

# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES

Submitted To:



6550 Miles Avenue  
Huntington Park, CA 90255

Submitted By:



11292 Western Avenue  
Stanton, CA 90680



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



May 22, 2014

City of Huntington Park  
6550 Miles Avenue  
Huntington Park, California 90262

Attention: City Clerk

Re: City of Huntington Park, Proposal for Solid Waste Handling Services  
Submitted by CR&R Incorporated

Ladies and Gentlemen:

CR&R Incorporated ("CR&R") is pleased to submit this Proposal for Solid Waste handling Services to the City of Huntington Park.

Enclosed you will find ten (10) hardcopies, one (1) unbound, photocopy-ready of CR&R's Proposal, and two (2) CD electronic copies in "pdf" format of our Proposal.

As noted in your Request for Proposals with Addendum No. 1, CR&R has submitted the necessary financial information for your consideration. CR&R has elected to submit this information in a separate envelope marked "Confidential". Both a hard copy and an electronic CD have been supplied within this Confidential Envelope. For the sake of simplification in the proposal, CR&R Incorporated and its two wholly-owned subsidiaries, Solag Incorporated and CR Transfer, Inc. are frequently referred to collectively in the Proposal as CR&R and CR&R Environmental Services.

CR&R believes that it is one of only a few companies in Southern California with the ability to provide the City of Huntington Park with premier, reliable, integrated solid waste services and world-class customer service combined with the most experience in attaining necessary diversion standards set by the CalRecycle. We further believe that the enclosed Proposal presents a strong testament of the vast operational experience of CR&R with regard to the management of solid waste, the recovery of recyclable materials, success in developing solutions for the handling of various waste streams and the proven ability to transition successfully and seamlessly from the incumbent hauler.

CR&R is a family-owned and operated company with over 50 years experience in integrated solid waste services in Los Angeles and Orange County. CR&R is a diversion-based company with recycling, not disposal, as our core business focus. Our advantage is directly related to our ability to divert materials from local landfills while providing competitive pricing to the residential and business communities we service. This level of quality service and dedication can only come from a local company that has committed itself to servicing Los Angeles and Orange Counties since its inception.

With the development of one of the first mixed waste processing plants in Southern California (City of Stanton), there is no company with the experience, capabilities, infrastructure and dedication to service the City of Huntington Park.

With our Santa Fe Springs operations center only minutes from the Huntington Park city limits, CR&R can easily provide the immediate customer service and emergency response necessary to exceed the highest of standards for all customers in the City of Huntington Park. There is no company that has



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committed itself and reinvested profits within Los Angeles and Orange Counties, as CR&R has since its inception.

We have thoroughly studied the City of Huntington Park and determined our cost of doing business for the city. All service requirements of the Request for Proposals as well as the sample Franchise Agreements are understood and are a part of our Proposal. We have intentionally not listed the various franchise service requirements as this was not requested and typically not necessary for a full analysis of our Proposal.

With our extensive knowledge of diversion opportunities and our experience in operating multiple operating centers in several counties throughout Southern California, CR&R looks forward to being of service to the residents in the City of Huntington Park.

CR&R enjoys being the current services provider for the following neighboring communities:

- City of Bellflower
- City of Santa Fe Springs
- City of Norwalk
- City of Long Beach

It is noted that the Board of Directors of CR&R Incorporated has authorized the signatory herein to respond and bind the Corporation to all aspects of the City of Huntington Park Request for Proposals and Franchise Agreement.

We look forward to establishing our relationship as a premier service provider to the City of Huntington Park, as we have in surrounding communities. We offer the highest quality of customer service and the best means of diverting materials from local landfills, utilizing the landfill as the last alternative to solid waste disposal for the City of Huntington Park.

Sincerely,

Dean A. Ruffridge  
Senior Vice President  
P.O. Box 125  
11292 Western Avenue  
Stanton, CA 90680  
[deanr@crrmail.com](mailto:deanr@crrmail.com)  
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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



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**PROPOSED ESTIMATED FIRST-YEAR RATE REVENUE**

Proposing Company:

**CR&R Environmental Services**

Confirm that rate revenue is accurately reflected, based upon proposer's proposed rates.

Row	Service Category	Proposed First Year Annual Rate Revenue <sup>(1)</sup>	Reference
1	<b>Residential Cart Service Revenue</b>	\$ 1,371,660	Attachment 4-B, Row 8
2	<b>Bin and Commercial Cart Revenue</b>	\$ 3,887,544	Attachment 4-E, Row 24
3	<b>Proposed Roll-off Box and Temporary Bin Rate Revenue</b>	\$ 215,714	Attachment 4-F, Row 10
4	<b>Total Annual Estimated First-Year Rate Revenue</b>	\$ 5,474,918	

(1) Inclusive of all City fees.

**Failure to complete and submit this form may deem the proposer's proposal non-responsive.**

**PROPOSED ESTIMATED FIRST YEAR RESIDENTIAL CART SERVICE REVENUE**

Proposing Company: CR&R Environmental Services

Instructions: Propose monthly rate in bolded boxes for standard service, additional refuse cart, and "non-disabled" walk-out service. Senior rate shall be 90% of proposed standard rate. Other rates are pre-set at \$0.

Row	Service Category	Monthly Rate	Billing Count	Monthly Revenue	Annual Revenue
1	Standard Rate Per Dwelling Unit	<b>\$ 18.47</b>	6,126 billing units	\$ 113,147	\$ 1,357,764
2	Senior Rate	\$ 16.62	7 billing units	\$ 116	\$ 1,392
3	Additional Refuse Cart	<b>\$ 9.74</b>	107 carts	\$ 1,042	<u>\$ 12,504</u>
4	Additional Recycling Cart	\$ -			
5	Additional Green Waste Cart	\$ -			
6	Walkout Service - Disabled	\$ -			
7	Walkout Service - Other/Paid	<b>\$ 40.00</b>			
8	Total Revenue				<b>\$ 1,371,660</b>

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**PROPOSED ESTIMATED FIRST YEAR BIN AND COMMERCIAL CART - PROPOSED RATES**

Proposing Company: CR&R Environmental Services

Instructions: Enter all proposed rates in bolded box.

**Proposed Rates**

Row	Container Type/Size	Number of Collections per Week						
		1	2	3	4	5	6	7
1	<b>Outside District 1</b>							
2	Refuse Cart - 96 gallon	\$ 48.27						
3	Refuse Bin - 1 Cubic Yard	\$ 90.10	\$ 118.06		\$ 345.75			
4	Refuse Bin - 1.5 Cubic Yard	\$ 97.61	\$ 195.22	\$ 286.70	\$ 359.52	\$ 423.54	\$ 521.71	\$ 620.55
5	Refuse Bin - 2 Cubic Yard	\$ 107.92	\$ 215.83	\$ 307.86	\$ 383.51	\$ 478.84	\$ 573.93	\$ 675.07
6	Refuse Bin - 3 Cubic Yard	\$ 117.22	\$ 234.45	\$ 333.16	\$ 416.44	\$ 514.83	\$ 621.80	\$ 728.81
7	Refuse Bin - 3 Cubic Yard w/Compactor	\$ 517.93	\$ 958.80	\$ 1,399.67	\$ 1,840.51	\$ 2,281.38	\$ 2,722.28	\$ 3,163.26
8	Refuse Bin - 4 Cubic Yard	\$ 136.85	\$ 292.77	\$ 360.27	\$ 449.67	\$ 554.07	\$ 666.74	\$ 779.47
9	Refuse Bin - 4 Cubic Yard w/Compactor	\$ 566.74	\$ 1,033.70	\$ 1,474.54	\$ 1,915.41	\$ 2,356.27	\$ 2,797.12	\$ 3,238.13
10	Refuse Bin - 6 Cubic Yard	\$ 180.88	\$ 364.85	\$ 550.28	\$ 717.52	\$ 883.67	\$ 1,049.84	\$ 1,216.07
11	Locking Lid Service	\$ 4.56	\$ 9.12	\$ 13.68	\$ 18.24	\$ 22.80	\$ 27.36	\$ 31.92
12	<b>District 1</b>							
13	Refuse Cart - 96 gallon	\$ 48.27	\$ 96.52	\$ 142.72				
14	Refuse Bin - 1 Cubic Yard	\$ 90.10						
15	Refuse Bin - 1.5 Cubic Yard	\$ 97.61						
16	Refuse Bin - 2 Cubic Yard	\$ 108.05	\$ 234.87	\$ 307.88				
17	Refuse Bin - 3 Cubic Yard	\$ 134.46	\$ 247.77	\$ 271.99	\$ 324.93	\$ 385.30	\$ 472.25	\$ 559.23
18	Refuse Bin - 3 Cubic Yard w/Compactor	\$ 517.93	\$ 958.80	\$ 1,399.67	\$ 1,840.51	\$ 2,281.38	\$ 2,722.28	\$ 3,163.26
19	Refuse Bin - 4 Cubic Yard w/Compactor	\$ 566.74	\$ 1,033.70	\$ 1,474.54	\$ 1,915.41	\$ 2,356.27	\$ 2,797.12	\$ 3,238.13
20	Locking Lid Service	\$ 4.56	\$ 9.12	\$ 13.68	\$ 18.24	\$ 22.80	\$ 27.36	\$ 31.92

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**PROPOSED ESTIMATED FIRST YEAR BIN AND COMMERCIAL CART - SERVICE COUNT**

Proposing Company: CR&R Environmental Services

**Service Count (1)**

Row	Container Type/Size	Number of Collections per Week						
		1	2	3	4	5	6	7
1	<b><u>Outside District 1</u></b>							
2	Refuse Cart - 96 gallon	360						
3	Refuse Bin - 1 Cubic Yard	73	1		1			
4	Refuse Bin - 1.5 Cubic Yard	124	4	1				
5	Refuse Bin - 2 Cubic Yard	362	16	4	1	1	1	
6	Refuse Bin - 3 Cubic Yard	411	170	123	33	17	18	
7	Refuse Bin - 3 Cubic Yard w/Compactor							
8	Refuse Bin - 4 Cubic Yard	43	31	16	11	5	26	1
9	Refuse Bin - 4 Cubic Yard w/Compactor							
10	Refuse Bin - 6 Cubic Yard	6		5				
11	Locking Lid Service	156	32	14	1	3	7	
12	<b><u>District 1</u></b>							
13	Refuse Cart - 96 gallon	130						
14	Refuse Bin - 1 Cubic Yard	14						
15	Refuse Bin - 1.5 Cubic Yard	3						
16	Refuse Bin - 2 Cubic Yard	18	1	1				
17	Refuse Bin - 3 Cubic Yard	15	13	18	10	6	1	
18	Refuse Bin - 3 Cubic Yard w/Compactor							
19	Refuse Bin - 4 Cubic Yard w/Compactor							
20	Locking Lid Service	9	4	3	1			

(1) Hauler-provided estimated revenue-generating commercial cart and bin distribution. Scheduled City facility service deleted.

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**PROPOSED ESTIMAED FIRST YEAR BIN AND COMMERCIAL CART - RATE REVENUE**

Proposing Company: CR&R Environmental Services

Instructions: Rate Revenue should automatically calculate. Proposer should confirm calculations.

**Rate Revenue**

Row	Container Type/Size	Number of Collections per Week							Estimated Annual Rate Revenue
		1	2	3	4	5	6	7	
1	<b>Outside District 1</b>								
2	Refuse Cart - 96 gallon	\$ 17,377.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,377.00
3	Refuse Bin - 1 Cubic Yard	\$ 6,577.00	\$ 118.00	\$ -	\$ 346.00	\$ -	\$ -	\$ -	\$ 7,041.00
4	Refuse Bin - 1.5 Cubic Yard	\$ 12,104.00	\$ 781.00	\$ 287.00	\$ -	\$ -	\$ -	\$ -	\$ 13,172.00
5	Refuse Bin - 2 Cubic Yard	\$ 39,067.00	\$ 3,453.00	\$ 1,231.00	\$ 384.00	\$ 479.00	\$ 574.00	\$ -	\$ 45,188.00
6	Refuse Bin - 3 Cubic Yard	\$ 48,177.00	\$ 39,857.00	\$ 40,979.00	\$ 13,743.00	\$ 8,752.00	\$ 11,192.00	\$ -	\$ 162,700.00
7	Refuse Bin - 3 Cubic Yard w/Compactor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Refuse Bin - 4 Cubic Yard	\$ 5,885.00	\$ 9,076.00	\$ 5,764.00	\$ 4,946.00	\$ 2,770.00	\$ 17,335.00	\$ 779.00	\$ 46,555.00
9	Refuse Bin - 4 Cubic Yard w/Compactor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	Refuse Bin - 6 Cubic Yard	\$ 1,085.00	\$ -	\$ 2,751.00	\$ -	\$ -	\$ -	\$ -	\$ 3,836.00
11	Locking Lid Service	\$ 711.00	\$ 292.00	\$ 192.00	\$ 18.00	\$ 68.00	\$ 192.00	\$ -	\$ 1,473.00
12	<b>District 1</b>								
13	Refuse Cart - 96 gallon	\$ 6,275.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,275.00
14	Refuse Bin - 1 Cubic Yard	\$ 1,261.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,261.00
15	Refuse Bin - 1.5 Cubic Yard	\$ 293.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 293.00
16	Refuse Bin - 2 Cubic Yard	\$ 1,945.00	\$ 235.00	\$ 308.00	\$ -	\$ -	\$ -	\$ -	\$ 2,488.00
17	Refuse Bin - 3 Cubic Yard	\$ 2,017.00	\$ 3,221.00	\$ 4,896.00	\$ 3,249.00	\$ 2,312.00	\$ 472.00	\$ -	\$ 16,167.00
18	Refuse Bin - 3 Cubic Yard w/Compactor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19	Refuse Bin - 4 Cubic Yard w/Compactor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20	Locking Lid Service	\$ 41.00	\$ 36.00	\$ 41.00	\$ 18.00	\$ -	\$ -	\$ -	\$ 136.00
22	Monthly Revenue								\$ 323,962.00
23	x 12 months								12
24	Estimated Annual Revenue								<b>\$ 3,887,544.00</b>

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**PROPOSED ESTIMATED FIRST YEAR ROLL-OFF BOX AND TEMPORARY BIN REVENUE**

Proposing Company: CR&R Environmental Services

Instructions: Enter all proposed rates in the bolded boxes below.

Row	Container/Service Type	Customer Rate	Service Count	Estimated Rate Revenue
1	<b>Roll-Off Service</b>			
2	<u>Service Component - including 6 tons disposal/processing, delivery and seven day rental</u>			
3	Standard Roll-Off Box	<b>\$ 639.81</b> per pull	208 pulls	\$ 133,080
4	Low Boy Roll-Off Box	<b>\$ 639.81</b> per pull	40 pulls	\$ 25,592
5	Compactor (all sizes)	<b>\$ 639.81</b> per pull	<u>85</u> pulls	<u>\$ 54,384</u>
6	Total Service Component		333 pulls	
7	Per ton over 6 tons	<b>\$ 45.33</b> per ton		
8	<b>Total Estimated Roll-Off Rate Revenue</b>			<b>\$ 213,056</b>
9	<b>Temporary Bin 3 Cubic Yard</b>	<b>\$ 177.20</b> per dump	15 dumps	\$ 2,658
15	Other			
16	Other			
17	Other			
18	Other			
19	Other			
10	<b>Estimated Annual Rate Revenue</b>			<b>\$ 215,714</b>

**SOURCE SEPARATED COMMERCIAL RECYCLING (if proposed)**

**Proposing Company:** CR&R Environmental Services

Instructions: Provide source separated commercial/multi-family recycling program estimates and attach supporting assumptions and computations for the following:

1	# of Customers with Recycling Containers	100	customers
2	Total Number of Recycling Containers:		
3	- Recycling Bins	150	bins
4	- Recycling Carts	-	carts
5	Total Yards per Week of Recycling Container Capacity (1)	450.0	yards/week
6	Estimated Reduction in Refuse Service Container Capacity	200.0	yards/week
7	Estimated Annual Recycling Rate Revenues (2)	\$ 9,000	per year
8	Estimated Annual Reduction in Refuse Service Rate Revenue	\$ 15,000	per year
9	Net Annual Rate Revenue Increase (Decrease)	\$ (6,000)	per year

(1) Conversion Factor: 201.98 gallons/yard

(2) Billed at 50% of refuse rate.

**If Proposing a Source Separated Commercial Recycling Program -  
Failure to complete and submit this form may deem the proposer's proposal non-responsive.**

**PROJECTED REVENUE REQUIREMENT FOR THE FIRST TWELVE MONTHS OF FRANCHISE AGREEMENT**Proposing Company: CR&R Environmental Services

Instructions: Fill in boxes outlined in bold.

Row		Residential Cart Service			Bin Service		Roll-Off Service	Bulky Item Pickup, Holiday Trees, Special Events, Clean-up Days, All Other	Total Annual Revenue Requirement
		Refuse	Recyclables	Yard Waste	Refuse	Recyclables			
1	<u>Operations</u>								
2	Truck Operating Costs (a)	297,539	148,770	148,770	690,302	86,288	63,726	25,886	\$ 1,461,281
3	Transfer Station, Transport, MRF costs		40,128		219,442	22,344	81,252		\$ 363,166
4	Green Waste Processing/Disposal Costs			57,672					\$ 57,672
5	Landfill Disposal Costs (b)	362,246	4,995		757,521	2,781	81,252	70,215	\$ 1,279,010
6	Transformation Costs (WTE, if applicable)				362,520				\$ 362,520
7	Container Depreciation/Amortization Costs	45,566	44,225	44,225	56,434	7,054	4,938	2,116	\$ 204,558
8	Less Recyclable Material Sales Revenues		(67,584)			(37,632)			\$ (105,216)
9	<b>Subtotal: Operations Costs</b>	\$ 705,351	\$ 170,534	\$ 250,667	\$ 2,086,219	\$ 80,835	\$ 231,168	\$ 98,217	\$ 3,622,991
10	General, Administrative and Profit								<b>\$ 1,001,957</b>
11	Annualized Administrative Fee								\$ 50,000
12	Bulky/Abandoned Item Cost Reimbursement								\$ 25,000
13	Annualized Auditing Fee (c)								\$ 20,000
14	Amortized City Contracting Fee (d)								\$ 21,429
15	Franchise Fee - 15%								\$ 836,714
16	Other								
17	<b>TOTAL REVENUE REQUIREMENT</b>								\$ 5,578,091
18	<b>Tons Collected</b>	9,468	1,056	2,136	29,232	588	3,552	420	46,452
19	<b>Operations Cost Per Ton Collected</b>	\$ 74.50	\$ 161.49	\$ 117.35	\$ 71.37	\$ 137.47	\$ 65.08	\$ 233.85	\$ 77.99
20	<b>Revenue Requirement per Ton Collected</b>								\$ 120.08

(a) Includes vehicle maintenance, vehicle insurance, fuel, uniforms and other route costs.

(b) Includes actual disposal costs at landfill, net of transfer, transport and processing to be included on Row 3.

(c) Biennial audits annualized assuming one \$60,000 and two \$40,000 audits during the term.

(d) \$150,000 amortized over the seven-year base term of the agreement.

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**PROJECTED ROUTES AND ROUTE HOURS**

Proposing Company:

CR&R Environmental Services

Instructions: Fill in boxes outlined in bold.

Row	Route Type	Routes Per Day							Total Route Days/Week	Hours per Route per Day (1)	Total Route Hours Per Week (2)	# of Crew on Route
		Mon	Tues	Wed	Thurs	Fri	Sat	Sun				
1	Automated Refuse Routes	1.5	1.5	1.5	1.5	1.5			7.5	10.0	75	
2	Automated Recycling Routes	0.75	0.75	0.75	0.75	0.75			3.75	10.0	38	
3	Automated Green Waste Routes	0.75	0.75	0.75	0.75	0.75			3.75	10.0	38	
4	Refuse Bin Routes	3.5	3.5	3.5	3.5	3.5	1.0		18.5	11.5	213	
5	Recycling Bin Routes								-		-	
6	Bulky Item Pickup Routes	0.5	0.5	0.5	0.5	0.5			2.5	4.0	10	
7	Roll-Off Box Routes			1.0					1.0	8.0	8	
8	Scout Vehicle Routes								-		-	
9	Other: _____								-		-	
10	Other: _____								-		-	
11	<b>Total Routes</b>	7.0	7.0	8.0	7.0	7.0	1.0	-	37.0		382	

(1) For example, 8, 9 or 10 hours per day.

(2) Total Route Days/Week multiplied by Hours Per Route per Day.

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**TONNAGE DIVERSION PLAN**

Proposing Company: CR&R Environmental Services

Instructions: Provide projected diversion. Fill in boxes outlined in bold. Confirm automatic calculations.

Row	Waste Stream	Annual Tons Collected (from 4H, row 18)	Annual Tons Diverted							Tons Diverted as % of Tons Collected	
			Commingled Recycling	Greenwaste	C&D	Transformation	Mixed Waste Processing	Food Waste	Other (1)		Total Diverted
1	Residential Cart Refuse	9,468								-	0%
2	Residential Cart Recyclables	1,056	950							950	90%
3	Residential Cart Greenwaste	2,136		2,093						2,093	98%
4	Bin Refuse	29,232				570	7,308			7,878	27%
5	Bin Recyclables	588	529							529	90%
6	Roll-Off Service	3,552			1,243		888			2,131	60%
7	Bulky Item Pickup/ Holiday Trees/Special Events/Clean-up Days/ All Other	420					378			378	90%
8	<b>Total</b>	46,452	1,480	2,093	1,243	570	8,574	-	-	13,960	30%
9	Minimum Recovery Rate for Processing Mixed Refuse (refuse loads only, excluding all source separated loads):										

(1) Describe "Other" programs below:

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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 2  
EXCEPTIONS TO DRAFT AGREEMENT TERMS

CR&R Incorporated takes no exceptions to the proposed Draft Franchise Agreement in the Request for Proposals. Please refer to Exhibit 18 of this document regarding an enhancement opportunity concerning Customer Care.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 3  
PROPOSER BUSINESS INFORMATION

**Proposer Business Information**

CR&R Incorporated (CR&R) is a privately owned company that was registered as a California corporation in October 1963. Clifford Ronnenberg, as trustee of the Ronnenberg Family Trust, owns 100% of the stock of the company. CR&R, as the parent company, will be the entity to sign the agreement with the City of Huntington Park.

Since founding CR&R Incorporated (CR&R) in 1963 with two trucks in Stanton, Clifford Ronnenberg has built a pioneering company in solid waste collection. Today, with over 1,500 employees and more than 1,000 trucks and trailers, CR&R and its wholly owned subsidiaries provide solid waste collection, material recovery services, material management, and disposal services to more than 2.5 million people and over 50,000 commercial businesses. Our enterprises cover the Counties of Los Angeles, Riverside, Imperial, San Bernardino, San Diego, Orange, as well as the Counties of Yuma, La Paz, and Maricopa in Arizona, and Castle Rock in Colorado. Each year, we recover more than 500,000 tons of recyclable materials, conserving substantial landfill capacity for future generations.



Through innovation, strategic planning, industry insight, and selective acquisitions, CR&R has helped revolutionize local recycling and the focus on sustainability and green practices long before those concepts were popularized. The core values we have founded our service on include:

- World-class customer service
- Fairly priced products and services
- Respect for the environment in all business activities
- Leadership in innovation and technology
- Uncompromising commitment to safety
- Ethical and professional business practices
- Outstanding corporate citizenship in the cities we serve
- Alignment with business partners that share our core values and principles

CR&R has been offering solid waste and recycling services to the Southern California Region for 50 years. Our founder and owner, Mr. Clifford Ronnenberg, set out to establish a premier environmental services company in 1963 that above all provided World Class Customer Service. Over the years, his vision and leadership has led this company to be one of the premier organizations in our industry.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



CR&R has grown into a well respected brand with 49 separate municipal franchise agreements throughout California. We are very proud to say that we have never lost an existing City contract in our 50 year history.

Our team of professionals has well over two centuries of collective experience in our industry providing safe, efficient and environmentally sound services. Our employees are treated with respect and their professionalism and dedication to our customers is unmatched in our industry.

CR&R is a Diversion Based Company which is not focused on delivering trash to a landfill. Our goal is to provide our recycling facilities, not a landfill, with as much material as possible in order to minimize disposal costs and maximize diversion rates. Success is measured by controlling particular waste streams and providing processing capabilities for municipalities to attain state mandated diversion requirements. This is a unique and important difference from our competitors. Many of the cities we currently service today already enjoy the benefits of our extensive recycling and processing network.

CR&R has been operating solid waste processing, transfer, and disposal facilities since 1970 when it established its Recycling Division and began constructing one of the first large-scale recycling operations in the State of California at its corporate facility in Stanton. The Recycling Division provides commingled and single stream solid waste material processing and is currently processing and marketing all recyclable materials from more than 45 curbside municipal programs throughout Southern California. With its ability to develop some of the most innovative and environmentally-responsible processes for handling solid waste, CR&R is able to segregate its commodities more efficiently and market them at higher prices than its competitors due to its high quality standards and long-standing relationships with foreign and domestic markets.

Over its 50 year history, CR&R has developed long-standing marketing arrangements with domestic and foreign paper mills as well as metal, glass, aluminum and plastic processors. All of these environmental recycling activities preceded regulatory mandates and distinguished the company as one of the leaders in recycling. The company's enterprise-wide recycling network offers integrated hauling, collection and processing services to over 100 cities throughout Arizona, California, and Colorado.



In 1985 the company began construction of its first Material Recovery Facility in the City of Stanton. CR&R has constructed and now owns and operates four state-of-the-art material recovery facilities (MRF'S) and solid waste transfer stations (Transfer Stations) with an aggregate permitted capacity of 6,450 tons per day. These MRF/Transfer Stations are located in the cities of Stanton, San Juan Capistrano, and Perris. In 2011, CR&R acquired Palo Verde Valley Disposal with operations in Blythe and Quartzsite.



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Included as part of this transaction was the Material Recovery Facility in La Paz County on Dome Rock Road. After some renovations and machinery upgrades, this MRF processes selected waste streams of materials for recovery with ultimate disposal at both the South Yuma County Landfill and La Paz Landfills.

Other developments include the acquisition of the South Yuma County Landfill a CERCLA and EPA approved solid waste disposal facility serving communities in Arizona and California; as well as Sonora and Baja California, Mexico.

Names of Company Officers:

- Chief Executive Officer: Clifford Ronnenberg
- Chief Financial Officer: Joyce Amato
- Chief Operating Officer: David Ronnenberg

Corporate Headquarters:

11292 Western Avenue  
Stanton, CA 90680  
714.826.9049

Key Personnel

CR&R offers the City of Huntington Park what is perhaps the most experienced and established Environmental Services Team in Southern California. This team will be available to the City of Huntington Park for the duration of this contract. All of CR&R's managers have a long standing, in-depth knowledge of the Environmental Services Industry as well as a professional and productive working relationship with various municipalities throughout the region. Together, the senior personnel that will be involved in the administration of the City's Solid Waste and Recycling contract have a combined experience level totaling more than 250 years. Below are the numerous individuals and their respective qualifications which make up our industry leading management team.



Clifford R. Ronnenberg  
Mr. Ronnenberg is the founder, owner, Chairman of the Board and Chief Executive Officer of CR&R. He has more than 50 years of experience in the solid waste management business. Since its inception in 1963, Mr. Ronnenberg has grown CR&R into one of the largest and most progressive privately-owned, solid waste management companies in the United States. He manages all aspects of the business from the corporate office in Stanton. His vision and leadership are the primary reasons why CR&R can offer a comprehensive package of solid waste management services for residential, commercial and industrial



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collection including recycling, composting, transfer and disposal throughout Southern California. In addition, Mr. Ronnenberg has grown Haulaway Storage Containers, Inc. into one of the largest portable storage container companies in the Western United States. As with all service transitions, Mr. Ronnenberg personally leads the team responsible for the start up of new operations.



**David M. Ronnenberg**

Mr. David Ronnenberg is the Chief Operating Officer and Division President of our Orange County, Los Angeles County, Imperial County, and Colorado Solid Waste operations. In addition, Mr. Ronnenberg is also responsible for our CR Transfer, Haulaway Storage Containers and Recycling and Transportation Divisions. A graduate of the University of Southern California in Finance and Management, Mr. Ronnenberg has used his training and experience exclusively for CR&R and its subsidiaries for over 30 years which has contributed to the growth and expansion of the company. He is also responsible for facility management, procurement, dispatching, transportation, production management, product quality, buy-back

center operations and cost controls. He presently serves on the CR&R Executive Committee, which is responsible for the overall management and direction of the Company. As President of the Recycling Division, his responsibilities include oversight of all recycling contracts, transportation, processing and marketing activities, as well as sourcing and marketing of secondary fibers. He has negotiated contracts with Alcoa, Smurfit Newsprint, Anheuser-Busch and other international suppliers and end-users of recyclable materials. Mr. Ronnenberg has served as President of the Orange County Solid Waste Association. David Ronnenberg, as Division President, will be responsible for overseeing the start-up of new operations for the City of Huntington Park.



**Joyce M. Amato**

Ms. Amato is the Chief Financial Officer and has been employed by CR&R since 1998. Ms. Amato is responsible for managing all aspects of finance, accounting and financial reporting, strategic planning, acquisitions, legal matters, information systems, customer service, corporate administration, and risk management company-wide. She has over 25 years experience in senior management responsible for the supervision, coordination, and production of financial reporting, information systems design and implementation, and business plans and strategies. Ms. Amato monitors the financial performance of the Company, manages all banking relationships, secures financing and ensures that the Company's financial

statements are in compliance with GAAP. Ms. Amato presently serves on the CR&R Executive Committee responsible for the overall management and direction of the company. As Chief Financial Officer, Ms. Amato will be responsible for overseeing all financial reporting, franchise payments, and other reporting requirements as specified in the Franchise Agreement for the City of Huntington Park.



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David E. Fahrion

Mr. Fahrion is the Division President of the San Bernardino and Riverside Solid Waste operations and the Perris MRF Division. He has worked in the solid waste management industry for 30 years and exclusively for CR&R and its affiliates for the past 25 years. During his career, Mr. Fahrion has worked on all facets of the solid waste management business, from dispatching and routing to contract negotiations, and state facility permitting. As Division President, his responsibilities include operational management, contract administration and service transition from a previous service provider. Mr. Fahrion's vast experience and capabilities will be fully utilized in this transition. He assists, reviews, plans, and supervises all activities

related to the management of the solid waste division, participates in solid waste acquisitions, divestitures, business development, annual projections and budgets, local, state and federal legislation, and negotiates and manages all proposals, contracts, franchise agreements, and permits with various governmental agencies.

He presently serves on the CR&R Executive Committee responsible for corporate growth and financial reporting and is also responsible for implementing administrative policies, operation controls, safety, customer service, and maintenance procedures. Mr. Fahrion also served as President for the California Refuse Removal Council, which represents independent solid waste collectors throughout California.



Dean A. Ruffridge

Mr. Ruffridge is our Senior Region Vice President and has responsibility for the South Orange County facilities and all Orange, Los Angeles and Imperial County municipal franchise agreements. A graduate of the University of Southern California with a graduate degree in Public Administration, Mr. Ruffridge has extensive knowledge and experience of the public sector side of the business as well as over 25 years experience in solid waste and liquid waste management business.

Prior to joining CR&R in 2002, Mr. Ruffridge was responsible for over 20 municipal franchises for a large publicly held solid waste management organization. As a previous owner of his own waste company, he held various positions from general manager, district manager and vice president, and has directed the majority of all municipal contracting for the Southern California area.



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Maria C. Lazaruk

Ms. Lazaruk is the Senior Public Relations and Environmental Compliance Manager for CR&R. She has 32 years of industry experience working in Orange County on solid waste and recycling programs with various municipalities. Specifically, she has been responsible for ensuring full compliance with contract reporting and program monitoring to meet the goals of AB 939 and AB 341. In addition, she guides the training and development of the CR&R Community Relations Recycling Coordinators team.

Ms. Lazaruk has played a key role in all service transitions in Orange, Imperial and Los Angeles Counties. Ms. Lazaruk will be responsible to oversee the Implementation Plan of Action, Public Relations and Recycling Compliance for the City of Huntington Park.



George M. Lazaruk

Mr. Lazaruk is Vice President of Industrial Accounts and special projects related to program development in cities served by CR&R. Mr. Lazaruk has 45 years of experience in the solid waste management industry.

Since joining CR&R in 1993, he has been involved in general management of CR&R operations, including the transition to and administration of fully automated solid waste collection systems in Laguna Hills and other franchised cities. Prior to joining CR&R, he served for many years as Vice President and General Manager of Waste Management's Dewey's Rubbish Division in Irvine, with over 200 employees and 150 operational routes. Mr. Lazaruk has had extensive experience with sales and marketing strategies in the solid waste management business. He was one of the first to implement a customer service and telemarketing program. He has been a recipient of the Best Recycling Program Award issued by the State of California for programs established in Irvine. Mr. Lazaruk is responsible for special coordination efforts with City Public Works Departments for any special needs that may be in addition to the specifications of the Franchise Agreement. Mr. Lazaruk will be a senior member of the transition team for the City of Huntington Park, specifically responsible for any special needs of the City.



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**Dan Stepanian**

Mr. Stepanian is the Manager of the Los Angeles County Solid Waste and Recycling Division. He is directly responsible for insuring quality customer service for refuse, recyclables, and green waste collection services in Los Angeles County. In addition, Mr. Stepanian manages the bulky item collection, e-waste collection/recycling, temporary bin, and roll-off services for the entire Los Angeles operation. With over 20 years experience in the transportation and solid waste industries, Mr. Stepanian has the knowledge and experience to handle any type of solid waste collection, transportation, processing, or disposal requirement. Mr. Stepanian will be responsible for overseeing the operational transition including cart and bin replacement, routing, and

data conversion for the City of Huntington Park.



**Rose Erikson**

Ms. Eriksson is responsible for establishing quality and service level goals for our Customer Service Center, measuring and reporting performance for all customer service representatives against goals, and standardizing processes and implementing new procedures to improve quality and efficiency. She continually develops and maintains written procedures and training documentation. In addition, she ensures systems and equipment support departmental needs and maintains billing system software functionality.

Ms. Eriksson also conducts process improvement meetings with other departments and will be involved in the transition process for the City of Huntington Park.



**Karen Kennedy**

Ms. Kennedy is responsible for ensuring the Customer Service Department is operating efficiently and meeting or exceeding service levels, monitoring telephone calls to review the quality of the work performed, providing feedback and coaching the representatives on areas that need improvement and recognizing areas of excellence. In addition, Ms. Kennedy reviews and tracks work orders for accuracy and provides progressive training for the Customer Service Representatives on the various skill sets required.

Ms. Kennedy also provides customer feedback or issues to senior management on a regular basis. She establishes good working relationships with City personnel and responds promptly to City requests. Ms. Kennedy will be part of the transition team and ongoing management for the City of Huntington Park.



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### STRUCTURE OF PROJECT TEAM

#### Operations Management

The City of Huntington Park operations team will be under the direction of Mr. David Ronnenberg, as Division President of the Los Angeles and Orange County Solid Waste Divisions. Reporting to Mr. Ronnenberg will be Mr. Dan Stepanian, General Manager of the Los Angeles County Solid Waste, Transportation, and Recycling Division. As mentioned earlier, Mr. Stepanian will be responsible for the direct oversight and management of the daily operations in compliance with the requirements of the franchise agreement. In addition, Mr. Stepanian will have direct responsibility for the operational transition and special requirements of the City of Huntington Park.

These individuals are existing personnel with extensive experience in managing integrated municipal solid waste operations.

Residential and Commercial routing will be performed by the CR&R Industrial Engineering group. This team has extensive experience in establishing efficient routing procedures for a number of CR&R Franchises Cities throughout Los Angeles County. Residential routing will incorporate a five day work week. With this procedure in place, CR&R will insure a smooth transition of the existing routes.

#### Administrative Management

Dean Ruffridge, Senior Vice President, will be directly responsible for all administrative and contract compliance issues relating to the City of Huntington Park Franchise Agreement. This will include coordinating with Rose Eriksson, Director of Customer Service, who will establish and conduct training specific to the requirements of the contract. Karen Kennedy, Customer Service Manager, will create the applicable rate schedules, customer service representative education, call programming, data screens, customer lists, and reporting. Ms. Lazaruk, Senior Public Relations and Environmental Compliance Manager, will initially set up the recycling and diversion programs, and will outline all necessary procedures and duties to be assigned to the dedicated Community Relations/Recycling Coordinator for the City of Huntington Park.

#### Legal Actions

CR&R is very pleased to state that there have been no civil legal actions with governmental agencies now or pending that have occurred in the past ten years against:

Key Personnel  
Owners or Corporate Officers  
CR&R Incorporated

CR&R does not have any listings of regulatory violations within the last five years.



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**Financial Statements**

In response to the Request for Proposal for Solid Waste Services we submit the following response in regards to Exhibit 3 iii:

The Company produces **audited** financial statements on an annual basis in accordance with Generally Accepted Accounting Principles (GAAP).

The most recently completed fiscal year for which audited financial statements are available is **September 30, 2012**

The Company is submitting its internally prepared financial statements for the fiscal year ending September 30, 2013 in a sealed envelope marked confidential, included in Exhibit 3 of our proposal.

**The Company's financial statements and financial data are highly confidential, and should be held in the strictest of confidence and not copied, distributed or the contents disclosed for any reason to any person without the express written consent of an authorized representative of the Company.**

If the City receives a request under the California Public Records Act (California Government Code Section 6250, et seq.) (the "Act") whereby the financial statements may be disclosed, the City can inform such party that the financial statements are exempt from disclosure under the Act for the reasons set forth below.

Section 6255(a) of the California Government Code provides that "[t]he agency shall justify withholding any record by demonstrating that the record in question is **exempt under express provisions of this chapter** or that on the facts of the particular case the public interest served by not disclosing the record clearly outweighs the public interest served by disclosure of the record." In our case, the public disclosure of the financial statements is exempt from the Act pursuant to Section 6254(k) of the California Government Code.

Section 6254(k) of the California Government Code provides an exemption for privileges subject to the California Evidence Code. Section 1060 of the California Evidence Code provides a privilege for a "trade secret" (as defined by Section 3426.1(d) of the California Civil Code set forth below), and provides further that "if he or his agent or employee claims the privilege, the owner of a trade secret has a privilege to refuse to disclose the secret, and to prevent another from disclosing it, if the allowance of the privilege will not tend to conceal fraud or otherwise work injustice."

Section 3426.1(d) of the California Civil Code defines a "trade secret" as "information, including a formula, pattern, compilation, program, device, method, technique, or process, that: (1) derives independent economic value, actual or potential, from not being generally known to the public or to other persons who can obtain economic value from its disclosure or use; and (2) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy." Such definition includes information which derives value from not being



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generally known. In our case, the waste management business is highly competitive and if the information contained in such financial statements, which are not generally known by the public, were to be received by a competitor, such competitor would receive an economic value (which such information would not be received but for such disclosure pursuant to a request under the Act).

For the foregoing reasons, we appreciate all steps the City will take to maintain the confidential nature of the financial statements and information submitted. Should the City believe that such disclosure is still warranted, the City is encouraged to please contact me before making such financial statements public.

Sincerely,  
Joyce Amato  
Chief Financial Officer



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EXHIBIT 4  
CONTAINER SPECIFICATIONS

**Residential Carts**

CR&R will deliver new automated carts for all residential and commercial customers as part of the start-up of collection activities from its centralized container distribution and assembly facility located on 7571 Lampson Avenue in Garden Grove just a few blocks from the corporate offices and the CR&R North Orange County Operations Center. This facility has 228,000 square feet of building space which will be used to accept, build, and warehouse containers in advance of the start date. CR&R will provide residential carts identifying each material type contained in each cart by the following lid colors:

Blue – Commingled Recyclables

Green – Green Waste (compostables)

Black – Refuse

We propose to use 96 gallon carts as the default size with 65 and 35 gallon sizes available. As outlined in the RFP, all cart lids will include the following:

- Label or Hot Stamp depicting the item which it is designated to collect in both English and Spanish.
- Identify CR&R as the service provider with telephone number.
- Provide information regarding bulky item service

CR&R suggests utilizing a “granite look” cart body with different colored lids for each material type for a more uniform look throughout the community. Each cart will be hot stamped with an identifying serial number for individual identification.



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**Commercial Bins**

CR&R will order and take delivery of the necessary quantity of commercial bins at our container distribution center on Lampson Avenue in the City of Garden Grove. All commercial bins shall be new at the time they are delivered to the customer. In addition, CR&R will also keep an on-going inventory of commercial bins at our Garden Grove Distribution Center in order to meet the changing needs of our Huntington Park customer base.

CR&R will replace the existing used commercial bins in the City with new steel 2, 3, 4 and 6 cubic yard front loading bins. We will also make available 3 and 4 cubic yard plastic bins where necessary in order to minimize noise issues (i.e. behind shopping centers that are located close to residential areas).



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**96 GALLON EVR® II  
UNIVERSAL / NESTABLE**

**Part Number:**  
79296

**Description**  
96 GALLON EVR® II CART

**Size (l x w x h)**  
55.25" X 29.18" X 43.25"

**Load Rating**  
335 (85/151.8 KG)

**Wheel Diameter**  
10"



**64 GALLON EVR® II  
UNIVERSAL / NESTABLE**

**Part Number:**  
79264

**Description**  
64 GALLON EVR® II CART

**Size (l x w x h)**  
31.76" X 24.26" X 41.76"

**Load Rating**  
224 LBS/101.6 KG

**Wheel Diameter**  
10"



**32 GALLON EVR®  
UNIVERSAL**

**Part Number:**  
79232\*

**Description**  
32 GALLON EVR® CART

**Size (l x w x h)**  
24.25" X 19.25" X 38.50"

**Load Rating**  
112 LBS/50.8 KG

**Wheel Diameter**  
20"

\* 32 gallon model EVR assigned does not fully assemble.



**48 GALLON EVR® II  
UNIVERSAL / NESTABLE**

**Part Number:**  
79248

**Description**  
48 GALLON EVR® II CART

**Size (l x w x h)**  
28.75" X 23.50" X 37.50"

**Load Rating**  
165 LBS/76.3 KG

**Wheel Diameter**  
10"



**24 GALLON EVR® II  
UNIVERSAL**

**Part Number:**  
79224\*\*

**Description**  
24 GALLON EVR® II CART

**Size (l x w x h)**  
24.00" X 19.75" X 34.50"

**Load Rating**  
84.0 LBS/38.1 KG

**Wheel Diameter**  
20"

\*\* 24 gallon model not fully assembled.



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EXHIBIT 5  
MULTI-FAMILY DWELLING RECYCLING PROGRAM

On October 6, 2011, Governor Brown signed into law Assembly Bill 341. This bill sets a 75% recycling goal for the State by 2020. The law specifies that jurisdictions will not need to divert more than the currently required 50%. AB 341 includes a mandatory recycling component which states beginning July 1, 2012, businesses must arrange for recycling services.

Businesses are defined as:

- Commercial accounts that generate more than four cubic yards of waste per week
- Multifamily properties of five or more units

The commercial recycling program shall be directed at a commercial waste generator, and may include, but is not limited to, any of the following:

- Implementing a mandatory commercial solid waste recycling policy or ordinance.
- Requiring a mandatory commercial solid waste recycling program through a franchise contract or agreement.
- Requiring all commercial solid waste to go through either a source separated or mixed processing system that diverts material from disposal.

The commercial recycling program shall include education, outreach to, and monitoring of, businesses. CalRecycle is required to provide a report to the legislature by January 1, 2014, that will provide strategies to achieve AB 341's goals. CalRecycle is promoting flexibility in that jurisdictions have the option of promoting education and outreach that best works for their particular circumstance. Businesses can also avail themselves with the services of a contract hauler that utilizes mixed waste processing (such as CR&R, as it is a state-of-the-art facility). Formal CalRecycle review starts for jurisdictions on four year cycle in 2016 and continues every four years thereafter. CalRecycle will, however, continue to monitor all jurisdictions on an on-going basis using their annual report submittals and annual site visits for ongoing observation purposes.

CR&R with the Franchise with the City of Huntington Park will perform the following functions to assure full compliance for the City of Huntington Park with CalRecycle:

- Notify all Multi-Family Customers each year of the availability of Multi-Family Recycling Collection Programs.



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- Notify all Commercial and Industrial Property Customers each year of the availability of Commercial Recycling Collection programs.
- Continue to conduct on-site visits to Multi-Family and Commercial Customers throughout the term of Agreement. Provide monthly log of field visits to the City (include name, address, date of visit, contact information) in person visits to customers. CR&R maintains a log of contacts, outreach material, and ongoing site visits.
- Prepare and distribute a notice to each Customer listing new Collection rates, effective dates and rates for other services, annual holiday schedule, Recycling programs offered, general summary of services required and options.
- Annual Brochure, Quarterly Billing Inserts/Notices. Other Education and Public Awareness includes: Instructional Packet, Container Labels, How-To Brochure, Corrective Action Notice, Web Site Page, and a Recycling Coordinator.

The completion on an annual basis of the above items will assure ongoing compliance with AB 341 as currently outlined in the regulation.

### **Multi-Family Residential Recycling Program:**

CR&R proposes to provide all multi-family dwelling units with options for diverting recyclable materials from the landfill. These options include on-site (source-separated) programs and Mixed Waste Bin processing at the CR Transfer Material Recovery Facility (MRF) in Stanton, only 16 miles away.

#### **1. On-site Separation.**

This program offers each multi-family residential property the opportunity to save money on their solid waste monthly bills. Provided at one-half the price of regular solid waste collection with white recycling bins at any frequency of collection needed for each site, projects can provide residents with separate recycling bins with "slotted" and "locking" lids to help eliminate scavenging in the bins and thus making messes around the bins. CR&R will offer educational materials for the residents in each project to encourage and advise as to those materials recyclable. CR&R also recognizes that a one-time education seminar does not necessarily convince residents to separate recyclable from waste. As such, CR&R recycling coordinators will do follow-up visits and additional educational flyers on-going to continually encourage participation as well as cleanliness of the recyclable materials.



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**2. Multi-Family Residential Bin Processing at the CRT Materials Recovery Facility.**

This Mixed-waste processing program has been implemented in the cities of Bellflower, San Clemente, San Juan Capistrano, Laguna Niguel, Laguna Hills, Dana Point, Tustin, Stanton, Newport Beach, Costa Mesa, Orange, and Aliso Viejo. This program is successful for the following reasons:

- a.) The program does not require the management of MF facilities to perform any on-site work to separate materials or to train tenants on how to recycle.
- b.) Mixed waste processing has demonstrated a 40-50% diversion from direct disposal at a very nominal price. This is primarily due to prior infrastructure investments by CR&R with excess capacity to handle the needs of Huntington Park.
- c.) Mixed waste processing does not add a second vehicle to the multi-family residential complexes (one for recycling and one for trash) and therefore has no added traffic or wear and tear on the roadways.
- d.) A successful source separated program requires adequate space to house a trash and recycle bin side by side. Many multi-family residential complexes may not have the necessary enclosure space.

CR&R anticipates half of Multi-Family Dwellings bins to be collected and delivered to the CR Transfer Material Recovery Facility (MRF) for Mixed-Waste processing. The rates proposed include this extra step to recover recyclable materials and increase municipal diversion, while delivering residuals to an Orange County landfill as "import" tonnage.

MF Dwelling projects will have the option for on-site separation of recyclables with three and four cubic yard bins, as well as the traditional 96 gallon residential recyclable carts. This option provides a financial incentive for half the regular solid waste collection bins costs.

All projects that accommodate on-site recycling will have the trash bins delivered directly for landfill or transformation depending on each month's need to maintain the 50% diversion threshold guaranteed by CR&R.

The rates proposed include both landfilling, MRF processing, and transformation costs.



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EXHIBIT 6  
COMMERCIAL RECYCLING PROGRAM

CR&R proposes a recycling plan so all Commercial establishments in the City of Huntington Park have flexibility which we feel will encourage participation with diversion results. These options include:

1. On-site (source-separated) programs of “dry” goods such as paper fibers, glass bottles, tin cans, aluminum cans, cardboard, and plastics;
2. Wet recycling of food scraps at restaurants, grocery stores, school cafeterias, and other food establishments; and
3. Mixed Waste Bin processing of high grade wastes from selected areas at the CRTransfer Material Recovery Facility MRF) in Stanton, only 16 miles away.

On-site Separation of Dry wastes.

This program offers each Commercial and Industrial property the opportunity to save money on their solid waste monthly bills. Provided at one-half the rate of regular solid waste collection with white recycling bins, projects can provide residents with separate recycling bins with “slotted” and “locking” lids to help eliminate scavenging in the bins and thus making messes around the bins. CR&R will offer educational materials for the residents in each project to encourage and advice as to those materials recyclable.

CR&R also recognizes that a one-time education seminar does not necessarily convince residents to separate recyclable from waste. As such, CR&R recycling coordinators will do follow-up visits and additional educational flyers on-going to continually encourage participation as well as cleanliness of the recyclable materials.

On-site separation of Food Scraps.

This program will allow the source separation, collection, transportation, transfer, and processing of organics for customers with higher levels of food scraps and the like. A separate rate will be established to encourage this diversion vs. landfilling. CR&R has successfully implemented these programs in the cities of San Clemente, San Juan Capistrano, Dana Point, Aliso Viejo, Rancho Santa Margarita, Orange, Tustin and various areas of Orange County.





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With the passage of AB 32, as well as many landfills now considering eliminating the use of green waste as daily cover, organic programs for composting and anaerobic digestion are being considered as alternatives to continue the diversion credit currently allowed for green waste as Alternative Daily Cover (ADC). CR&R has taken the lead in providing alternatives for Composting at the American Organics Plant in Victorville, CA as well as the CR&R Anaerobic Digestion Plant in Perris currently under construction. These two projects will allow municipalities to continue receiving diversion credit for all organics generated within their waste streams (both residential and commercial).

Mixed Waste Bin Processing at the CRT Materials Recovery Facility.

This Mixed-waste processing program has been implemented in the cities of Bellflower, San Clemente, San Juan Capistrano, Laguna Niguel, Laguna Hills, Dana Point, Tustin, Stanton, Newport Beach, Costa Mesa, Orange, and Aliso Viejo. This program is successful for the following reasons:

- a.) The alternative approach to a source separated program at multi-family residential complexes typically does not divert that needed for state compliance, even with extensive education and field contact. Due to a higher turn-over of residents vs. a single family neighborhood, an on-going education program with cooperation from site management is vital. Some complexes do not have the resource to commit to this endeavor.
- b.) Mixed waste processing has demonstrated up to 50% diversion from disposal at a nominal price.
- c.) Mixed waste processing does not add a second vehicle to the multi-family residential complexes (one for recycling and one for trash) and therefore has no added traffic or wear and tear on the roadways.
- d.) A successful source separated program requires adequate space to house a trash and recycle bin side by side. Many multi-family residential complexes may not have the necessary enclosure space.

**IT'S THE LAW! BUSINESS RECYCLING**

THESE ITEMS ARE RECYCLABLE AND MAY BE PLACED IN YOUR WHITE RECYCLE BIN OR LARGE ROLLOFF BOX

**PAPER**

- Shredded/Confidential (Classify OK)
- Magazines
- Photo Books
- Soft Bound Books
- Hard Bound Books (No Covers)
- Junk Mail
- Newspaper
- Envelopes (Windows OK)
- File Folders (No Metals)
- Corrugated (No Metals)
- Paper Food Boxes (Ovens, Soda, Chicken, Pizza Boxes)

**METAL**

- Aluminum Cans & Foil
- Tin Food Cans
- Empty Paint Cans
- Empty Aerosol Cans

**GLASS**

- Bottles and Jars

**PLASTICS**

- Most Plastic Labelled (no #4 or #6)

**AB341 BEGINS JULY 1, 2012**

Beginning July 1, 2012, Assembly Bill 341 (AB341) will require all businesses in California that generate 4 or more cubic yards of waste per week to recycle. Participating in a CR&R recycling program will assist your business in meeting the new recycling requirement. Businesses may also choose to send their waste to a recycling facility. Information about California's business recycling requirements is available from the California Department of Resources Recycling and Recovery (CalRecycle) at [calrecycle.ca.gov/climate/recycling](http://calrecycle.ca.gov/climate/recycling)

**RECYCLE PROGRAMS**

- MIXED RECYCLING**  
The program recycles materials such as cardboard, mixed paper, plastic, aluminum and glass bottles. They may be mixed together and placed in a recycling bin.
- SOURCE SEPARATED RECYCLING**  
Your business may generate a large amount of one type of recyclable material, such as cardboard. CR&R can help you determine the best container for your needs based on the quantity and type of material.
- CONSTRUCTION AND DEMOLITION**  
With construction and demolition (C&D) debris making up a large percentage of all material sent to California landfills, CR&R can help you to divert as much as possible through a combination of source separation and mixed processing. Prior to starting your project, contact CR&R to find out what options will work best for your site. Planning ahead will assist you in diverting as much material as possible as cost effectively as possible.
- LEED PROGRAM**  
LEED or Leadership in Energy and Environmental Design, is an internationally recognized green building certification system. CR&R is prepared to help you meet your construction-leaded LEED goals. We are flexible enough to work with you on all building types—commercial as well as residential. To start your commercial recycling program, please contact our CR&R Customer Services.

**CR&R INCORPORATED**  
environmental services

CR&R has provided for the processing of commercial and industrial wastes to guarantee the City of Huntington Park a minimum of 50% diversion from this waste stream (please refer to the Huntington Park Waste Stream Diversion table).



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 7  
DISPOSAL OR DIVERSION FACILITIES; OPERATING FACILITIES

The following is a list of CR&R owned and operated facilities. All facilities listed will be available to process, transfer and dispose of material generated in the City of Huntington Park.

**Operating Facilities:**

1. CR&R Environmental Services  
12739 Lakeland Road  
Santa Fe Springs, CA 90670
2. CRTransfer  
11232 Knott Ave  
Stanton, CA 90680

**Disposal Facilities:**

**Solid Waste:**

Savage Canyon  
13919 East Penn Street  
Whittier, Ca. 90602  
SWIS # 19-AH-0001  
\$38.41 per ton

Olinda Alpha Sanitary Landfill  
1942 N. Valencia Ave.  
Brea, Ca. 92823  
SWIS # 30-AB-0035  
\$22.50 per ton

**Processing Facilities:**

**Solid Waste:**

CRT Transfer\*  
11232 Knott Ave.  
Stanton, Ca. 92570  
SWIS # 30-AB-0013  
\$55.00 per ton



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Puente Hills Transfer Station  
2608 S. Workman Mill Road  
Whittier, Ca. 90601  
SWIS # 19-AA-1043  
\$45.75 per ton

Downey Area Recycling and Transfer Facility (DART)  
9770 Washburn Road  
Downey, CA 90241  
\$47.14 per ton

**Recyclables:**

CRT Transfer\*  
11232 Knott Ave.  
Stanton, Ca. 92570  
SWIS # 30-AB-0013

Stanton Materials Recovery Facility\*  
11292 Western Avenue  
Stanton, Ca. 90680  
(Recyclable Processing Facility Only)

Puente Hills Transfer Station  
2608 S. Workman Mill Road  
Whittier, Ca. 90601  
SWIS # 19-AA-1043

**Greenwaste:**

CRT Transfer\*  
11232 Knott Ave.  
Stanton, Ca. 92570  
SWIS # 30-AB-0013  
\$27.00

Lakeview Compost Facility\*  
Southerly of Bridge St.  
Lakeview, Ca. 92555  
SWIS # 33-AA-0321



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South Orange County Transfer and MRF\*  
31641 Ortega Highway  
San Juan Capistrano, Ca. 92675  
SWIS# 30-AB-0395

**Construction and Demolition:**

South Orange County Transfer and MRF\*  
31641 Ortega Highway  
San Juan Capistrano, Ca. 92675  
SWIS# 30-AB-0395  
\$53.43

CRT Transfer\*  
11232 Knott Ave.  
Stanton, Ca. 92570  
SWIS # 30-AB-0013  
\$53.43

**TRANSFORMATION:**

The Southeast Resource Recovery Facility (**SERRF**)  
120 Pier S. Avenue  
Long Beach, CA 90803  
SWIS # 19-AK-0083  
\$53.00

**\* Denotes a facility owned and operated by CR&R Incorporated**



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EXHIBIT 8  
CONFIRMING USE OF DISPOSAL OR DIVERSION FACILITIES

CR&R proposes and guarantees usage of all owned and operated facilities. This includes those facilities identified in Exhibit 7. Disposal Facilities (as identified in Exhibit 7) include the Savage Canyon Landfill (Whittier) and the Orange County Import contracts currently in existence and utilized by CR&R for other Los Angeles County municipalities. The Savage Canyon Agreement (primary) is attached for your review. Puente Hills Recycling and Disposal Facility is approved as the City of Huntington Park in within the Sanitation District Boundaries.



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WUA-12-004

AGREEMENT

THIS AGREEMENT, made and entered into this 28<sup>th</sup> day of February 2012 by and between WHITTIER UTILITY AUTHORITY, a municipal corporation located in the County of Los Angeles, State of California, hereinafter referred to as "WUA" and CR&R Inc., with principal offices at 11292 Western Avenue, Stanton, California, 90680 hereinafter referred to as "CONTRACTOR."

WITNESSETH

WHEREAS, the WUA heretofore has determined that it is in the WUA's economic interest to allow municipal solid waste (MSW) generated outside the City of Whittier to be disposed of in the City landfill; and

WHEREAS, CONTRACTOR has demonstrated its abilities to collect and transport MSW, and is properly licensed by all appropriate agencies to conduct such business; and

WHEREAS, CONTRACTOR has agreed to dispose of MSW under the terms and conditions hereinafter set forth; and

WHEREAS, the WUA has heretofore determined that the execution of this Agreement is necessary to further the public interest.

NOW, THEREFORE, in consideration of the respective mutual covenants and premises hereinafter contained and made subject to all of the terms and conditions hereof, the parties hereto do hereby agree as follows:

a. SERVICES. CONTRACTOR agrees to dispose of MSW at Savage Canyon Landfill, a permitted Class III landfill (hereinafter "Savage Canyon"), in compliance with all applicable laws and all City of Whittier policies, regulations, and permit conditions.

a. Every month during the term of this agreement, CONTRACTOR agrees and commits to dispose of a minimum of MSW generated outside of the City of Whittier (commonly referred to as "foreign trash") equal to 80 tons for each day Savage Canyon is open the full day (note holidays excluded) plus the actual amount of MSW CONTRACTOR disposes on the days Savage Canyon is closed early (approximately 1700 tons per month varying month to month depending on the actual number of weekdays that Savage Canyon is open). This is summarized in the following formula:

$$\text{Monthly MSW}_{\text{committed}} = 80 \text{ tons/day} \times \text{number of weekdays in the month Savage Canyon is open all day, plus MSW}_{\text{actual}} \text{ (in tons) disposed on early closure days}$$



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The monthly disposal fee that CONTRACTOR agrees to pay WUA is equal to \$38.26 per ton for the first committed 850 tons per month of MSW disposed plus \$32.00 per ton for the remaining committed tons per month of MSW disposed (regardless of whether the actual amount disposed equals the committed amount) plus \$28.00 per ton for any additional MSW disposed beyond the calculated committed amount. This is summarized in the following formula:

$$\begin{aligned} \text{Monthly disposal fee} = & \$38.26 \times 850 \text{ tons } (= \$32,521), \text{ plus} \\ & \$32.00 \times (\text{MSW}_{\text{committed}} - 850 \text{ tons}), \text{ plus} \\ & \$28.00 \times \text{MSW}_{\text{additional}} \end{aligned}$$

- b. The Savage Canyon landfill scale will remain open until 3:00 PM Monday through Saturday or until the 350 tons of permitted daily capacity is reached, whichever comes first. In no event may the CONTRACTOR dispose of refuse after the landfill reaches its permitted capacity of 350 tons per day.

The holidays on which Savage Canyon is scheduled to be closed include:

- New Years Day
- Memorial Day
- Independence Day
- Thanksgiving Day
- Labor Day
- Christmas Day

- c. CONTRACTOR agrees to pay in accordance with Section 1.a. of this Agreement for municipal solid waste not generated in the City of Whittier. Hard-to-handle bulky items, such as large tree stumps and furniture, and inert materials such as concrete, rock and asphalt will not be accepted under this Agreement and are subject to higher disposal fees if the items constitute at least 25% of the total load as specified in the City Ordinance that sets Solid Waste Disposal Fees.
  - d. MSW as defined herein excludes all types of hazardous waste as defined by current applicable California and Federal law as it may be amended from time to time. The disposal of hazardous waste at Savage Canyon is expressly beyond the scope of this Agreement and is prohibited. The CONTRACTOR is not authorized to dispose of any hazardous waste as defined above. Furthermore, Savage Canyon Landfill does not accept liquids, illegal materials, tires, green waste, appliances, air conditioners or any appliances containing a hazardous refrigerant, electronic waste including but not limited to televisions, VCRs, DVDs, radios, and stereos.
2. WASTE SCREENING. CONTRACTOR shall comply with Savage Canyon's random waste screening program.



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3. EQUIPMENT. CONTRACTOR's vehicles entering Savage Canyon shall be maintained in good condition. "Good condition," for the purpose of this paragraph shall mean:
  - a. That each such vehicle must be in safe working condition; and
  - b. That each such vehicle complies with all applicable provisions of the Vehicle Code of the State of California; and
  - c. That all trucks utilized shall be continuously maintained in a watertight condition; and
  - d. That if the vehicle is an open truck or a truck using a roll-off body, the load, when being transported, shall be covered by a water tight tarpaulin, securely tied and fastened to the vehicle so as to prevent refuse from being blown or dislodged from the truck.
  - e. CONTRACTOR shall not enter Savage Canyon Landfill with a solid waste transfer trailer without the express written consent of the Director of Public Works.
  
4. PAYMENT. CONTRACTOR shall be billed monthly for MSW disposed of at Savage Canyon as set forth in Section 1.a. of this Agreement. Payment of landfill disposal fees is due upon invoice. Payments not received by the City Treasurer's Department within 30 days from the date of invoice will be subject to both interest charges and penalties. A 10% penalty will be assessed if the landfill bill is over 30 days past due and a 25% penalty will be assessed if the landfill bill is over 60 days past due. In addition, interest on the late payment of the landfill bill will be charged at the rate of 0.75% per month or 9% per annum. The penalty and interest charges are subject to change by WUA resolution as part of the WUA's policy on delinquent miscellaneous accounts receivable.
  
5. PENALTY. CONTRACTOR shall correctly report to the landfill gatekeeper the origin of all MSW. The WUA may audit the records of the CONTRACTOR to verify the MSW collected was indeed collected from the origin reported. If CONTRACTOR does not correctly identify all loads, a \$5,000 penalty will be assessed for each incident.
  
6. INDEPENDENT CONTRACTOR. CONTRACTOR is independent CONTRACTOR and not an employee of WUA, and all personnel to be utilized by CONTRACTOR in performance of this Agreement shall be employees of CONTRACTOR and not employees of the WUA. CONTRACTOR shall pay all salaries and wages, employer's social security taxes, unemployment insurance and similar taxes relating to employees and shall be responsible for all applicable withholding taxes.



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7. INSURANCE. The CONTRACTOR shall not commence work under this contract until he/she has obtained all insurance required hereunder from companies acceptable to WUA The CONTRACTOR shall take out and maintain at all times during the life of this contract the following policies of insurance:

Workers' Compensation Insurance: Before beginning work, the CONTRACTOR shall furnish to the Engineer a certificate of insurance as proof that he/she has taken out full compensation insurance for all persons whom he/she may employ directly or through SUBCONTRACTOR in carrying out the work specified herein, in accordance with the laws of the State of California. Such insurance shall have statutory limits and employer's liability insurance's with limits of not less than \$1,000,000 and shall be maintained in full force and effect during the period covered by this contract.

In accordance with the provisions of Section 3700 of the California Labor Code, every CONTRACTOR shall secure the payment of compensation to his/her employees. CONTRACTOR, prior to commencing work, shall sign and file with the City a certification as follows:

"I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for worker's compensation or to undertake self insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of work of this contract."

Liability Insurance: The CONTRACTOR shall maintain insurance at least according to the following:

1. Workers' Compensation insurance with statutory limits and employer's liability insurance with limits of not less than \$1,000,000.
2. Commercial General Liability with a combined single limit of not less than \$1,000,000 per occurrence, and general aggregate of not less than \$2,000,000. Such insurance shall:
  - a. Name the Whittier Utility Authority as additional insured;
  - c. Be primary for all purposes;
  - d. Contain standard cross liability provisions.
3. Automobile liability insurance with limits not less than \$1,000,000 per occurrence, and with a general aggregate of not less than \$2,000,000.



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Such insurance shall be issued by a company or companies, authorized to transact business in the State of California. Such insurance shall include coverage for owned, hired, and non-owned automobiles.

Such insurance shall be issued by a company or companies authorized to transact business in the State of California.

The CONTRACTOR shall:

1. Furnish a properly-executed certificate of insurance, which certificate shall clearly evidence all coverage required above and provide that such insurance shall not be terminated nor expire except on thirty (30) days prior written notice to the WUA;
2. Maintain such insurance during the entire duration of this agreement.
3. Replace such certificate for policies expiring prior to termination of this agreement.
4. Shall save, keep, and hold harmless WUA, the City of Whittier, its employees, officers, volunteers and agents from all damages, costs or expenses in law or equity that may at any time arise or be set up because of damages to property, or of personal injury, received by reason of or in the course of performing work, which may be occasioned by any willful or negligent act or omission by the CONTRACTOR, any of the CONTRACTOR's employees, officers, agents and volunteers.
  - a. The policy of insurance provided for shall contain an endorsement which:
    - (1) Waives all right of subrogation against all persons and entities specified in Paragraph 4 hereof to be listed as additional insured in the policy of insurance provided for by reason of any claim arising out of or connected with the operations of CONTRACTOR or any SUBCONTRACTOR in performing the work provided for herein;
    - (2) Provides it shall not be canceled or altered without thirty (30) days written notice thereof given to WUA by registered mail.
  - b. The CONTRACTOR shall at the time of the execution of the contract present the original policies of insurance required or present a certificate of the insurance company, showing the issuance of such insurance, and the additional insureds and other provisions required herein.







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FOR SOLID WASTE HANDLING SERVICES



IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be duly executed with all the formalities required by law on the respective dates set forth opposite their signatures.

WHITTIER UTILITY AUTHORITY:

By *[Signature]* 3-2-12  
JEFFREY W. COLLIER, Executive Director /Date

ATTEST:

*[Signature]* 3-2-12  
KATHRYN A. MARSHALL, Secretary-Treasurer /Date

APPROVED AS TO FORM:

By *[Signature]* 3-2-12  
RICHARD D. JONES, Legal Counsel /Date

CONSULTANT/CONTRACTOR

By *[Signature]* 2-27-12  
/Date  
Title GEORGE LAZARUK VICE PRESIDENT



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



### EXHIBIT 9 IMPLEMENTATION PLAN

CR&R has a successful history of providing smooth and seamless service transitions for the jurisdictions we presently service. In the City of Huntington Park, we will plan to employ the following transition tools in order to inform the community of the upcoming changes to their solid waste and recycling services:

#### Phase I

- a. CR&R will draft a letter from the Mayor or designated city representative introducing the new company to the residents and businesses
- b. CR&R will prepare a colorful mailer explaining the various programs and the different options available; such as cart sizes and quantity options
- c. A detailed brochure will be delivered to the resident which describes the various services and types of materials to be recycled. Brochures will also be made available to residents and businesses at City Hall and other designated City facilities.
- d. The City of Huntington Park will have its own separate page on CR&R's website which will outline our new services. Our IT group can also work with the City to provide a hotlink from the City's website to our website.
- e. If available, CR&R can work with the local cable provider in order to provide a Public Service Announcement which would outline upcoming services as well as our contact information.

Upon completion of these tasks, CR&R executes the second phase of the community education process.

#### Phase II

Once CR&R transitions the services from the current haulers, CR&R will continue to implement a full range of public relations strategies to encourage participation in both the residential and commercial integrated waste management programs. Upon completion of our initial meeting with the City Staff, several alternatives will be outlined to promote solid waste collection, green waste and recycling activities.

Press releases, advertising, media interviews, feature articles, and letters to the editor, as well as public service announcements and the use of public access television are some of the tools CR&R enlists in its communications campaign. These avenues of information have proven successful to CR&R in the past and will play an integral part in the success of each program in the City of Huntington Park.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



CR&R also provides a wide array of materials in both English and Spanish. These materials are used as handouts at speaking engagements, special events, or placed in public information areas within the city. We also employ a number of bilingual Customer Service Representatives which can help answer questions and provide information to our diverse customer base.

In terms of City involvement, CR&R believes that City staff may be as involved or removed as it desires. We welcome the City's participation but we are also sensitive to the realities of today's economic forces and the impact it has had on staffing. Our pledge is to keep the City informed on everything we are involved with both during the transition and in the day to day operations.

One important point to keep in mind is that in an effort to minimize any disruption to current collection methodologies we do not intend to make any significant operational changes. Prior to Start Up our Operations personnel will meet and confer with the City's staff. We will cover a broad range of subjects including safety, operations and benefits information.

Another important point to keep in mind is that because the City is currently collected with a three cart fully automated system the transition of service to CR&R will be easier to manage.

### Residential

CR&R will arrange for new residential cart deliveries in concurrence with removals of old carts in a time frame approved by the City. We plan to use emerald green granite body with different color lids for all residential containers. We typically exchange on collection day over a one or two week period. Our plan is to follow the City's current color scheme and have a uniform look throughout the City. Cart exchanges throughout the City will be completed within one week prior to the commencement of service. Emergency cart exchanges or other specific customer requests will be completed within 24 hours after receiving a customer's call. Additional recycling and green waste carts will be made available and delivered on the customer's next available service day. CR&R will be stocked with replacement carts for City residents and will have a satisfactory inventory of each type of cart for replacements or new deliveries. Customer Service Representatives will take orders for change-outs to be performed. Before performing the change-out, customer service will call the customer to verify the order prior to delivery. Any delivery will be performed on the customers' regular service day so that excess container visibility will be kept to a minimum. In addition, customers will already have the containers at curbside, making this procedure less burdensome on the customer.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



### Commercial, Multi-family and Industrial

CR&R has successfully transitioned services in twelve communities in the last ten years. In all cases the transition was smooth and professional and met the City's expectations. In regards to the commercial, multi-family and industrial sectors of the City, CR&R proposes to exchange all existing metal containers in service today. This will include replacement of all containers at the commercial, multi-family and industrial locations with new and/or freshly refurbished containers that will be painted CR&R colors with new decals. In cases where commercial containers are located near residential units, CR&R may utilize plastic containers to minimize noise in order to enhance the quality of life for these residents. In addition, CR&R may utilize plastic containers for most wet garbage locations such as restaurants. Commercial customers will be notified of these changes by either direct mail, billing stuffers or by visiting our website.

### Collection Route Transition

There will be no change to the current residential routing. CR&R will evaluate the collection route structure and recommend changes where necessary to improve the efficiency and the execution of the collection operation. CR&R will prepare a plan for any route changes and share those with the City prior to rolling them out. Any proposed routing changes will only be made if they maintain a high level of customer service and minimize disruption to the customer; and subject to city approval.

### **Public Education and Outreach Strategies**

CR&R assigns Community Relations/Recycling Specialist (CRRS) to each jurisdiction it serves. The individual partners with the community and is responsible for reporting, tracking, and monitoring programs required under each City's contract. The CRRS is also available to the community as well as various civic groups. Typical activities include speaking at events, visiting schools to implement recycling programs, coordinating waste and recycling needs for civic organizations and attending City Council Meetings to inform the general public of upcoming events. The CRRS will prove to be a valuable asset during the transition and throughout the term of the franchise.

Public Outreach will be a cooperative effort with the City to ensure that the City is well informed of any information before it is disseminated to the residents and businesses. By following these guidelines the City will have the opportunity to review and approve of its content. During the transition and through the first six months of operation, CR&R will assign a CRRS to the City of Huntington Park who will be responsible for communicating our new programs to the City's residential and commercial customers. They will also hold public workshops to meet with our new customers. In addition they will also participate in community events in order to continue their involvement with the Chamber of Commerce and other local service groups.



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FOR SOLID WASTE HANDLING SERVICES



**Hiring of Employees**

The drivers of current haulers seeking employment with CR&R would be scheduled for an interview conducted by our Human Resources Manager, Corporate Recruiter and General Manager. Applicants successfully completing the interview process would be required to undergo a pre-placement physical examination, background investigation, and drug screening at the Company’s designated facilities. The pre-hire requirements are the standards required by all potential employees seeking employment with CR&R.

All new employees attend an extensive and thorough company orientation. A training session with the Safety and Fleet Manager is performed to acquaint the new employee with the specific handling of the equipment and how to properly perform the daily Pre-Trip Inspection, Vehicle Condition Report and Daily Work Log. Our route managers continually monitor the performance of all drivers. CR&R operational and office personnel are also trained in safety and professional conduct while performing their assigned duties. This allows full training for safety, CR&R inspection techniques and the review of various company policies.

**Collection Vehicles**

We will assign the following list of collection vehicles to the City of Huntington Park.

<u>Units</u>	<u>Vehicle Type</u>	<u>Service Sector</u>
1.5	Residential	Trash
.75	Residential	Recyclables
.75	Residential	Yard Waste
1	Residential	Bulk Item
3.75	Commercial	Trash - MRF
.25	Commercial	Recyclables
1	Roll off	Various

Collection Chassis will be either Peterbuilt or AutoCar either new or within five years of age. Bodies will be AMREP  
Bulk collection will be a Ford F-550 with Box Van.  
All vehicles will be powered by Natural Gas Fuel with the exception of Roll off which will be clean diesel powered fuel.



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The following is the proposed transition plan of action for the City of Huntington Park:

City of Huntington Park Solid Waste Transition PLAN OF ACTION (POA) Dated May 20, 2014																			
Program and Tasks	Agency Responsible	Year-2014					Year-2015												
		May	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	
<b>Franchise Approval</b>	City	X																	
<b>Developmental Start-Up</b>																			
CR&R / City - Initial Deliverables Meeting	CR&R and City			X															
CR&R Internal Departmental Meetings	CR&R			X	X	X	X												
Meet with City regarding data requests	CR&R			X	X	X	X												
<b>1. Asset Purchases</b>																			
Vehicles Ordered & Received	CR&R			X	X	X	X												
Containers Ordered & Received	CR&R			X	X	X	X												
Establish Local Procedures	CR&R			X	X	X	X												
<b>2. Brochures and Outreach</b>																			
Announcement Letter	City						X												
Letter from CR&R Outlining New Service to Customers	City						X												
Newsletter Articles	CR&R						X												
City Review and Approvals of Brochures	City						X												
Newsletter articles	City & CR&R						X												
Mail and Service Bochure sent to customers	CR&R						X												
Community Workshops	CR&R						X												
Compost Give-away Event	CR&R						X												
Chamber of Commerce Interaction	CR&R & City						X												
<b>3. Customer Information</b>																			
Preliminary Customer Data Base Requested	CR&R			X															
Prepare Customer Surveys	CR&R																		
Route Sheets Reviewed and Revised	CR&R						X												
Customer Data Base Updated with Route #'s	CR&R						X												
<b>4. Start-Up</b>																			
Driver Interviews and Employment Offers	CR&R						X												
Driver Training	CR&R						X												
CSR Manual Completed	CR&R						X												
Route Supervisor identified	CR&R						X												
CSR Hires and Training	CR&R						X												
Residential Container Deliveries	CR&R						X												
Commence Service	CR&R						X												



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



### EXHIBIT 10 TRANSITION EXPERIENCE

Our team of professionals has well over two centuries of collective experience in our industry providing safe, efficient and environmentally sound services. Our employees are treated with respect and their professionalism and dedication to our customers is unmatched in our industry.



CR&R is the industry leader in Southern California when it comes to successfully transitioning from an existing service provider to those provided by our company. Our managers take a hands-on approach in every step of the transition in order to provide a smooth and seamless experience.

The following municipalities all experienced service transitions with CR&R within the past ten years:

- Lake Forest
- Newport Beach
- Avalon
- Orange
- Tustin
- Bellflower
- El Centro
- Calipatria
- Rancho Santa Margarita
- Newport Coast

#### City of Lake Forest

CR&R was awarded the franchise for the collection of approximately 24,500 homes and 1,500 commercial and multifamily accounts beginning May 1, 2014.

The contract had been handled by the previous hauler for over 20 years. A strong public relations and outreach campaign was essential to overcome any concerns during the transition of service.

CR&R met with the previous hauler to secure customer data and verify equipment. Our industrial engineering team scouted the area to determine special needs with a goal to maintain existing routing. Residential carts were distributed over a two week period with CR&R coordinating deliveries with removals by the incumbent service provider.



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Commercial and multifamily bins were both removed and delivered by CR&R staff to avoid any disruption in service. This arrangement was agreed with the previous hauler.

Residential customers received information advising them of the cart colors and proper sorting of material. Multifamily customers were contacted in advance of the roll out and provided information on the new collection and recycling programs.

The Lake Forest transition was seamless and initiated 30 days after the City of Newport Beach start up.

City of Newport Beach

CR&R was awarded the franchise for the collection of approximately 24,500 residential homes in the City of Newport Beach commencing March 30, 2014.

This service was unique in that residents were able to select automated, manual, source separated or processed curbside service. In addition, cart quantities and service options were unlimited as well as bulky service for standard items. CR&R met with the City transition team and City consultant in advance of the roll out to review and prepare outreach materials. The roll out was scheduled over a 16 week period to provide customers an opportunity to exchange carts on the same or next day. This provided a "neighborhood" approach so that the change in collection containers would affect an entire cohesive area.

The City and CR&R rolled out a strong public relations campaign to educate residents on the new programs. This included kiosks at central community locations staffed by both city and CR&R employees to sign up residents and allow them to place their cart orders using the CR&R cart ordering website. In advance of the transition of service, CR&R surveyed the area to become familiar with any special service conditions. We made advance arrangements to gain gate codes and electronic gate openers for gated communities and familiarized ourselves with special service areas requiring either a smaller scout vehicle, or scout service.

City Manager David Kiff congratulated CR&R transition team on a very successful process.



# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



## City of Avalon

The City of Avalon contracted with CR&R July 1, 2013 for a term of 10 years with two options to extend of five years each. The agreement included all collection of solid waste, recyclables, and the operation and management of the Pebbly Beach landfill and Material Recovery Transfer Station (MRF).

The transition was unique due to the logistics. All equipment was barged to the Island maximizing capacity.



Communication was by Post Office Box mail to all commercial and residential customers. The previous hauler had no billing or routing records; CR&R built a customer database and compiled routing information. Public outreach included cart selection with a postage paid postcard and literature outlining new program services. The transition occurred over the July 4<sup>th</sup> holiday with over 10,000 out of town guests attending Island festivities. All carts were delivered and bins exchanged in a one week period. The local MRF and Landfill office was secured over the weekend to assure readiness on Monday, the first day of service. This included telephone communications, scale operations, and driver communication. CR&R provided Avalon staff with training on the IPak Customer Relationship System.

## City of Orange

The City of Orange contracted with CR&R on February 1, 2010 for a term of 10 years. Service initiation consisted of the roll out of 3 new automated carts for residential service. This process was completed in a one week time frame through coordination with the previous service provider. Commercial bins were exchanged for new CR&R bins. CR&R completed this process in a three week time period. Roll off and compactor boxes were exchanged as requested by each customer.

CR&R successfully transitioned approximately 35,000 residential and 5,000 commercial customers from the City's prior service provider. This was accomplished by coordinating the transition with the prior service provider and maintaining existing customer service collection days. Customers experienced minimal impact during the transition.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



CR&R rolled out a strong public outreach campaign of direct mailings, advertisements in local papers, and Public Service Announcements on the City's television channel. This was managed by our Senior Community Relations Recycling Specialist who is assigned full time to the City of Orange. We meet with the City once a month to review contract compliance items and diversion reporting. Along with the drivers and operation staff, four additional Customer Service Representatives were hired to handle increased calls in our call center.

In advance of the transition of service, CR&R surveyed the area to become familiar with any special service conditions. We made advance arrangements to gain gate codes and electronic gate openers for commercial and multifamily accounts, and familiarized ourselves with special service areas requiring a smaller scout vehicle. This city had a number of opportunities for horse manure collection. We surveyed these single family residences that generate horse manure to perform advance special routing for diversion of this material for composting.



As a result of these combined efforts, the transition was very successful with minimal issues. The roll out was concluded on schedule and public relations and outreach is continuing.

### City of Tustin

The city of Tustin contracted with CR&R on June 1, 2007 for a term of 10 years. Service initiation consisted of a roll-out of 3 automated residential carts, commercial single source-separated recyclables and commingled recyclables, an A/B (wet/dry) routing program and waste processing of all roll off accounts. The roll out to approximately 14,000 customers was completed in a six month time frame.

CR&R was rated the most qualified service provider among all applicants that competed. We successfully transitioned both residential and commercial customers from the City's prior service provider. This was accomplished by negotiating the purchase of equipment and containers and by keeping all customer service days the same. Customers experienced minimal impact throughout the transition.

CR&R rolled out a strong public outreach campaign of direct mailings and Public Service Announcements on the City's television channel. This was managed by our Community Relations Recycling Specialist who is assigned full time in the City of Tustin. We met with the City once monthly to review contract compliance items and diversion reporting. Two additional Customer Service Representatives were hired to handle additional calls to our call center.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



CR&R offered two different types of recycling programs - mixed and source separated (paper only, cardboard only, etc) at two different rates (30% lower or 50% lower) to better meet customers' needs while consistently communicating and meeting with City staff to prepare for the transition.

The City of Tustin is unique to central Orange County as it is experiencing a large amount of growth in the residential and commercial sectors. This also has impact on waste generation of construction and demolition (C&D) material. CR&R implemented a strong illegal hauling campaign in compliance with the city C&D ordinance. Waste bins from unauthorized service providers were reported by operations personnel and immediately tagged and photographed. The service provider was then contacted and duly notified that they are in violation and provided 48 hours to remove their container to avoid impound. An electronic copy of the violation is stored on file. Repeat offenders are impounded without further notification. The incidence of illegal hauling activity decreased significantly. Through a strong partnership and idea exchange with the City of Tustin, CR&R was successful in increasing the overall city diversion rate to above 50% within six months of transition.

### Newport Coast, City of Newport Beach

The city of Newport Beach contracted with CR&R on September 1, 2007 for a term of 15 years. The Newport Coast community is comprised of 4,200 residential homes and town homes served with the curbside automated collection system. The CR&R Community Relations Recycling Specialist worked closely with city staff to coordinate container delivery and outreach information. Each customer received a set of two residential automated collection containers. The community was successfully transitioned in a four week period with old barrels removed and new carts delivered. Community outreach as well as a recent customer survey has proven wide spread acceptance of CR&R over the previous solid waste provider.

### City of Bellflower

The City of Bellflower contracted with CR&R on September 1, 2005 for a term of 10 years. Service initiation performed for Bellflower consisted of a roll out October 27, 2005 with a 30 day completion. New programs included 3-cart residential, multi-family waste processing, commercial source separation, and C&D processing.

CR&R negotiated with the existing service provider to coordinate the exchange of equipment on a schedule which had minimal impact on residents. Residents had less confusion and did not have to place out the old containers on any day other than the normal collection day.

Initial welcome letters were sent to all customers informing them of the container changes and announcing the new containers sizes and appropriate uses.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



Applicable literature was included with the new containers, and special colorful stickers were placed underneath the lids of the recycling and green waste containers illustrating in words and pictures appropriate materials to be placed in each container for recycling. All carts included stamped imprinting of applicable materials on the outside of each lid, as well as the telephone number of CR&R's customer service department. All outreach material was created and designed in English and Spanish.

Commercial bin exchanges were also performed on the regular collection day, whereby the collection vehicle emptied the prior service company's bin, and a new bin was set in place. Arrangements with the previous service provider were attained so that they picked up their bin the same day as a new bin was delivered. The customer was never without a bin for accumulation of solid waste for over two hours, and the vast majority never was without a bin on site.

Of significance importance to the City of Bellflower was that the residential commingled recycling containers were experiencing significant contamination with the previous solid waste collection provider. Through the educational efforts of CR&R, literature, community forums and overall community outreach, CR&R and the City have been able to reduce this contamination level from 38% to 16% in slightly over one year's time.

### El Centro

The City of El Centro contracted with CR&R on July 1, 2006 for a term of 10 years. Service consisted of a 3 cart residential program, commercial bin service with a source separated commercial program and roll off service. The transition of residential service occurred in a 30 day period with cart exchanges coordinated with the previous service provider. The commercial bin roll out was completed in a six month period. Bins were exchanged and a waste audit performed to determine if the customer was a good candidate for the source separated recycling program.

Each customer in El Centro received a number of public outreach materials in both English and Spanish. Continual communication from CR&R with city staff as well as the development and distribution of city specific outreach materials helped the company provide a smooth transition of service for the businesses and residents of the City of El Centro. An advertisement campaign consisted of both English and Spanish media and our website was designed in both languages. A community meeting was held at City Hall inviting the public to come and hear about their new services.

This transition provided an opportunity to familiarize ourselves with the Spanish speaking market and connect with translation companies specializing in the creation of Spanish speaking material.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



### Calipatria

The City of Calipatria contracted with CR&R on July 1, 2006 for a term of 10 years. Service initiated consisted of a 3 cart residential program, commercial bin service with a source separated commercial program and roll off service. The transition of residential service occurred in a 30 day period with cart exchanges coordinated with the previous service provider. The commercial bin roll out was completed in a 30 day period with CR&R purchasing equipment from the previous service provider. Bins were exchanged and a waste audit performed to determine if the customer was a good candidate for the source separated recycling program.

Calipatria is a city with the population of 3,800 residents. The community is quaint and very in tune with available services with strong community involvement. Our outreach was through direct mail to each resident and attendance at City Hall for community meetings. Public outreach materials in this city were created in both English and Spanish. Overall the transition was welcomed by the community and the new outreach brochures provided education and information.

### Rancho Santa Margarita

The City of Rancho Santa Margarita contracted with CR&R on May 1, 2005 for a term of 10 years. Service Initiation performed for Rancho Santa Margarita consisted of a new roll out in 2005 (30 day completion). New programs included 3-cart residential (previously 2-cart), commercial source separation, and C&D processing at our MRF, and C&D separately bid utilizing multiple service providers.

Rancho Santa Margarita is unique in that it the majority of this city has private streets with Master Homeowners Associations responsible to oversee common areas. CR&R contacted each Homeowners Association to make available special meetings to discuss and review the new CR&R service. Carts were taken to locations for viewing two months in advance of the start up. The public outreach campaign began several months prior to the transition of service and included a letter from the Mayor, a city specific services brochure for both residential and commercial services, advertisement in local media, and in-person site visits from the Community Relations Recycling Coordinator.

CR&R is proud that all of the transitions outlined above were performed to exceptional service standards. We invite the City of Huntington Park to discuss the procedures and particulars of each transition with the staff of these cities. In addition to the transition of existing service, all of these cities received value-added services, while either maintaining current pricing or reducing their pricing to the customers by choosing CR&R as their new service provider.

Contact information for all of the above transition references is listed by jurisdiction in Exhibit 14, Solid Waste Franchise Experience.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 11  
EVIDENCE OF ABILITY TO PERFORM

CR&R shall provide all equipment including carts, bins and trucks necessary to implement the service required under the proposed contract terms. As evidenced by the proposal, CR&R has the financial strength and equipment available to meet the proposed implementation date of January 1, 2015. CR&R will order equipment once the contract is awarded by the City Council. By way of examples, CR&R was awarded a contract recently by the City of Lake Forest and Avalon that commenced less than 90 days after the final award. Although this timeline is greater than our experience in Lake Forest and Avalon, we were faced with the need to order specialized equipment and in the case of Avalon, the logistics of 26 miles of water between the mainland and the island.

CR&R has implemented fully automated collection systems in the past ten years for the Cities of Lake Forest, Newport Beach, Avalon, Holtville, Orange, Newport Coast, Tustin, El Centro, Calipatria, Rancho Santa Margarita, and Bellflower.

Through each and every transition, we have worked very closely with City Staff in order to proactively address the issues that were involved in these transitions. We realize that every community's needs are different and we work to address those needs in a timely and efficient manner. In some of these transitions, CR&R was required to transition the City from manual collection with multiple collection days to a fully automated 3 cart system with refuse, recyclables and yard waste collected on the same day. No matter what the challenge, our goal has always been the same: complete the transition with minimal disruption to the customer and always keep the City informed throughout the process.

The City of Huntington Park will benefit from CR&R's recent experience with City transitions. Prior to the start of collection services, CR&R will meet with City Staff and/or their consultant in order to review our Transition Plan. This plan will be composed of an operations plan, a public education/outreach plan and a communications plan. We plan to employ many of the tried and true systems from other recent rollouts.

Recent transitions of service with implementation of a fully automated three cart system include the following Cities:

- City of Lake Forest 2014
- City of Newport Beach 2014
- City of Avalon in 2013
- City of Holtville in 2010
- City of Orange in 2010
- City of Newport Coast in 2007
- City of Tustin in 2007
- City of El Centro in 2007
- City of Calipatria in 2007
- City of Rancho Santa Margarita in 2004



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



- City of Bellflower in 2003

CR&R will arrange a meeting with the designated City Staff and CR&R's Agreement Manager, Community Relations Recycling Specialist, and operations staff immediately following the award of this franchise agreement. Together we will review the developed informational material, the anticipated schedules for service commencement, as well as any concerns that may be anticipated during the start-up phase.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 12  
INSURANCE AND SURETY EVIDENCE

<b>ACORD</b>		CR&RINC-03	KIHO
<b>CERTIFICATE OF LIABILITY INSURANCE</b>		DATE (MM/DD/YYYY) 5/12/2014	
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.			
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).			
PRODUCER Solid Waste Insurance Managers 116 N. El Molino Ave P.O. Box 7072 Pasadena, CA 91101	CONTACT NAME: PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL: ADDRESS:		
INSURED CR&R Incorporated Haulaway Storage Containers, Inc. 11292 Western Avenue Stanton, CA 90680-	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Great Divide Insurance Company		25224
	INSURER B: Alterra America Insurance Company		
	INSURER C:		
	INSURER D:		
	INSURER E:		
	INSURER F:		

COVERAGES	CERTIFICATE NUMBER:	REVISION NUMBER:
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.		

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVO	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC		X	GLPO1636654-12	9/3/2013	9/3/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MRO EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS  <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS		X	BAP1538653-12	9/3/2013	9/3/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (PER ACCIDENT) \$
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			MAXA3EC50000919	9/3/2013	9/3/2014	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below:		N/A				WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
See attached page.

CERTIFICATE HOLDER City of Huntington Park Attn: City Clerk Solid Waste Handling Services 6550 Miles Avenue Huntington Park, CA 90255-	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>L. Scott Snowden</i>
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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



CR&RINC-03 KIHO PAGE 1 OF 1

DESCRIPTION OF OPERATIONS -	
<b>CR&amp;R Incorporated</b> Haulaway Storage Containers, Inc. 11292 Western Avenue Stanton, CA 90680-	<b>City of Huntington Park</b> Attn: City Clerk Solid Waste Handling Services 6550 Miles Avenue Huntington Park, CA 90255-
<b>Common Policy Conditions (Cancellation)- IL00171198</b>	
City of Huntington Park and its elected and appointed officials, officers, employees, agents and volunteers are included as additional insureds.	
Business Auto-Additional Insured when Required by Contract or Agreement ENV2223 0408	
Additional Insured-Owners, Lessees or Contractors-Scheduled Person or Organization CG20100704	
Additional Insured-Owners, Lessees or Contractors (GL Primary Wording) ENV2154 A0906	



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



POLICY NUMBER: GLP01536654-12

COMMERCIAL GENERAL LIABILITY  
CG 20 10 07 04

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**ADDITIONAL INSURED – OWNERS, LESSEES OR  
CONTRACTORS – SCHEDULED PERSON OR  
ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

**SCHEDULE**

Name Of Additional Insured Person(s) Or Organization(s):	Location(s) Of Covered Operations
City of Huntington Park, and its elected and appointed officials, officers, employees, agents and volunteers Attn: City Clerk Solid Waste Handling Services 6550 Miles Avenue Huntington Park, CA 90255-	Re: All Operations
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



POLICY NUMBER: BAP1536653-12

POLICY PERIOD: 4/1/2014-4/1/2015

**ENDORSEMENT**

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**BUSINESS AUTO – ADDITIONAL INSURED  
WHEN REQUIRED BY CONTRACT OR AGREEMENT**

This endorsement modifies insurance provided under the following:

**BUSINESS AUTO COVERAGE FORM – Policy Number: BAP1536653-12**

**Section II – Liability Coverage A. – Coverage, 1. Who is an Insured, is amended to add:**

d. Any person or organization to whom you become obligated to include as an additional insured under this policy, as a result of any contract or agreement you enter into, excluding contracts or agreements for professional services, which requires you to furnish insurance to that person or organization of the type provided by this policy, but only with respect to liability arising out of your operations or premises owned by or rented to you. However, the insurance provided will not exceed the lesser of:

1. The coverage and/or limits of this policy; or
2. The coverage and/or limits required by said contract agreement.

**ALL OTHER TERMS AND CONDITIONS OF THE POLICY SHALL APPLY AND REMAIN UNCHANGED.**

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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



POLICY NUMBER: GLPO1536654-12

POLICY PERIOD: 4/1/2014-4/1/2015

**ENDORSEMENT**

This endorsement forms a part of the policy to which it is attached. Please read it carefully.

**ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS**

This endorsement modifies insurance provided under the following:

**COMMERCIAL GENERAL LIABILITY COVERAGE PART – Policy Number: GLPO1536654-12**

When is An Insured (Section II) is amended to include as an insured any person (s) or organization (s) for whom you are performing operations when you and such person (s) or organization (s) have agreed in writing in a contract or written agreement that such person (s) or organization (s) be added as an additional insured on your policy, but

Only with respect to liability for **bodily injury, property damage or personal and advertising injury** caused, in whole or in part, by:

1. Your acts or omissions, or the acts or omissions of those acting on your behalf, in the performance of your ongoing operations for the additional insured; or
2. **Your work** performed for such person (s) or organization (s) and included in the **products-completed operations hazard**, only when required by the written contract or written agreement.

With respect to damages caused by **your work**, as described above, the coverage provided hereunder shall be primary and not contributing with any other insurance available to those designated above, but only when required by written contract or agreement.

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# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



IL 00 17 11 98

## COMMON POLICY CONDITIONS

All Coverage Parts Included in this policy are subject to the following conditions.

### A. Cancellation

1. The first Named Insured shown in the Declarations may cancel this policy by mailing or delivering to us advance written notice of cancellation.
2. We may cancel this policy by mailing or delivering to the first Named Insured written notice of cancellation at least:
  - a. 10 days before the effective date of cancellation if we cancel for nonpayment of premium; or
  - b. 30 days before the effective date of cancellation if we cancel for any other reason.
3. We will mail or deliver our notice to the first Named Insured's last mailing address known to us.
4. Notice of cancellation will state the effective date of cancellation. The policy period will end on that date.
5. If this policy is cancelled, we will send the first Named Insured any premium refund due. If we cancel, the refund will be pro rata. If the first Named Insured cancels, the refund may be less than pro rata. The cancellation will be effective even if we have not made or offered a refund.
6. If notice is mailed, proof of mailing will be sufficient proof of notice.

### B. Changes

This policy contains all the agreements between you and us concerning the insurance afforded. The first Named Insured shown in the Declarations is authorized to make changes in the terms of this policy with our consent. This policy's terms can be amended or waived only by endorsement issued by us and made a part of this policy.

### C. Examination Of Your Books And Records

We may examine and audit your books and records as they relate to this policy at any time during the policy period and up to three years afterward.

### D. Inspections And Surveys

1. We have the right to:
  - a. Make inspections and surveys at any time;

- b. Give you reports on the conditions we find; and

- c. Recommend changes.

2. We are not obligated to make any inspections, surveys, reports or recommendations and any such actions we do undertake relate only to insurability and the premiums to be charged. We do not make safety inspections. We do not undertake to perform the duty of any person or organization to provide for the health or safety of workers or the public. And we do not warrant that conditions:
  - a. Are safe or healthful; or
  - b. Comply with laws, regulations, codes or standards.

3. Paragraphs 1. and 2. of this condition apply not only to us, but also to any rating, advisory, rate service or similar organization which makes insurance inspections, surveys, reports or recommendations.

4. Paragraph 2. of this condition does not apply to any inspections, surveys, reports or recommendations we may make relative to certification, under state or municipal statutes, ordinances or regulations, of boilers, pressure vessels or elevators.

### E. Premiums

The first Named Insured shown in the Declarations:

1. Is responsible for the payment of all premiums; and
2. Will be the payee for any return premiums we pay.

### F. Transfer Of Your Rights And Duties Under This Policy

Your rights and duties under this policy may not be transferred without our written consent except in the case of death of an individual named insured.

If you die, your rights and duties will be transferred to your legal representative but only while acting within the scope of duties as your legal representative. Until your legal representative is appointed, anyone having proper temporary custody of your property will have your rights and duties but only with respect to that property.

IL 00 17 11 98

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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



CERTIFICATE OF LIABILITY INSURANCE

CR&RINC-03 KIRO

DATE (MM/DD/YYYY)  
5/12/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Solid Waste Insurance Managers 115 N. El Mollno Ave P.O. Box 7072 Pasadena, CA 91101		<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): E-MAIL ADDRESS: FAX (A/C, No):	
<b>INSURED</b> CR&R Incorporated Haulway Storage Containers, Inc. 11292 Western Avenue Stanton, CA 90680		<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A : XL SPECIALTY INSURANCE COMPANY INSURER B : INSURER C : INSURER D : INSURER E : INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURANCE	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>GENERAL LIABILITY</b> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COM/PO/ AGG \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (PER ACCIDENT) \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A <input checked="" type="checkbox"/> X RWD943520907	4/1/2014	4/1/2015	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 California Cancellation Endorsement- WC040601A  
 Re: City of Huntington Park, and its elected and appointed officials, officers, employees, agents and volunteers  
 Waiver of Our Right to Recover from Others Endorsement California #WC040306 (Ed.4/84)

<b>CERTIFICATE HOLDER</b> City of Huntington Park Attn: City Clerk Solid Waste Handling Services 6550 Miles Avenue Huntington Park, CA 90255-	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ACORD 25 (2010/05)

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REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



**WORKERS' COMPENSATION AND EMPLOYERS' LIABILITY INSURANCE POLICY**

WC 04 03 06 (Ed. 4-84)

**WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT—  
CALIFORNIA**

This endorsement changes the policy to which it is attached effective on the inception date of the policy unless a different date is indicated below.

(The following "attaching clause" need be completed only when this endorsement is issued subsequent to preparation of the policy.)

This endorsement, effective on April 1, 2014 at 12:01 A.M. standard time, forms a part of  
(DATE)

Policy No. RWD943520907

Endorsement No.

of the

(NAME OF INSURANCE COMPANY)

issued to CR&R INCORPORATED

Premium (if any) \$ INCLUDED

Authorized Representative

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

You must maintain payroll records accurately segregating the remuneration of your employees while engaged in the work described in the Schedule.

The additional premium for this endorsement shall be 2% of the California workers' compensation premium otherwise due on such remuneration.

Person or Organization	Schedule	Job Description
Where required by written agreement signed prior to loss		



REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



Power of Attorney

Westchester Fire Insurance Company

Know all men by these presents: That WESTCHESTER FIRE INSURANCE COMPANY, a corporation of the Commonwealth of Pennsylvania pursuant to the following Resolution, adopted by the Board of Directors of the said Company on December 11, 2006, to wit:

"RESOLVED, that the following authorizations relate to the execution, for and on behalf of the Company, of bonds, undertakings, recognizances, contracts and other written commitments of the Company entered into the ordinary course of business (each a "Written Commitment"):

- (1) Each of the Chairman, the President and the Vice Presidents of the Company is hereby authorized to execute any Written Commitment for and on behalf of the Company, under the seal of the Company or otherwise.
(2) Each duly appointed attorney-in-fact of the Company is hereby authorized to execute any Written Commitment for and on behalf of the Company, under the seal of the Company or otherwise, to the extent that such action is authorized by the grant of powers provided for in such persons written appointment as such attorney-in-fact.
(3) Each of the Chairman, the President and the Vice Presidents of the Company is hereby authorized, for and on behalf of the Company, to appoint in writing any person the attorney-in-fact of the Company with full power and authority to execute, for and on behalf of the Company, under the seal of the Company or otherwise, such Written Commitments of the Company as may be specified in such written appointment, which specification may be by general type or class of Written Commitments or by specification of one or more particular Written Commitments.
(4) Each of the Chairman, the President and Vice Presidents of the Company is hereby authorized, for and on behalf of the Company, to delegate in writing any other officer of the Company the authority to execute, for and on behalf of the Company, under the Company's seal or otherwise, such Written Commitments of the Company as are specified in such written delegation, which specification may be by general type or class of Written Commitments or by specification of one or more particular Written Commitments.
(5) The signature of any officer or other person executing any Written Commitment or appointment or delegation pursuant to this Resolution, and the seal of the Company, may be affixed by facsimile on such Written Commitment or written appointment or delegation.

FURTHER RESOLVED, that the foregoing Resolution shall not be deemed to be an exclusive statement of the powers and authority of officers, employees and other persons to act for and on behalf of the Company, and such Resolution shall not limit or otherwise affect the exercise of any such power or authority otherwise validly granted or vested.

Does hereby nominate, constitute and appoint Margareta T. Thorsen all of the City of ( Pasadena ), ( CA ), each individually if there be more than one named, its true and lawful attorney-in-fact, to make, execute, seal and deliver on its behalf, and as its act and deed any and all bonds, undertakings, recognizances, contracts and other writings in the nature thereof in penalties not exceeding FIVE MILLION DOLLARS (\$5,000,000.00) and the execution of such writings in pursuance of these presents shall be as binding upon said Company, as fully and amply as if they had been duly executed and acknowledged by the regularly elected officers of the Company at its principal office,

IN WITNESS WHEREOF, the said Stephen M. Haney, Vice-President, has hereunto subscribed his name and affixed the Corporate seal of the said WESTCHESTER FIRE INSURANCE COMPANY this 1st day of January, 2011.

WESTCHESTER FIRE INSURANCE COMPANY



Stephen M. Haney, Vice President

COMMONWEALTH OF PENNSYLVANIA COUNTY OF PHILADELPHIA ss.

On this 1st day of January AD, 2011 before me, a Notary Public of the Commonwealth of Pennsylvania in and for the County of Philadelphia came Stephen M. Haney, Vice-President of the WESTCHESTER FIRE INSURANCE COMPANY to me personally known to be the individual and officer who executed the preceding instrument, and he acknowledged that he executed the same, and that the seal affixed to the preceding instrument is the corporate seal of said Company; that the said corporate seal and his signature were duly affixed by the authority and direction of the said corporation, and that Resolution, adopted by the Board of Directors of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Philadelphia the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL KAREN E. BRANDT, Notary Public City of Philadelphia, Phila. County My Commission Expires September 26, 2014

Karen E. Brandt, Notary Public

I, the undersigned Assistant Secretary of the WESTCHESTER FIRE INSURANCE COMPANY, do hereby certify that the original POWER OF ATTORNEY, of which the foregoing is a substantially true and correct copy, is in full force and effect.

In witness whereof, I have hereunto subscribed my name as Assistant Secretary, and affixed the corporate seal of the Corporation, this 12th day of May 2014.



William L. Kelly, Assistant Secretary



REQUEST FOR PROPOSALS
FOR SOLID WASTE HANDLING SERVICES



CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of California
County of Los Angeles
On 5/12/14 before me, Sonia Vizcarrondo, Notary Public
personally appeared Margareta T. Thorsen

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature: Sonia Vizcarrondo

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

Description of Attached Document

Title or Type of Document:
Document Date:
Number of Pages:
Signer(s) Other Than Named Above:

Capacity(ies) Claimed by Signer(s)

Signer's Name:
Signer's Name:
Corporate Officer - Title(s):
Individual
Partner - Limited General
Attorney in Fact
Trustee
Guardian or Conservator
Other:
RIGHT THUMBPRINT OF SIGNER
Top of thumb here.



# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



### Annual Performance Bond

Bond No. \_\_\_\_\_

KNOW ALL MEN BY THESE PRESENTS, that we, \_\_\_\_\_ as Principal, (hereinafter called the "Principal"), and **WESTCHESTER FIRE INSURANCE COMPANY**, (hereinafter called the "Surety"), are held firmly bound unto \_\_\_\_\_ as Obligor, (hereinafter called the "Obligee"), in the maximum penal sum of \_\_\_\_\_ and no/100 Dollars, (\$ \_\_\_\_\_), good and lawful money of the United States of America, for the payment of which, well and truly to be made, we bind ourselves, our heirs, administrators, executors, successors, assigns, jointly and severally, firmly by these presents.

WHEREAS, the above bound Principal has entered into a certain written contract with the above mentioned Obligor described as: \_\_\_\_\_ dated \_\_\_\_\_, contract is hereby referred to and made a part hereof as fully and to the same extent as if copied at length herein.

WHEREAS, the Obligor has agreed to accept a bond guaranteeing the performance of said contract for a period of only one year.

NOW, THEREFORE, the condition of this obligation is such that, if the Principal shall indemnify the Obligor for any and all loss that the Obligor may sustain by reason of the Principal's failure to comply with the terms and conditions of said Contract, then this obligation shall be null and void, otherwise it shall remain in full force and effect.

PROVIDED, HOWEVER, that:

1. The term of this bond is for the period commencing \_\_\_\_\_ and expiring on \_\_\_\_\_, unless released by the Obligor prior thereto. However, the term of this bond may be renewed for an additional one-year period(s) by the issuance of a Continuation Certificate by the Surety.
2. Neither nonrenewal by the Surety nor failure of the Principal to provide the Obligor with a replacement bond shall constitute default under this bond.
3. In the event the Principal shall be declared by the Obligor to be in default under the Contract, the Obligor shall provide the Surety with a written statement setting forth the particular facts of said default no later than thirty (30) days from the date of said default, which notice shall be sent to the Surety by registered mail to the address in stated in Section 6 below.
4. The Surety will have the right and opportunity, at its option, and in its sole discretion, to: a.) cure the default; b.) assume the remainder of the Contract and to perform or subcontract same; c.) or to tender to the Obligor funds sufficient to pay the cost of completion less the balance of the Contract price up to an amount not to exceed the penal sum of the bond. In no event shall Surety be liable for fines, penalties, liquidated damages or forfeitures assessed against the Principal.
5. The Obligor's acceptance of this bond and reliance upon it as security constitutes its acknowledgement and agreement as to the terms under which it is offered and issued by the Surety.
6. All notices, demands and correspondence with respect to this bond shall be in writing and addressed to:

The Surety at: 436 Walnut Street WA10F, Philadelphia, PA 19106

The Principal at: \_\_\_\_\_

The Obligor at: \_\_\_\_\_

SIGNED, SEALED AND DATED this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

Principal: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Surety: **WESTCHESTER FIRE INSURANCE COMPANY**

By: \_\_\_\_\_, Attorney-In-Fact

rev.08/06



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



Workers compensation insurance experience modification rate (EMR) is as follows:

2013: .70%

2012: 77%

2011: 85%

Note: 2014 Experience Modification has not yet been published by the California Workers' Compensation Experience Rating Bureau.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 13  
AFFIDAVIT RE ANTI-COLLUSION AND NO OTHER PENDING LEGAL ACTIONS

Attachment 5

Affidavit Re Anti-Collusion and No Other Pending Legal Actions

**THIS ATTACHMENT MUST BE COMPLETED IN ORDER FOR PROPOSER'S BID  
TO BE CONSIDERED.**

The undersigned, being first duly sworn, deposes and says:

I have the legal authority to execute this affidavit on behalf of CR&R ("Proposer").

Proposer has not directly or indirectly induced, solicited, colluded with, or agreed with any other person, potential proposer(s), or actual proposer(s) to refrain from submitting a proposal, to control the price of a proposal, nor to limit the scope of a proposal or number of proposers.

Proposer further has not and will not share the information to be contained in Proposer's sealed proposal to any other person, potential proposer(s), or actual proposer(s) until the sealed proposals are opened by the City of Huntington Park ("City"). The prohibition does not extend to those that have a partnership or other similar financial interest in Proposer.

Proposer has not directly or indirectly induced, solicited, colluded with, or agreed with any City official, officer, employee, or representative to as to the price or scope of services in the solid waste agreement, nor have there been any conversations between Proposer and any City official regarding the exchange of money or other things of value for special consideration in the award of said solid waste agreement.

Proposer has not made any payment, donation, nor agreed to pay or agreed to make a donation either directly or indirectly to any City official, officer, employee, or representative for special consideration in the award of said solid waste agreement.

Proposer is not aware of any other pending legal actions against Proposer with respect to contracts for solid waste handling services, alleged safety violations, including OSHA violations, and other alleged violations of applicable labor laws other than those Proposer disclosed in its Request for Proposal submittal.

Executed under penalty of perjury on this 21<sup>st</sup> day of May, 2014, at Stanton  
California

BY: [Signature]

TITLE: Senior Vice President

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

(Seal of Notary)

[Signature]  
Signature of Notary



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



State of California  
County of Orange

Subscribed and sworn to (or affirmed) before me on this 21th  
day of May, 2014, by Dean Ruffridge

proved to me on the basis of satisfactory evidence to be the  
person(s) who appeared before me.

(Seal) Signature *Dean Ruffridge*



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 14  
SOLID WASTE FRANCHISE EXPERIENCE

CR&R has provided a list of the Franchise Agreements we currently hold and provide collection, recycling and disposal services for in the Southern California market area. As you can see, the list is extensive and covers the entire Southern California region. As noted, we not only service large City's such as Orange and Temecula, we also handle cities with unique logistics such as Avalon on Catalina Island. We believe our ability to adapt to a City and its local culture whether large or small provides CR&R a distinct advantage over the larger public companies.



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



MUNICIPALITY	CONTACT	TITLE	ADDRESS	PHONE
<b>NORTH ORANGE COUNTY</b>				
County of Orange - Area 1	Mr. Dylan Wright	Director of OC Waste and Recycling	330 N Flower St, Suite 400 Santa Ana CA 92703	(714) 568-4160
County of Orange - Area 3	Mr. Dylan Wright	Director of OC Waste and Recycling	330 N Flower St, Suite 400 Santa Ana CA 92703	(714) 568-4160
Costa Mesa	Mr. Marc Puckett	Director of Finance	77 Fair Drive Costa Mesa CA 92628	(714) 754-5243
Irvine	Mr. Mike Byrne	Senior Management Analyst	#1 Civic Center Plaza Irvine CA 92623	(949) 724-6357
Midway City Sanitary District	Mr. Ken Robbins	General Manager	14451 Cedarwood St Westminster CA 92683	(714) 893-3553
Stanton	Mr. Jim Box	City Manager	7800 Katella Av Stanton CA 90680	(714) 379-9222
Costa Mesa Sanitary District	Mr. Scott Carroll	District Manager	628 W 19th St Costa Mesa CA 92627	(714) 754-5043
Tustin	Mr. Doug Stack	Director of Public Works	300 Centennial Way Tustin CA 92780	(714) 573-3153
Newport Coast	Mr. Mike Pisani	Deputy General Service Director	3300 Newport Blvd. Newport Beach CA 92659	(714) 644-3055
Newport Beach	Mr. Mike Pisani	Deputy General Service Director	3300 Newport Blvd. Newport Beach CA 92659	(714) 644-3055
Orange	Mr. Gregory Warren	Senior Administrative Analyst	300 East Chapman Ave Orange CA 92866	(714) 744-5551
<b>SOUTH ORANGE COUNTY</b>				
San Juan Capistrano	Mr. Ziad Mazboudi	Senior Civil Engineer	32400 Paseo Adelanto San Juan Capistrano CA 92675	(949) 443-6316
Lake Forest	Mr. Thomas Wheeler	Director of Public Works	25550 Commercentre Suite 100, Lake Forest CA 92630	(949) 461-3400
San Clemente	Mr. Tom Bonigut	Environmental Services Director	100 Avd Presidio San Clemente CA 92672	(949) 361-6187
Dana Point	Ms. Jennifer Anderson	Public Works Admin. Mgr.	33282 Golden Lantern Dana Point CA 92629	(949) 248-3571
Laguna Niguel	Mr. Dave Rodgers	Director of Public Works	30111 Crown Valley Pkwy Laguna Niguel CA 92677	(949) 362-4339
Laguna Hills	Mr. David Reynolds	Deputy City Manager	25201 Paseo Del Alicia #150 Laguna Hills CA 92653	(949) 707-2610
Aliso Viejo	Mr. Shaun Pelletier	City Engineer	12 Joumey Suite 100 Aliso Viejo CA 92656	(949) 425-2512
Rancho Santa Margarita	Mr. E (Max) Maximous	City Engineer	22112 El Paseo Rancho Santa Margarita CA 92688	(949) 635-1800
County of Orange Area 9	Mr. Dylan Wright	Director of OC Waste and Recycling	330 N Flower St, Suite 400 Santa Ana CA 92703	(714) 568-4160



**REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES**



<b>LOS ANGELES COUNTY</b>				
Avalon	Ms. Denise Radd	Chief Administrative Officer/City Clerk	410 Avalon Canyon Road Avalon CA 90704	(310) 510-0220
Norwalk	Mr. Michael Eagen	City Manager	12700 Norwalk Blvd Norwalk CA 90650	(562) 929-5700
Santa Fe Springs	Mr. Thaddeus McCormack	City Manager	11710 Telegraph Santa Fe Springs CA 90670	(562) 868-0511
Bellflower	Ms. Deborah Chanlin	Public Works Director	16600 Civic Center Dr Bellflower CA 90760	(562) 804-1424 x 2270
Long Beach	Mr. James Kuhl	Environmental Services Manager	2929 E. Willow Street Long Beach CA 90680	(562) 570-2850
County of Los Angeles	Mr. James A. Noyes	Department of Public Works	1100 N Eastern Ave Los Angeles CA 90063	(626) 458-4000
<b>RIVERSIDE COUNTY</b>				
Canyon Lake	Mr. Richard Rowe	City Manager	31532 Railroad Canyon #101 Canyon Lake CA 92587	(909) 244-2955
County of Riverside Areas 5, 6, 7, 9	Mr. Hans Kemkamp	Director of Solid Waste	14310 Fredrick St Moreno Valley CA 92553	(909) 955-1399
Lake Elsinore	Mr. Grant Yates	City Manager	130 S. Main Street Lake Elsinore CA 92530	(909) 674-3124
Perris	Mr. Richard Belmudez	City Manager	101 North D Street Perris CA 92570	(909) 943-6100
City of Riverside	Mr. Jeff Smith	Program Manager	3900 Main Street Riverside CA 92522	(909) 826-5560
San Jacinto	Mr. Tim Hults	City Manager	201 E. Main Street San Jacinto CA 92583	(909) 654-7337
Temecula	Ms. Aaron Adams	City Manager	P.O. Box 9033 Temecula CA 92589	(909) 694-1989
Hemet	Mr. Ron Bradley	City Manager	3777 Industrial Avenue Hemet CA 92543	(951) 765-2301
Calimesa	Mr. Randy Arstine	City Manager	908 Park Ave Calimesa CA 92320	(909) 795-9801
<b>SAN BERNARDINO COUNTY</b>				
County of San Bernardino Areas 15, 20	Mr. Gerry Newcombe	Director of Solid Waste	222 W. Hospitality 2nd floor San Bernardino CA 92415	(909) 387-8600
<b>IMPERIAL COUNTY</b>				
El Centro	Mr. Terry Hagen	Public Works Director	1275 Main Street El Centro CA 92243	(760) 337-4500
Calipatria	Mr. Romualdo Medina	City Manager	125 North Park St. Calipatria CA 92233	(760) 348-4141
Heber Utility District	Ms. Laura Fischer	City Manager	1078 Dogwood Ste 103 Heber CA 92249	(760) 482-2440
Westmorland	Ms. Anne Graham	City Treasurer	355 S. Center Street Westmorland CA 92281	(760) 344-3411
Holtville	Mr. Alexander Meyerhoff	City Manager	121 W. 5th Street Holtville CA 92250	(760) 356-2912



# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



LIST OF FRANCHISED SERVICES PROVIDED BY CR&R AND ACQUIRED SERVICE PROVIDER														
FRANCHISE TYPE AND SERVICE		RESIDENTIAL												
MUNICIPALITY	FRANCHISE TYPE	START DATE	REFUSE	RECYCLE	GREEN WASTE	BULKY ITEMS	E-WASTE	JUNK/CLUTTER	APPLIANCES	REFUSE BIN	RECYCLE BIN	COMMERCIAL	INDUSTRIAL	
												REFUSE BIN	RECYCLE BIN	
<b>NORTH ORANGE COUNTY</b>														
	Res/Comm: Exclusive	1999	MANUAL IRR			MANUAL	MANUAL					FL IRR	FL	ROLLOFF CUB
County of Orange - Area 1	Res/Comm: Exclusive	1999	AUTO IRR			MANUAL	MANUAL					FL IRR		ROLLOFF CUB
County of Orange - Area 3	Non-Exclusive	1953								FL IRR		FL IRR		ROLLOFF CUB
Costa Mesa	Non-Exclusive	1957								FL IRR		FL IRR		ROLLOFF CUB
Irvine	Non-Exclusive	1952								FL IRR		FL IRR		ROLLOFF CUB
Midway City, San Juan District	Exclusive	1963	AUTO IRR			MANUAL	MANUAL			FL IRR	FL	FL IRR	FL	ROLLOFF CUB
San Juan	Exclusive	1963	AUTO IRR			MANUAL	MANUAL							
Costa Mesa Sanitary District	Exclusive	2007	AUTO	AUTO	AUTO	MANUAL	MANUAL			FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Tustin	Exclusive	2007	AUTO	AUTO		MANUAL	MANUAL			AUTO	AUTO			ROLLOFF CUB
Newport Coast	Res Exclusive	1957	AUTO IRR	AUTO		MANUAL	MANUAL		MANUAL	FL IRR		FL IRR		ROLLOFF CUB
Newport Beach	Exclusive	2010	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL	FL	FL	FL	ROLLOFF CUB
Orange	Exclusive													
<b>SOUTH ORANGE COUNTY</b>														
	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
San Juan Capistrano	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
San Clemente	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Dana Point	Exclusive	2014	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Lake Forest	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Laguna Niguel	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Laguna Hills	Exclusive	1957	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Aliso Viejo	Exclusive	2005	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Rancho Santa Margarita	Res/Comm: Exclusive	1964								FL	FL	FL IRR	FL	ROLLOFF CUB
County of Orange Area 3	Res/Comm: Exclusive													
<b>LOS ANGELES COUNTY</b>														
	Non-Exclusive	1952	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL	FL	FL	FL	ROLLOFF CUB
Norwalk	Exclusive	2013	AUTO IRR	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Aviation	Non-Exclusive	1952	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Santa Fe Springs	Exclusive	2005	AUTO	AUTO	AUTO	MANUAL	MANUAL		MANUAL	FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Bellflower	Non-Exclusive	1963								FL IRR	FL	FL IRR	FL	ROLLOFF CUB
Long Beach	Non-Exclusive	1952								FL	FL	FL	FL	ROLLOFF
County of Los Angeles														



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



Continued

RIVERSIDE COUNTY												
Canon Lake	1992	Exclusive	AUTO	AUTO	AUTO	MANUAL	MANUAL	MANUAL		FIL	FIL	ROLLOFF CUB
County of Riverside Areas 5, 6, 7, 9	1998	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Lake Elsinore	1953	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Hemet	2011	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Perris	1986	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
City of Riverside	2001	Non-Exclusive								FIL	FIL	ROLLOFF CUB
San Jacinto	1986	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Temecula	1991	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Calimesa	1970	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
SAN BERNARDINO COUNTY												
County of San Bernardino Areas 15, 20	1970	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
IMPERIAL COUNTY												
El Centro	2007	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Heber Utility District	2012	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Hebille	2012	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Westmorland	2012	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Calipatria	2007	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
Hebille	2010	Exclusive	AUTO	AUTO	MANUAL	MANUAL	MANUAL			FIL	FIL	ROLLOFF CUB
			AUTO = AUTOMATED CART COLLECTION SERVICE	MANUAL = MANUAL COLLECTION SERVICE	MANUAL = MANUAL COLLECTION SERVICE	AUTO MANUAL = SEMI-AUTOMATED COLLECTION	FIL = FRONTLOADER COLLECTION SERVICE	MRF = MRF PROCESSED	ROLLOFF CUB = ROLLOFF AND CLEAN UP BIN SERVICE			



REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 15  
DIVERSION RATES

CR&R will be focused on maximizing the City's Diversion opportunities through our extensive knowledge and experience in this aspect of our core competencies. We have invested significantly in our Southern California Processing Infrastructure; both for recyclables and organics. Because of our commitment to "Diversion not Disposal", our entire perspective is unique and different from those of our competitors; especially those that are heavily invested in large regional landfills. We are not looking to "feed" our landfills to recuperate our multi-million dollar investments. Rather we are looking to "feed" our investments in our Materials Recovery Facilities by providing these facilities with more and more materials. We feel that this strategy aligns our goals much more closely with those of our cities who are also looking for partners that will maximize recycling opportunities. This shared vision with our member jurisdictions allows us to build upon our mutually vested interest in taking full advantage of the diversion opportunities that make up Huntington Park's current waste stream.

The following are examples of jurisdictions assisted by CR&R in meeting diversion goals of AB 939. We would be pleased to present additional details on each as requested:

**ACCOUNTS SERVICED AND DIVERSION RATE**

MUNICIPALITY	RESIDENTIAL ACCOUNTS	COMMERCIAL ACCOUNTS	2008 DIVERSION RATE	2009 DIVERSION RATE	2010 DIVERSION RATE
Costa Mesa	21,515	319	64%	70%	72%
Tustin	11,231	1,090	60%	75%	77%
Newport Beach	4,049	196	64%	71%	71%
Orange	28,000	3,300	65%	68%	71%
San Juan Capistrano	9,846	436	72%	77%	77%
San Clemente	19,879	1,200	68%	71%	71%
Dana Point	11,384	521	63%	68%	68%
Laguna Niguel	18,675	307	68%	72%	73%
Laguna Hills	8,143	271	64%	72%	70%
Aliso Viejo	12,052	275	67%	68%	68%
Rancho Santa Margarita	11,032	303	63%	66%	62%
Canyon Lake	4,245	47	64%	67%	67%
Lake Elsinore	12,634	603	57%	58%	60%
Perris	15,493	421	53%	58%	70%
San Jacinto	10,100	406	65%	70%	76%
Temecula	26,596	1,232	68%	72%	72%



**REQUEST FOR PROPOSALS  
FOR SOLID WASTE HANDLING SERVICES**



The following is a list of proposed diversion programs for the City of Huntington Park and expected diversion by waste stream:

<b>DIVERSION PROGRAMS LISTED BY WASTE STREAM</b>						
<b>WASTE STREAM</b>	<b>PROGRAM</b>	<b>ROUTING</b>	<b>MAT'L HANDLING</b>	<b>CONTAINERS</b>	<b>PROCESSING</b>	<b>DIVERSION</b>
<b>RESIDENTIAL</b>						
<b>Single-Family</b>	Curbside					<b>50%</b>
Blue Commingled Cart	Curbside	Clean MRF	Sort Line	Carts	Yes	<b>90%</b>
Green Waste Cart	Curbside	Compost/ADC	Grinder	Carts	Yes	<b>100%</b>
<b>Multi-family Residential</b>	Curb&Enclsr					
Source Separated (+ B Route)	Mixed matls	Clean MRF	Sort Line	Bins & Carts	Yes	<b>90(+0)%</b>
A Routing (dry)	MSW mixed	CRT	Sort Line	Bins & Carts	Yes	<b>40%</b>
<b>COMMERCIAL</b>						
<b>Commercial Bins</b>						
A Route	MSW mixed	CRT	Sort Line	Bins & Carts	Yes	<b>30%</b>
B Route	MSW mixed	Landfill	Sort Line	Bins & Carts	no	<b>0%</b>
Source Separated (+ B Route)	Mixed matls	Clean MRF	Sort Line	Bins & Carts	Yes	<b>90(+0)%</b>
<b>Compactors</b>						
A Route	Processed	CRT	Sort Line	Compactor	Yes	<b>50%</b>
B Route	Landfill	Landfill	Floor Sort	Compactor	Yes	<b>0%</b>
<b>Roll-Off Boxes</b>						
Source Separated	Mixed matls	Clean MRF	Sort Line	R/O Boxes	Yes	<b>90%</b>
A Routing	MSW mixed	CRT	Sort Line	R/O Boxes	Yes	<b>50%</b>
<b>TEMPORARY SERVICES</b>						
CUB's 3-6 yard Bins	MSW mixed	CRT	Sort Line		Yes	<b>50%</b>
C&D Mixed R/O	Processed	CRT	Sort Line	R/O Boxes	Yes	<b>75%</b>
Source-Separated C&D mixed	Processed	CRT	Sort Line	R/O Boxes	Yes	<b>90%</b>
Source Separated Low Boy	Processed	CRT	Sort Line	R/O Boxes	Yes	<b>100%</b>
Source Separated Hi-Sides	Processed	CRT	Sort Line	R/O Boxes	Yes	<b>90%</b>

**REPORTING - AB 939 Monitoring and Reporting Programs**

Throughout Southern California, CR&R manages a comprehensive and detailed AB 939 Monitoring and Reporting Program on behalf of our Client Cities. These programs aim to capture all the data which is required by local and State agencies in order to be in 100% compliance with required diversion programs. Our consolidation of pertinent data is designed to be straightforward and comprehensive in order for our Cities to be able to use the information in a variety of applications. Required reports can be electronically delivered to the City on a monthly or quarterly basis depending upon the City's needs. Our reports have been in use throughout Southern California and we can work with City Staff to design a custom report which will address your particular needs.

Our tracking methods vary depending upon the waste stream, processing methodology and final destination of the materials collected.



## REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



Our goal however always remains consistent: produce straightforward and comprehensive reporting that allows our Client Cities to use the information in a variety of applications.

Solid Waste is tracked from collection point to final destination through internal applications that are applied by the drivers, scale house operators and internal data collection personnel. A variety of methodologies are used depending if the material goes directly to the landfill or through our Transfer Station in Stanton. However, the basics remain consistent: disposal tickets are generated, reconciled and summarized onto our individual City Report. Tickets are reconciled daily in order to mitigate any end of month/quarter discrepancies and reports are generated at month and/or quarter end. We have found that by applying the daily reconciliation requirement to our process, errors are few and far between because they are captured up front before they become bigger problems.

Recyclables are collected separately from other waste streams. As trucks arrive at our processing facility in Perris, a weight ticket will be generated that is later turned in with each driver's end of day paperwork. Weight tickets are logged, reconciled and separated on a daily basis. Monthly or Quarterly Reports are completed and distributed electronically to the appropriate parties. We propose to process all of curbside recyclable material at our Stanton Facility in Orange County. Commercial recyclables will be processed at the Stanton facilities depending upon the material's particular collection methodology as outlined in the previous sections of our proposal.

Green Waste will be collected in separate trucks as well with similar disposal management methodologies applied. All weight tickets will be reconciled daily and tonnages will be reported monthly or quarterly depending upon the frequency preferred by the City. All of green waste will be processed locally in our Stanton MRF. Our goal will be a minimum of 90% of the green waste material be used in various land applications markets that CR&R has established and 10% will be used for Alternative Daily Cover (ADC). If the State changes ADC applications in the future to disallow diversion credit for ADC then CR&R will guarantee 100% diversion through non ADC applications.

Bulky waste will also be collected in separate vehicles. All bulky waste will be delivered to our facility in Stanton where items will be segregated as either recyclable or solid waste. All items that can be recycled will be segregated and stored for additional processing and/or delivery to recycle markets. An example of these types of items would be television sets that will be sent to an E-Waste recycling facility or carpet that will be sent to a recycling facility.

CR&R is also proposing to assist the City with its Annual State Reporting Requirements. CR&R will work with City staff in order to complete these required reports and maintain compliance. CR&R also provides all jurisdictions with their requested Annual Waste Characterizations Reports. These reports are generated from our Corporate Office after a thorough, statistically significant study of the material is completed. The City of Huntington Park will receive an Annual Waste Characterization Study as part of our franchise agreement.



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EXHIBIT 16  
COMMUNITY OUTREACH

A significant portion of CR&R’s mission is to help improve the communities we serve by helping to create a higher quality of life for its residents. Through educational and public outreach programs, CR&R keeps its customers informed about new services, laws, and advancements in the environmental services field.

CR&R will develop a multifaceted public education plan, approved by City Staff, which will be conducted in two phases: the first phase will begin prior to the initial collection program and will focus on introducing the recycling program to the public. The second phase will coincide with service commencement of our program and provide ongoing promotion of the program.

**Phase 1**

Immediately after the contract is awarded, CR&R will arrange a meeting with the designated City Staff and CR&R’s Community Relations Recycling Coordinators, Senior Public Relations Recycling Compliance Manager and key members of the Transition Team. Together we will review and customize the informational material proposed for distribution and create a schedule for introduction to the residents and businesses. Each item will be customized to represent the City of Huntington Park and emphasize CR&R’s commitment to partnering with the community.



CR&R has a successful history in providing smooth and seamless transitions of service for the jurisdictions it presently serves. Some examples of the public education methods to accomplish this are listed as follows and print examples are included in the Appendix:

1. Preparation and delivery of a letter from the Mayor or designated City Staff introducing the CR&R to both residents and businesses. This would also highlight our upcoming City of Huntington Park website pages custom designed for Huntington Park residents and businesses.
2. Preparation and delivery of a “how to” brochure with a listing (pictures included) of acceptable recyclable and organic materials, and instructions on bulky waste collection.
3. CR&R will staff a display table at designated community events in advance of the transition service date.
4. CR&R’s staff will conduct community workshops on any new or changing services for the residents or businesses of the community prior to the transition date.



# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



Upon completion of these tasks, CR&R executes the second phase of the community education process.

## Phase 2

Once the service has been transitioned, CR&R will implement a full range of public relations strategies to encourage participation in the residential integrated waste management program. Upon completion of CR&R's initial meeting with the City Staff, several alternatives will be outlined to promote solid waste collection, recycling and green waste/organics activities. Press releases, feature articles and letters to the editor as well as the use of public access television (if available and coordinated with City staff) are some of the tools CR&R enlists in its on-going media campaign. These avenues of information have proven to be successful to CR&R in the past and may play an integral part to the success of the program in the City of Huntington Park. CR&R's ongoing Public Education Campaign will include, at a minimum, four (4) annual campaigns; those four programs will incorporate a City designated page on our website, one (1) billing insert supplied to the City to be included with the billing and participation at two (2) public events. In addition, CR&R will have dedicated recycling coordinators available to work on additional special events such as Earth Day Promotions at local schools.



CR&R's team of professionals play a key role in promoting the integrated waste management programs within the cities it serves by actively involving themselves in the activities and fundraising needs of the community. Community involvement has always been an important part of CR&R's commitment to the cities it serves. The Company accomplishes this in several ways:

1. Attendance and participation at special events within the community
2. Promotion of activities in the schools, such as science fairs, principal for a day, scholarship fundraising, and special assemblies
3. Attendance at public forums and workshops
4. Board and committee participation on local Chamber of Commerce
5. Presentations to local schools, community groups, organizations and community centers
6. Monetary contributions in support of worthy local causes



# REQUEST FOR PROPOSALS FOR SOLID WASTE HANDLING SERVICES



CR&R believes in establishing long-term relationships in the community through monetary support and involvement with service organizations. CR&R will continue to carry on this successful tradition of enhancing the communities we serve for the City of Huntington Park. Our experience has shown that every community has its own special causes it supports, and through our approach outlined above, we will seek out those causes, events, and organizations and support them in a meaningful way.

CR&R carries a wide array of material in both English and Spanish that are used as handouts at speaking engagements, special events, or placed in public information areas within our cities. We have developed this material specifically for the Cities of El Centro, Calipatria, Orange, San Clemente, and San Juan Capistrano.

Public outreach and education is ongoing long after the transition process is completed. We are committed to updating information as necessary to promote program participation. Through the use of newsletters, participation at public events and sponsorship of city/community events, CR&R will continue to promote the program to the residents in the City of Huntington Park.

### Website

The [crrwasteservices.com](http://crrwasteservices.com) website offers a full range of information for our customers. The City of Huntington Park will have its own "City specific" web pages for both residential and commercial customers and will be programmed to convert to Spanish for those unable to read in English.



The website also allows for communication from customers to a Recycling Specialist or Customer Service via e-mail to schedule any requested service or seek additional information regarding service. When customers submit an e-mail via the website, a confirmation reply is provided the same day so the customer receives acknowledgement and confirmation of their request. The website also provides recurring payment options for customers who are direct billed.

CR&R believes in providing customers with accessibility should they feel the need to contact us with ideas or suggestions.



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EXHIBIT 17  
RESIDENTIAL SHARPS COLLECTION PROGRAM

CR&R proposes to offer an at-home Sharp's Collection Program to all single family homes. In order to use this program the customer would simply call our toll free customer service line and order a three gallon Sharp's Kit. The kit would be delivered to the customer's home with easy to follow instructions. The container will come with a self-addressed stamped box and easy to follow instructions. When full, the customer can take to any U.S. Post Office and mail. This program stresses convenience and privacy for the user.

The information about this program will be included in our Residential Service Guide and outreach material placed at central locations throughout the City.



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FOR SOLID WASTE HANDLING SERVICES



EXHIBIT 18  
PROPOSAL ENCHANCEMENTS

**CR&R offers the following enhancements for consideration by the City of Huntington Park.**

1. **White Glove Customer Care for the City of Huntington Park.** CR&R has reviewed the request by the City for quality customer care and proposes the following as an enhancement to the RFP requirements and Agreement:
  - A. With 49 exclusive municipal franchise Agreements in Southern California, CR&R understands Customer Care. Customer satisfaction is our primary goal and has played a key factor in our business success. We have found that a local, experienced and well managed central call center is beneficial. The Customer Service Department is placed within the corporate office directly across from the executive offices.
  - B. Customers dial a local telephone number that rings into our Corporate Headquarters only 16 miles away and not in another State.
  - C. We will dedicate a full time Recycling and Public Relations Person for the City. This individual partners with the community and is responsible for reporting, tracking, and monitoring programs required under the franchise agreement. The individual will also be available to community and civic groups. Typical activities include speaking at events, visiting schools to implement recycling programs, coordinating waste and recycling needs at civic events, and attending Chamber of Commerce events. In lieu of a physical office and employee taking payments or doing busy work behind a computer, this person has physical contact with the community in the field and will prove to be a valuable asset to the City during the transition and throughout the term of the franchise.
  - D. We will provide a local payment center within the City for those interested in making an in person payment. With this white glove treatment a physical office cubicle is not needed.
2. **Free Steel Storage Vans for the City of Huntington Park.** CR&R will provide free of charge to the City up to three (3) 21' x 8' x 8' steel storage vans for storage needs of the City of Huntington Park.
3. **Street Sweeping Services.** CR&R will provide in-house street sweeping services at the termination of the current agreement. This will be accomplished for a total of \$17,500 per month. We understand that the current contract will expire in a few years, allowing the City to award a new agreement. By incorporating Street Sweeping into the Solid Waste Franchise Agreement, the City could realize General Fund Cost Savings by having these costs paid for through the solid waste franchise rate structure. CR&R is well recognized as an outstanding provider of street sweeping services.



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**4. Universal Waste and Household Hazardous Waste Collection Programs.** CR&R is a leading innovator in providing collection of Universal Wastes and Household Hazardous Wastes for both the single-family residential curbside customer and multi-family residential customers with commercial bin service. Other service providers have contracted with third parties for this collection service or developed a mail-in program through other companies. In order to better manage these waste types, as well as to provide a “One Call” approach for residential waste and recycling needs, CR&R has obtained all of the necessary permits and a facility to provide these specialized services in-house.

Our Universal Waste and Household Hazardous Waste (HHW) Programs have been implemented in the cities of San Clemente, Dana Point, and Aliso Viejo. Several other cities including Laguna Niguel, Laguna Hills, Tustin, and Rancho Santa Margarita are currently considering this added level of service to their existing franchise agreements with CR&R.

**5. Food Waste and Organics Programs.** CR&R is currently implementing food waste programs in the Orange County municipalities of Tustin, Laguna Hills and Aliso Viejo where high-volume food waste generators have been selected. Due to the environmental benefit of added diversion and composting of the food, paper wrappings, and green waste materials, additional Orange County municipalities are considering this diversion program as well. There are three types of food waste generators that require a unique collection program:

- a. Restaurants and Food Retailers.
- b. Food court Facilities.
- c. Special Event Venues

All of these generators have unique issues in the collection process and will be handled on a case-by-case basis by CR&R’s Recycling Specialists.

With CR&R’s permitted food waste processing plant at the CR&R South County MRF and our selected green waste processing plant in Riverside County, CR&R can provide these programs at the direction of the City of Huntington Park.

**6. S.M.A.R.T. Collection Trucks in the City of Huntington Park.** CR&R’s unique Surveillance, Monitoring, Auditing, Recording, and Tracking (S.M.A.R.T.) System is installed on all collection and service vehicles. This technologically advanced system developed by CR&R is a first of its kind in the industry. Its many components assist CR&R with their safety, service, and performance. Each vehicle is equipped with video, GPS, and communication devices that provide other valuable tools. This system will benefit the city and the customer as follows:



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- A time stamped record from two or three angles for verification of service
- Track exact time and location of each vehicle
- Provide exact route path for consistent time of service each day
- Enable live video feeds to our corporate dispatch
- Record and verify any unsafe activity, including accidents
- Constant communication with each service driver
- Decrease our service response time

This SMART system enhances the relationships between the company, the business customer, the residential customer, and the city by providing quick and immediate follow up to all services performed at each person's place of business and/or residence.

- 7. Free Mulch Give-A-Way Events.** CR&R will collect all yard waste from the residential waste stream, have it composted, and bagged for annual give-a-way events. The source separation and collection of the compostable material is the first step in a successful residential diversion program. The second step is to process the materials into a product creating compost or a cover material resulting in full diversion credit.

These events help educate the customers on "closing-the-loop" of yard waste recycling. This will be provided to the City of Huntington Park residents at no charge.

- 8. Free Residential Trash Cart Auditing and Education Program.** CR&R began a special residential trash cart auditing program in 2008 that has proven very successful in increasing recycling awareness and diversion. CR&R began performing waste audits on the automated residential carts. After several weeks, it was discovered that the majority of customers were not recycling properly. After auditing over 40% of the residential customers, it was found that over 50% of them had more than 30% recyclable material in the refuse cart.

With these statistics, CR&R began an educational tagging program to inform customers of the need to pull more materials out of the trash cart and listed on the tag what items could be recycled. We also attached another copy of the city specific program literature with the tag to further assist customers in this outreach and education process. Additionally, we informed these customers that a second recycling and yardwaste cart was available at no cost by simply calling our customer service center. With numerous customer contacts throughout this program, as well as follow-ups to determine if the program changed customers' habits, it was declared a success. Customers reduced recyclables in the trash cart from 30% average to less than 15%. CR&R is offering this program to the City of Huntington Park at no added cost.

- 9. City Council power-point presentations.** CR&R will provide two power-point presentations that will include program implementation updates.



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**10. Residential Cart Lid Graphics.** CR&R will have imprinted in color on the top of each residential container the permitted contents of each cart.

**11. City Specific Customer Public Relations and Outreach Campaign.** CR&R will perform a vast amount of outreach including the following:

- “How-to Brochure”
- Annual Brochures
- Quarterly Billing Inserts
- Web page bulletins and payment options
- Classroom education curriculum with the School District locations
- Company Representative for community presentation

CR&R will include a complete section of the corporate website to services available within the City of Huntington Park ([crrwasteservices.com](http://crrwasteservices.com)). Our customer friendly web site instructs customers on proper usage of the containers as well as allows customers to contact or customer service center to order added services, change services or simply ask a question for a quick response.

**12. Free Special Recycling and Refuse Collection after the Christmas Holiday.** CR&R will pick up all discarded items after the Christmas Holiday.

**13. Business Multi-family Recycling Containers.** CR&R will offer and provide in-house recycling containers at the company’s actual cost. This will be a substantial savings for a number of customers over simply purchasing containers retail.

**14. Free In-house Recycling Containers for all City Administrative Offices.**

**15. Free walk-out service for disabled residents.**

**16. Non-profit group assistance.** CR&R will provide roll-off containers or steel storage vans at reduced rates to non-profit organizations for the collection of recyclable materials.

**17. Free Clear Bag Recyclables Pick Up.** CR&R will collect clear bags full of recyclables placed next to the residential cart on the regular scheduled collection day.

**18. Storm Water Run-off Compliance (NPDES).** Used in conjunction with the Operations Overflow Program, CR&R has provided several communities with pictures of overflowing bins and bins that are used for inappropriate wastes. This will assist the City with proper code enforcement actions.



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**19.AB-939 Reporting.** Due to the Company's advanced reporting systems, CR&R will provide assistance as needed with reporting requirements of the California Integrated Waste Management Board.

**20.Advanced Diversion Reporting.** CR&R has established itself as the leader in establishing transparent monthly, quarterly and annual reports outlining diversion by waste stream. The CR&R reports were illustrated and outlined in a number of California Integrated Waste Management Board site visits in Los Angeles County review sessions as being above the rest and the report outline best suited for municipal reporting to the CIWMB for compliance.

**With the consideration of the above Enhancements, we believe the City of Huntington Park will have the most modern and customer-enriched solid waste collection systems in California.**



# CITY OF HUNTINGTON PARK

## ADDENDUM NO. 1

**ADDENDUM DATE:** APRIL 28, 2014  
**TO:** ALL PROSPECTIVE PROPOSERS (SENT VIA EMAIL)  
**FROM:** JAMES ENRIQUEZ, PUBLIC WORKS DIRECTOR/ CITY ENGINEER  
**PROJECT TITLE/DESCRIPTION:** Request for Proposals for Solid Waste Handling Services  
**SUBJECT:** ADDENDUM NO. 1

This ADDENDUM NO. 1 relates to the above-referenced **Request for Proposals for Solid Waste Handling Services** (hereinafter, the "RFP") which will be undertaken by the City of Huntington Park. This Addendum No. 1 shall be considered part of the Proposal documents, and provides the following revisions and/or information:

The following documents are attached to this Addendum No. 1:

- A. Questions and Comments from Prospective Proposers - [14 pages]
- B. Pre-proposal Meeting Attendance Sheet - [5 pages]
- C. Attachments to Addendum No. 1
  - 1) **Attachment 1** - Revised RFP (without attachments) - [22 pages]
  - 2) **Attachment 2** - Revised pages for Attachment 1 of the RFP (Current Service Data - Additional data included in Attachment 1-B, 1-D, 1-E and 1-F) - [5 pages]
  - 3) **Attachment 3** - Revised Attachment 4 of the RFP (Rate, Supporting Cost, and Operating Data Proposal Forms) - [11 pages] -- (NOTE THAT THESE FORMS ARE ALSO ATTACHED TO THE EMAIL DISTRIBUTION FOR ADDENDUM NO. 1 IN EXCEL FORMAT) --
  - 4) **Attachment 4** - Revised Draft Agreement - [86 pages]
  - 5) **Attachment 5** - Redline pages of RFP - [5 pages]
  - 6) **Attachment 6** - Redline pages of Draft Agreement - [27 pages]
- D. Excel files (electronic) for the Revised Attachment 4 of the RFP

**NOTE: Proposers may submit follow-up questions to the answers presented in this addendum and the related revisions to the RFP and Draft Agreement within three (3) business days from the release of the addendum. The City retains its sole discretion to answer any follow-up questions received after the deadline or new questions and may choose to do so if it believes the response may significantly impact proposal responses.**

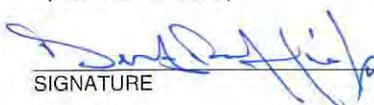
CITY OF HUNTINGTON PARK

  
JAMES ENRIQUEZ, P.E.  
PUBLIC WORKS DIRECTOR/CITY ENGINEER

**END OF ADDENDUM NO. 1**

**Failure to include a copy of all addenda, each with the Proposer's signature acknowledging receipt of the addendum, in the Proposal submitted in response to this RFP will be considered sufficient reason for rejection of the Proposal.**

SIGNATURE OF PROPOSER'S AUTHORIZED REPRESENTATIVE ACKNOWLEDGING RECEIPT OF ADDENDUM:  
(MUST BE SIGNED)

 \_\_\_\_\_ **DEAN A. Ruffridge** \_\_\_\_\_ **5.12.2014**  
SIGNATURE PRINT NAME DATE