$ 566.74	\$ 500.00	\$ 348.14	\$ 400.00	\$ 566.74	\$ 789.48	\$ 229.35	\$ 555.41	\$ 478.00
51	4 Cu. Yd. Comp. 2x wk		\$ 330.70	\$ 380.31	\$ 1,033.70	\$ 850.00	\$ 648.28	\$ 550.00	\$ 1,033.70	\$ 1,287.03	\$ 367.97	\$ 1,013.03	\$ 760.00
52	4 Cu. Yd. Comp. 3x wk		\$ 492.46	\$ 566.33	\$ 1,474.54	\$ 1,050.00	\$ 881.67	\$ 750.00	\$ 1,474.54	\$ 1,795.54	\$ 449.77	\$ 1,445.05	\$ 1,194.00
53	4 Cu. Yd. Comp. 4x wk		\$ 657.46	\$ 756.08	\$ 1,915.41	\$ 1,350.00	\$ 1,109.09	\$ 900.00	\$ 1,915.41	\$ 2,545.06	\$ 562.19	\$ 1,877.11	\$ 1,595.00
54	4 Cu. Yd. Comp. 5x wk		\$ 830.55	\$ 955.13	\$ 2,356.27	\$ 1,650.00	\$ 1,246.52	\$ 1,050.00	\$ 2,356.27	\$ 3,053.62	\$ 695.02	\$ 2,309.15	\$ 1,993.00
55	4 Cu. Yd. Comp. 6x wk		\$ 995.55	\$ 1,144.88	\$ 2,797.12	\$ 2,050.00	\$ 1,690.11	\$ 1,150.00	\$ 2,797.12	\$ 3,706.15	\$ 839.43	\$ 2,741.18	\$ 2,393.00
56	4 Cu. Yd. Comp. 7x wk		\$ 1,147.61	\$ 1,319.75	\$ 3,238.13	\$ 2,450.00	\$ 1,827.54	\$ 1,325.00	\$ 3,238.13	\$ 4,495.63	\$ 983.89	\$ 3,173.37	\$ 2,800.00
57	6 Cu. Yd. 1x wk	\$ 258.40	\$ 175.80	\$ 202.17	\$ 180.88	\$ 230.00	\$ 232.56	\$ 250.00	\$ 258.40	\$ 238.85	\$ 232.56	\$ 250.91	\$ 238.00
58	6 Cu. Yd. 2x wk	\$ 364.85	\$ 360.51	\$ 414.59	\$ 364.85	\$ 375.00	\$ 328.37	\$ 295.00	\$ 364.85	\$ 400.25	\$ 328.37	\$ 354.27	\$ 452.00
59	6 Cu. Yd. 3x wk	\$ 550.28	\$ 544.04	\$ 625.65	\$ 550.28	\$ 460.00	\$ 495.25	\$ 440.00	\$ 550.28	\$ 563.49	\$ 495.25	\$ 534.32	\$ 709.00
60	6 Cu. Yd. 4x wk	\$ 717.52	\$ 725.21	\$ 833.99	\$ 717.52	\$ 575.00	\$ 645.77	\$ 575.00	\$ 717.52	\$ 813.12	\$ 645.77	\$ 651.19	\$ 945.00
61	6 Cu. Yd. 5x wk	\$ 883.67	\$ 908.74	\$ 1,045.05	\$ 883.67	\$ 690.00	\$ 795.30	\$ 705.00	\$ 883.67	\$ 974.54	\$ 795.30	\$ 796.34	\$ 1,182.00
62	6 Cu. Yd. 6x wk	\$ 1,049.84	\$ 1,092.27	\$ 1,256.11	\$ 1,049.84	\$ 805.00	\$ 944.86	\$ 840.00	\$ 1,049.84	\$ 1,176.47	\$ 944.86	\$ 973.84	\$ 1,418.00
63	6 Cu. Yd. 7x wk	\$ 1,216.07	\$ 1,256.98	\$ 1,445.53	\$ 1,216.07	\$ 960.00	\$ 1,094.46	\$ 995.00	\$ 1,216.07	\$ 1,415.32	\$ 1,094.46	\$ 1,190.91	\$ 1,664.00
64	Locking Lid Svc. 1x wk	\$ 4.56	\$ 9.41	\$ 10.82	\$ 4.56	\$ 5.00	\$ 4.00	\$ 5.50	\$ 4.56	\$ 10.01	\$ 4.10	\$ 8.37	\$ 30.00
65	Locking Lid Svc. 2x wk	\$ 4.56	\$ 14.12	\$ 16.24	\$ 9.12	\$ 10.00	\$ 4.00	\$ 6.50	\$ 6.56	\$ 15.01	\$ 8.20	\$ 8.37	\$ 30.00
66	Locking Lid Svc. 3x wk	\$ 4.56	\$ 18.82	\$ 21.64	\$ 13.68	\$ 15.00	\$ 4.00	\$ 7.50	\$ 8.56	\$ 20.01	\$ 12.30	\$ 8.37	\$ 30.00
67	Locking Lid Svc. 4x wk	\$ 4.56	\$ 23.53	\$ 27.06	\$ 18.24	\$ 20.00	\$ 4.00	\$ 8.50	\$ 10.56	\$ 25.01	\$ 16.40	\$ 8.37	\$ 30.00
68	Locking Lid Svc. 5x wk	\$ 4.56	\$ 28.24	\$ 32.48	\$ 22.80	\$ 25.00	\$ 4.00	\$ 9.50	\$ 12.56	\$ 30.01	\$ 20.50	\$ 8.37	\$ 30.00
69	Locking Lid Svc. 6x wk	\$ 4.56	\$ 32.94	\$ 37.88	\$ 27.36	\$ 30.00	\$ 4.00	\$ 10.50	\$ 14.56	\$ 35.01	\$ 24.60	\$ 8.37	\$ 30.00
70	Locking Lid Svc. 7x wk	\$ 4.56	\$ 37.65	\$ 43.30	\$ 31.92	\$ 35.00	\$ 4.00	\$ 11.50	\$ 16.56	\$ 40.01	\$ 28.70	\$ 8.37	\$ 30.00

**City of Huntington Park
Standardized Rate Revenue Comparison**

Commercial Bin and Cart Service Rates - Outside District 1- Rate Revenue Calculations

Line	Svc. Category	Billing Units	Monthly Rate Revenue											
			Current Rates	Athens w/o processing	Athens w/ processing	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
1	96-Gal. Cart 1x wk	360	\$ 20,444	\$ 14,159	\$ 14,159	\$ 17,377	\$ 18,000	\$ 18,400	\$ 19,800	\$ 20,444	\$ 19,400	\$ 18,400	\$ 19,850	\$ 20,444
2	96-Gal. Cart 2x wk													
3	96-Gal. Cart 3x wk													
4	96-Gal. Cart 4x wk													
5	96-Gal. Cart 5x wk													
6	96-Gal. Cart 6x wk													
7	96-Gal. Cart 7x wk													
8	1 Cu. Yd. 1x wk	73	\$ 9,135	\$ 5,276	\$ 6,067	\$ 6,577	\$ 8,030	\$ 8,222	\$ 7,592	\$ 9,135	\$ 7,875	\$ 8,222	\$ 8,870	\$ 7,081
9	1 Cu. Yd. 2x wk	1	\$ 118	\$ 115	\$ 132	\$ 118	\$ 185	\$ 186	\$ 108	\$ 200	\$ 179	\$ 207	\$ 223	\$ 180
10	1 Cu. Yd. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	1 Cu. Yd. 4x wk	1	\$ 346	\$ 249	\$ 286	\$ 346	\$ 305	\$ 291	\$ 136	\$ 320	\$ 395	\$ 324	\$ 336	\$ 375
12	1 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13	1 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
14	1 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	1.5 Cu. Yd. 1x wk	124	\$ 15,517	\$ 9,983	\$ 11,481	\$ 12,104	\$ 14,880	\$ 13,966	\$ 13,020	\$ 15,517	\$ 13,377	\$ 13,966	\$ 15,517	\$ 12,028
16	1.5 Cu. Yd. 2x wk	4	\$ 920	\$ 534	\$ 614	\$ 781	\$ 800	\$ 828	\$ 720	\$ 920	\$ 715	\$ 828	\$ 920	\$ 720
17	1.5 Cu. Yd. 3x wk	1	\$ 287	\$ 192	\$ 221	\$ 287	\$ 250	\$ 258	\$ 229	\$ 287	\$ 287	\$ 258	\$ 287	\$ 282
18	1.5 Cu. Yd. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19	1.5 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20	1.5 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21	1.5 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	2 Cu. Yd. 1x wk	362	\$ 53,514	\$ 31,697	\$ 36,450	\$ 39,067	\$ 47,060	\$ 47,893	\$ 43,440	\$ 53,514	\$ 45,007	\$ 48,164	\$ 51,961	\$ 43,078
23	2 Cu. Yd. 2x wk	16	\$ 4,004	\$ 2,361	\$ 2,715	\$ 3,453	\$ 3,440	\$ 3,600	\$ 3,120	\$ 4,004	\$ 3,475	\$ 3,603	\$ 3,888	\$ 3,520
24	2 Cu. Yd. 3x wk	4	\$ 1,231	\$ 882	\$ 1,014	\$ 1,231	\$ 1,060	\$ 1,105	\$ 988	\$ 1,231	\$ 1,193	\$ 1,108	\$ 1,196	\$ 1,396
25	2 Cu. Yd. 4x wk	1	\$ 384	\$ 299	\$ 344	\$ 384	\$ 330	\$ 345	\$ 308	\$ 384	\$ 387	\$ 345	\$ 372	\$ 466
26	2 Cu. Yd. 5x wk	1	\$ 479	\$ 379	\$ 436	\$ 479	\$ 395	\$ 430	\$ 383	\$ 479	\$ 479	\$ 431	\$ 465	\$ 582
27	2 Cu. Yd. 6x wk	1	\$ 574	\$ 458	\$ 527	\$ 574	\$ 460	\$ 516	\$ 460	\$ 574	\$ 560	\$ 517	\$ 557	\$ 699
28	2 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
29	3 Cu. Yd. 1x wk	411	\$ 69,825	\$ 40,340	\$ 46,390	\$ 48,177	\$ 61,650	\$ 61,034	\$ 55,485	\$ 69,825	\$ 63,882	\$ 62,842	\$ 67,799	\$ 67,815
30	3 Cu. Yd. 2x wk	170	\$ 46,337	\$ 31,086	\$ 35,749	\$ 39,857	\$ 41,650	\$ 41,004	\$ 36,550	\$ 46,337	\$ 44,277	\$ 41,703	\$ 44,994	\$ 52,700
31	3 Cu. Yd. 3x wk	123	\$ 40,979	\$ 33,923	\$ 39,012	\$ 40,979	\$ 36,900	\$ 36,531	\$ 32,841	\$ 40,979	\$ 45,174	\$ 36,880	\$ 39,791	\$ 60,024
32	3 Cu. Yd. 4x wk	33	\$ 13,743	\$ 12,207	\$ 14,039	\$ 13,743	\$ 12,375	\$ 12,296	\$ 11,055	\$ 13,743	\$ 15,763	\$ 12,368	\$ 13,344	\$ 21,483
33	3 Cu. Yd. 5x wk	17	\$ 8,752	\$ 7,889	\$ 9,072	\$ 8,752	\$ 7,650	\$ 7,834	\$ 7,004	\$ 8,752	\$ 9,967	\$ 7,877	\$ 8,498	\$ 13,838
34	3 Cu. Yd. 6x wk	18	\$ 11,192	\$ 10,068	\$ 11,578	\$ 11,192	\$ 9,450	\$ 10,012	\$ 9,090	\$ 11,192	\$ 12,865	\$ 10,073	\$ 10,868	\$ 17,568
35	3 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
36	3 Cu. Yd. Comp. 1x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
37	3 Cu. Yd. Comp. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
38	3 Cu. Yd. Comp. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
39	3 Cu. Yd. Comp. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
40	3 Cu. Yd. Comp. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
41	3 Cu. Yd. Comp. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
42	3 Cu. Yd. Comp. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
43	4 Cu. Yd. 1x wk	43	\$ 8,288	\$ 4,929	\$ 5,668	\$ 5,885	\$ 7,310	\$ 7,460	\$ 7,095	\$ 8,288	\$ 8,487	\$ 7,460	\$ 8,048	\$ 7,912
44	4 Cu. Yd. 2x wk	31	\$ 9,076	\$ 7,456	\$ 8,574	\$ 9,076	\$ 8,525	\$ 8,168	\$ 7,285	\$ 9,076	\$ 9,975	\$ 8,168	\$ 8,813	\$ 10,850
45	4 Cu. Yd. 3x wk	16	\$ 5,764	\$ 5,730	\$ 6,590	\$ 5,764	\$ 5,360	\$ 5,188	\$ 4,640	\$ 5,764	\$ 7,182	\$ 5,188	\$ 5,597	\$ 8,688
46	4 Cu. Yd. 4x wk	11	\$ 4,946	\$ 5,260	\$ 6,049	\$ 4,946	\$ 4,620	\$ 4,452	\$ 3,960	\$ 4,946	\$ 6,999	\$ 4,452	\$ 4,803	\$ 7,975
47	4 Cu. Yd. 5x wk	5	\$ 2,770	\$ 3,020	\$ 3,473	\$ 2,770	\$ 2,525	\$ 2,493	\$ 2,225	\$ 2,770	\$ 3,817	\$ 2,493	\$ 2,690	\$ 4,530
48	4 Cu. Yd. 6x wk	26	\$ 17,335	\$ 18,825	\$ 21,649	\$ 17,335	\$ 15,340	\$ 15,602	\$ 13,910	\$ 17,335	\$ 24,090	\$ 15,602	\$ 16,832	\$ 28,288
49	4 Cu. Yd. 7x wk	1	\$ 779	\$ 835	\$ 960	\$ 779	\$ 700	\$ 702	\$ 690	\$ 779	\$ 1,124	\$ 702	\$ 757	\$ 1,280
50	4 Cu. Yd. Comp. 1x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
51	4 Cu. Yd. Comp. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
52	4 Cu. Yd. Comp. 3x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
53	4 Cu. Yd. Comp. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
54	4 Cu. Yd. Comp. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
55	4 Cu. Yd. Comp. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
56	4 Cu. Yd. Comp. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
57	6 Cu. Yd. 1x wk	6	\$ 1,550	\$ 1,055	\$ 1,213	\$ 1,085	\$ 1,380	\$ 1,395	\$ 1,500	\$ 1,550	\$ 1,433	\$ 1,395	\$ 1,505	\$ 1,428
58	6 Cu. Yd. 2x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
59	6 Cu. Yd. 3x wk	5	\$ 2,751	\$ 2,720	\$ 3,128	\$ 2,751	\$ 2,300	\$ 2,476	\$ 2,200	\$ 2,751	\$ 2,817	\$ 2,476	\$ 2,672	\$ 3,545
60	6 Cu. Yd. 4x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
61	6 Cu. Yd. 5x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
62	6 Cu. Yd. 6x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
63	6 Cu. Yd. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
64	Locking Lid Svc. 1x wk	156	\$ 711	\$ 1,468	\$ 1,688	\$ 711	\$ 780	\$ 624	\$ 858	\$ 711	\$ 1,562	\$ 640	\$ 1,306	\$ 4,680
65	Locking Lid Svc. 2x wk	32	\$ 146	\$ 452	\$ 520	\$ 292	\$ 320	\$ 128	\$ 208	\$ 210	\$ 480	\$ 262	\$ 268	\$ 960
66	Locking Lid Svc. 3x wk	14	\$ 64	\$ 263	\$ 303	\$ 192	\$ 210	\$ 56	\$ 105	\$ 120	\$ 280	\$ 172	\$ 117	\$ 420
67	Locking Lid Svc. 4x wk	1	\$ 5	\$ 24	\$ 27	\$ 18	\$ 20	\$ 4	\$ 9	\$ 11	\$ 25	\$ 16	\$ 8	\$ 30
68	Locking Lid Svc. 5x wk	3	\$ 14	\$ 85	\$ 97	\$ 68	\$ 75	\$ 12	\$ 29	\$ 38	\$ 90	\$ 62	\$ 25	\$ 90
69	Locking Lid Svc. 6x wk	7	\$ 32	\$ 231	\$ 265	\$ 192	\$ 210	\$ 28	\$ 74	\$ 102	\$ 245	\$ 172	\$ 59	\$ 210
70	Locking Lid Svc. 7x wk	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
71	Total Bins	1,505												
72	Gross Monthly Revenue		\$ 352,012	\$ 254,450	\$ 290,490	\$ 297,342	\$ 314,545	\$ 313,539	\$ 287,117	\$ 352,288	\$ 353,863	\$ 317,376	\$ 343,236	\$ 405,165
73	Months per year		12	12	12	12	12	12	12	12	12	12	12	12
74	Gross Annual Revenue		\$ 4,224,144	\$ 3,053,400	\$ 3,485,880	\$ 3,568,104	\$ 3,774,540	\$ 3,762,468	\$ 3,445,404	\$ 4,227,456	\$ 4,246,356	\$ 3,808,512	\$ 4,118,832	\$ 4,861,980
75	Gross Annual Revenue*		\$ 4,224,000	\$ 3,053,000	\$ 3,486,000	\$ 3,568,000	\$ 3,775,000	\$ 3,762,000	\$ 3,445,000	\$ 4,227,000	\$ 4,246,000	\$ 3,809,000	\$ 4,119,000	\$ 4,862,000

*Rounded to the nearest thousand.

**City of Huntington Park
Standardized Rate Revenue Comparison**

Roll-off Service Rates

Line	Service Category	Customer Rate											
		Current Rates	Athens	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI	
1	Proposed System												
2	Roll-off Box Pulls												
3	Service Component - including 6 tons disposal/processing, delivery, and seven day rental												
4	Standard Roll-off Box		\$ 423.53	\$ 639.81	\$ 495.00	\$ 559.43	\$ 495.00	\$ 498.29	\$ 652.94	\$ 682.96	\$ 495.00	\$ 389.00	
5	Low Boy Roll-off Box		\$ 423.53	\$ 638.81	\$ 450.00	\$ 559.43	\$ 495.00	\$ 498.29	\$ 692.12	\$ 682.96	\$ 495.00	\$ 389.00	
6	Compactor (all sizes)		\$ 423.53	\$ 638.81	\$ 525.00	\$ 559.43	\$ 495.00	\$ 498.29	\$ 369.25	\$ 682.96	\$ 495.00	\$ 433.00	
7	Total Service Component												
8	Per ton over 6 tons		\$ 50.00	\$ 45.33	\$ 50.00	\$ 50.00	\$ 56.00	\$ 50.33	\$ 92.16	\$ 50.21	\$ 65.00	\$ 59.00	
9	Temporary Bin 3 Cubic Yard		\$ 100.00	\$ 177.20	\$ 125.00	\$ 142.30	\$ 110.00	\$ 150.00	\$ 147.33	\$ 125.00	\$ 253.65	\$ 189.00	
10	Current System												
11	Roll-off Box Pulls												
12	Service Component - including 6 tons disposal/processing, delivery, and seven day rental												
13	Reported by Residential Hauler												
14	Standard Roll-off Box		\$ 398.29										
15	Low Boy Roll-off Box		\$ 398.29										
16	Compactor (all sizes)		\$ 398.29										
17	Total Pulls - Residential Hauler												
18	Reported by Commercial Hauler												
19	Standard Roll-off Box (1)		\$ 546.85										
20	Low Boy Roll-off Box		\$ 546.85										
21	Compactor (all sizes) (2)		\$ 567.00										
22	Total Pulls - Commercial Hauler												
23	Temporary Bin 3 Cubic Yard		\$ 129.31										
24	Temporary Bin 3 Cubic Yard		\$ 177.20										

(1) Rates ranged from \$300 to \$882 per pull.
 (2) Rates ranged from \$466.26 to \$664 per pull.

Line	Service Category	Billing Units	Monthly Rate Revenue										
			Current Rates	Athens	CR&R	NASA	Republic	UPW	UWS	VVS	WMLA	WRS	WRI
25	Proposed System												
26	Roll-off Box Pulls												
27	Service Component - including 6 tons disposal/processing, delivery, and seven day rental												
28	Standard Roll-off Box	208		\$ 88,094	\$ 133,080	\$ 102,960	\$ 116,361	\$ 102,960	\$ 103,644	\$ 135,812	\$ 142,056	\$ 102,960	\$ 80,912
29	Low Boy Roll-off Box	40		\$ 16,941	\$ 25,552	\$ 18,000	\$ 22,377	\$ 19,800	\$ 19,932	\$ 27,685	\$ 27,318	\$ 19,800	\$ 15,560
30	Compactor (all sizes)	85		\$ 36,000	\$ 54,299	\$ 44,625	\$ 47,552	\$ 42,075	\$ 42,355	\$ 31,386	\$ 58,052	\$ 42,075	\$ 36,805
31	Total Service Component	333		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
32	Per ton over 6 tons			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
33	Temporary Bin 3 Cubic Yard	15		\$ 1,500	\$ 2,658	\$ 1,875	\$ 2,135	\$ 1,650	\$ 2,250	\$ 2,210	\$ 1,875	\$ 3,805	\$ 2,835
34	Current System												
35	Roll-off Box Pulls												
36	Service Component - including 6 tons disposal/processing, delivery, and seven day rental												
37	Reported by Residential Hauler												
38	Standard Roll-off Box	36	\$ 14,338										
39	Low Boy Roll-off Box	11	\$ 4,381										
40	Compactor (all sizes)	-	\$ -										
41	Total Pulls - Residential Hauler	47	\$ -										
42	Reported by Commercial Hauler												
43	Standard Roll-off Box	172	\$ 94,058										
44	Low Boy Roll-off Box	29	\$ 15,859										
45	Compactor (all sizes)	85	\$ 48,195										
46	Total Pulls - Commercial Hauler	286	\$ -										
47	Temporary Bin 3 Cubic Yard	2	\$ 259										
48	Temporary Bin 3 Cubic Yard	13	\$ 2,304										
49	Gross Annual Revenue		\$ 179,394	\$ 142,535	\$ 215,589	\$ 167,460	\$ 188,425	\$ 166,485	\$ 168,181	\$ 197,093	\$ 229,301	\$ 168,640	\$ 136,112
50	Gross Annual Revenue*		\$ 179,000	\$ 143,000	\$ 216,000	\$ 167,000	\$ 188,000	\$ 166,000	\$ 168,000	\$ 197,000	\$ 229,000	\$ 169,000	\$ 136,000

* Rounded to the nearest thousand.

**City of Huntington Park
Standardized Rate Revenue Comparison**

Estimated Rate Revenue Over Contract Term

Rate Period	Athens w/o bin processing	Athens w/bin processing	CR&R	NASA	Republic	United Pacific Waste (2) (UPW)	Universal Waste Services (UWS)	Valley Vista (VVI)	WMLA	Waste & Recycling Services (WRS)	Waste Resources, Inc. (WRI)
CY 2015(1)	\$4,633,000	\$5,117,000	\$5,469,000	\$5,639,000	\$5,522,000	\$5,125,000	\$5,633,000	\$5,959,000	\$5,587,000	\$5,778,000	\$6,870,000
6 months Jan. - June 2016	\$2,316,500	\$2,558,500	\$2,734,500	\$2,819,500	\$2,761,000	\$2,562,500	\$2,816,500	\$2,979,500	\$2,793,500	\$2,889,000	\$3,435,000
FY 2016-17	\$4,748,825	\$5,244,925	\$5,605,725	\$5,779,975	\$5,660,050	\$5,125,000	\$5,773,825	\$6,107,975	\$5,726,675	\$5,922,450	\$7,041,750
FY 2017-18	\$4,867,546	\$5,376,048	\$5,745,868	\$5,924,474	\$5,801,551	\$5,253,125	\$5,918,171	\$6,260,674	\$5,869,842	\$6,070,511	\$7,217,794
FY 2018-19	\$4,989,235	\$5,510,449	\$5,889,515	\$6,072,586	\$5,946,590	\$5,384,453	\$6,066,125	\$6,417,191	\$6,016,588	\$6,222,274	\$7,398,239
FY 2019-20	\$5,113,966	\$5,648,210	\$6,036,753	\$6,224,401	\$6,095,255	\$5,519,064	\$6,217,778	\$6,577,621	\$6,167,003	\$6,377,831	\$7,583,195
FY 2020-21	\$5,241,815	\$5,789,415	\$6,187,672	\$6,380,011	\$6,247,636	\$5,657,041	\$6,373,222	\$6,742,062	\$6,321,178	\$6,537,277	\$7,772,775
FY 2021-22	<u>\$5,372,860</u>	<u>\$5,934,150</u>	<u>\$6,342,364</u>	<u>\$6,539,511</u>	<u>\$6,403,827</u>	<u>\$5,798,467</u>	<u>\$6,532,553</u>	<u>\$6,910,614</u>	<u>\$6,479,207</u>	<u>\$6,700,709</u>	<u>\$7,967,094</u>
Total	\$37,283,747	\$41,178,697	\$44,011,397	\$45,379,458	\$44,437,909	\$40,424,650	\$45,331,174	\$47,954,637	\$44,960,993	\$46,498,052	\$55,285,847
% Over Low Bid	-	10%	18%	22%	19%	8%	22%	29%	21%	25%	48%

Annual Rate Adjustment Assumption: 2.5%

(1) First-year rate revenue from Row 8 on Attachment 4, page 41.

(2) United Pacific Waste waived the 1/1/16 rate adjustment. All other adjustments are based on an assumed change in CPI of 2.5%.

Diversion Plan Comparison - Projected Diversion of Hauler-Collected Solid Waste

Diversion Program	Athens w/o bin processing		Athens w/bin processing		CR&R		NASA		Republic		UPW	
	Tonnage	%	Tonnage	%	Tonnage	%	Tonnage	%	Tonnage	%	Tonnage	%
Source Separated Recycling												
Residential	881	1.9%	881	1.9%	950	2.0%	750	1.6%	1,038	2.3%	1,100	2.4%
Commercial	2,879	6.3%	-		529	1.1%	1,750	3.7%	449	1.0%	2,759	6.1%
Other	434	1.0%	434	1.0%	-		-		445	1.0%	-	
Subtotal: Source Separated Recycling	4,194		1,315		1,479		2,500		1,932		3,859	
Residential Green Waste	2,095	4.6%	2,095	4.6%	2,093	4.5%	1,500	3.2%	1,962	4.3%	1,887	4.2%
Bin Green Waste	-		-		-		-		-		-	
Roll-Off Green Waste	11	0.0%	11	0.0%	-		-		15	0.0%	-	
Subtotal: Green Waste	2,106		2,106		2,093		1,500		1,977		1,887	
Mixed Waste Processing -Residential	-		-		-		850	1.8%	-		-	
Mixed Waste Processing - Bin	-		11,515	25.3%	7,308	15.7%	3,500	7.4%	260	0.6%	5,106	11.2%
Mixed Waste Processing - Roll-off & Other	-		-		1,266	2.7%	250	0.5%	-		-	
Subtotal: Mixed Waste Processing	-		11,515		8,574		4,600		260		5,106	
Transformation	-		-		570	1.2%	4,750	10.1%	6,250	13.8%	-	
C&D Processing	57	0.1%	57	0.1%	1,243	2.7%	3,000	6.4%	300	0.7%	2,797	6.2%
Food Waste	-		-		-		-		-		500	1.1%
Other	-		-		-		-		-		-	
Total Projected Annual Tons Diverted	6,357	13.9%	14,993	32.9%	13,959	29.9%	16,350	34.7%	10,719	23.7%	14,149	31.2%
Total Projected Annual Tons Collected	45,449		45,449		46,452		47,200		45,449		45,448	
Planned Diversion Percentage	14%		33%		30%		35%		24%		31%	
Projected Tons Diverted Net of Transformation	6,357		14,993		13,389		11,600		4,469		14,149	
Planned Diversion Percentage Net of Transformation	14%		33%		29%		25%		10%		31%	
Guaranteed Mixed Waste Processing Recovery Rate (1)	n/a		40%		50%		20%		n/a		22%	

(1) Proposers were asked to propose a minimum recovery rate for processed commercial and multi-family mixed waste, if processing were proposed as part of the required commercial/multi-family recycling program.

Diversion Plan Comparison - Projected Diversion of Hauler-Collected Solid Waste (continued)

Diversion Program	UWS (1)		VVS		WRS(2)		WMLA		WRI		2013 Actual	
	Tonnage	%										
Source Separated Recycling												
Residential	758	1.7%	1,155	2.5%	1,045	2.3%	3,608	8.4%	900	2.0%	832	1.8%
Commercial	7,145	15.6%	539	1.2%	6,273	13.7%	3,521	8.2%	580	1.3%	151	0.3%
Other	-		-		-		25	0.1%	377	0.8%	491	1.1%
Subtotal: Source Separated Recycling	7,903		1,694		7,318		7,154		1,857		1,474	
Residential Green Waste	2,092	4.6%	2,033	4.5%	2,055	4.5%	1,778	4.1%	1,600	3.6%	1,308	2.9%
Bin Green Waste	-		-		-		-		-		-	
Roll-Off Green Waste	253	0.6%	-		15	0.0%	4	0.0%	13	0.0%	11	0.0%
Subtotal: Green Waste	2,345		2,033		2,070		1,782		1,613		1,319	
Mixed Waste Processing -Residential	-		-		920	2.0%	-		-		-	
Mixed Waste Processing - Bin	2,138	4.7%	9,831	21.6%	7,159	15.6%	-		-		-	
Mixed Waste Processing - Roll-off & Other	-		-		1,670	3.6%	-		-		-	
Subtotal: Mixed Waste Processing	2,138		9,831		9,749		-		-		-	
Transformation	8,000	17.5%	-		7,090	15.4%	4,547	10.5%	5,200	11.6%	6,250	13.8%
C&D Processing	1,561	3.4%	3,197	7.0%	920	2.0%	843	2.0%	125	0.3%	-	
Food Waste	-		-		845	1.8%	-		-		-	
Other	-		-		215	0.5%	-		-		-	
Total Projected Annual Tons Diverted	21,947	48.1%	16,755	36.8%	28,207	61.4%	14,326	33.3%	8,795	19.6%	9,043	19.9%
Total Projected Annual Tons Collected	45,779		45,528		45,912		43,197		44,685		45,449	
Planned Diversion Percentage	48%		37%		61%		33%		20%		20%	
Projected Tons Diverted Net of Transformation	13,947		16,755		21,117		9,779		3,595		2,793	
Planned Diversion Percentage Net of Transformation	30%		37%		46%		23%		8%		6%	
Guaranteed Mixed Waste Processing Recovery Rate (3)	10%		35%		35%		n/a		n/a			

(1) UWS included third party recycling in its initial submittal. In response to questions, UWS resubmitted its plan without third-party tonnage.

(2) WRS included third party recycling in its initial submittal. In response to questions, WRS resubmitted its plan without third-party tonnage and increased its tonnage to be sent to transformation.

(3) Proposers were asked to propose a minimum recovery rate for processed commercial and multi-family mixed waste, if processing were proposed as part of the commercial/multi-family recycling program.